

24TH
ANNUAL REPORT
2017-2018

INDO THAI
SECURITIES LIMITED

<i>Company Information</i>	01
<i>Awards & Recognitions</i>	02
<i>Board of Directors</i>	03
<i>Chairman's Speech</i>	04-05
<i>10 Years Performance</i>	06
<i>Board's Report</i>	07-17
<i>Annexures to Board's Report</i>	18-43
<i>Management Discussion and Analysis Report</i>	44-49
<i>Corporate Governance Report</i>	50-66
<i>Declaration on Adherence with Company's Code of Conduct</i>	67
<i>Compliance Certificate from CEO & CFO</i>	68
Financial Statements & Reports	
Standalone	
▶ <i>Independent Auditor's Report on Financial Statements</i>	69-74
▶ <i>Balance Sheet</i>	75
▶ <i>Profit and Loss Account</i>	76
▶ <i>Cash Flow Statement</i>	77-78
▶ <i>Notes on Financial Statements</i>	79-97
Consolidated	
▶ <i>Independent Auditor's Report on Financial Statements</i>	98-101
▶ <i>Balance Sheet</i>	102
▶ <i>Profit and Loss Account</i>	103
▶ <i>Cash Flow Statement</i>	104-105
▶ <i>Notes on Financial Statements</i>	106-127
Shareholders Information	
▶ <i>Notice of the 24th Annual General Meeting</i>	128-135
▶ <i>Attendance Slip and Proxy Form</i>	
▶ <i>Ballot Form</i>	
▶ <i>Green Initiative in Corporate Governance : Go paperless</i>	

Annual General Meeting

Day & Date : Saturday, 29th September, 2018

Time : 12.00 P.M.

Venue : Brilliant Convention Centre, Plot No. 5, Scheme No. 78 - II, Vijay Nagar,
Indore, Madhya Pradesh, 452010

Company Information

Executive Directors

- | | | |
|--|---|--|
| ➤ Mr. Parasmal Doshi
Chairman, Whole-time Director
(Finance), Chief Financial Officer | ➤ Mr. Dhanpal Doshi
Managing Director,
Chief Executive Officer | ➤ Mr. Rajendra Bandi
Whole-time Director
(Operations) |
|--|---|--|

Non-Executive Directors

- | | | | |
|---|---|---|--|
| ➤ Mr. Sunil Kumar Soni
Independent Director | ➤ Mr. Om Prakash Gauba
Independent Director | ➤ Mr. Sukrati Ranjan Solanki
Independent Director | ➤ Mrs. Shobha Santosh Choudhary
Independent Director |
|---|---|---|--|

Chief Financial Officers

- | | |
|-----------------------------|----------------------------|
| ➤ Mr. Parasmal Doshi | ➤ Mr. Deepak Sharma |
|-----------------------------|----------------------------|

Statutory Auditor

- **SPARK & Associates**
Chartered Accountants
SPARK House, 51, Scheme No. 53, Vijay Nagar,
Near Medanta Hospital, Indore-452011 M.P.

Secretarial Auditor

- **Kaushal Ameta & Co.**
Company Secretaries
404, Navneet Palaza, 5/2 Old Palasia, Indore- 452001

Internal Auditor

- **BDMV & Co.**
Chartered Accountants
S-113-114, 2nd Floor, Yeshwant Plaza, Indore

Solicitors

- | | |
|-----------------------|----------------------|
| ➤ Mr. Anant Sinnarkar | ➤ Mr. Parasmal Mehta |
|-----------------------|----------------------|

Bankers

- | | |
|-----------------|---------------|
| ➤ Bank of India | ➤ Canara Bank |
| ➤ Indusind Bank | ➤ HDFC Bank |

Board of Directors of Subsidiary / Associate Company

Subsidiary : Indo Thai Realities Limited

- | | | | |
|----------------------|------------------------|---------------------|----------------------------------|
| ➤ Mr. Parasmal Doshi | ➤ Mr. Om Prakash Gauba | ➤ Mr. Saurabh Oswal | ➤ Mr. Mayur Rajendra Bhai Parikh |
|----------------------|------------------------|---------------------|----------------------------------|

Indo Thai Globe Fin (IFSC) Limited

- | | | |
|---------------------|---------------------|------------------------|
| ➤ Mr. Dhanpal Doshi | ➤ Mr. Sarthak Doshi | ➤ Mr. Sunil Kumar Soni |
|---------------------|---------------------|------------------------|

Associate : Indo Thai Commodities Private Limited

- | | | |
|----------------------|---------------------|---------------------|
| ➤ Mr. Parasmal Doshi | ➤ Mr. Dhanpal Doshi | ➤ Mr. Sarthak Doshi |
|----------------------|---------------------|---------------------|

Registrar and Share Transfer Agent

Bigshare Services Private Limited

1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis
Apartments (Next to Keys Hotel), Marol Maroshi Road,
Andheri(E), Mumbai-400 059 Maharashtra
Tel: +91-22-62638200
Email: investor@bigshareonline.com
Website: www.bigshareonline.com

Company Secretary & Compliance Officer

Mr. Udayan Abhilash Shukla

Ph. : (0731) 4255813
Email : compliance@indothai.co.in

Registered Office

“Capital Tower”, 2nd Floor, Plot Nos. 169A-171, PU-4,
Scheme No. 54, Indore – 452010, Madhya Pradesh, India

Ph : (0731) 4255800

Email: indothaigroup@indothai.co.in; Website: www.indothai.co.in

AWARDS & RECOGNITIONS





BOARD OF DIRECTORS



CA. Parasmal Doshi
(Chairman, Whole-time Director & CFO)



CA. Dhanpal Doshi
(Managing Director & CEO)



Rajendra Bandi
(Whole-time Director)



Om Prakash Gauba
(Independent Director)



Sunil Kumar Soni
(Independent Director)



Sukrati Ranjan Solanki
(Independent Director)



Shobha Santosh Choudhary
(Independent Director)

Chairman's Speech



Dear Members,

I has been a prosperous year for your Company and it holds special significance as it strengthens our ability to deliver value to the shareholders. I am ecstatic to share with you the Annual Report for the financial year ended 31st March, 2018. Hard work, focus, culture and ethics remain to be the pedestal for Indo Thai and will do in future as well. Your Company ensures that sustainability is coded at the center of its core business. We also believe that ongoing investments in research and development, marketing and advertising is critical to the development and rendering of services. In terms of our markets, growth was led by Continental Europe, which grew 19.1% in constant currency, UK which grew 8.6%, Latin America which grew 7.8% and India which grew 6.9%. Inflation by and large has remained in check. The World Bank, in its 'Global Economic Prospects' Report, has apprised that it expects that growth in India will pick up to 7.3 percent in 2018-19, and to 7.5 percent a year in the medium term. Strong private consumption and services are expected to continue to support economic activity.



Parasmal Doshi
(Chairman cum Whole Time Director cum CFO)

The beginning of financial year 2017-18 was a splendid happening for equity markets as BSE Sensex closed above the 30,000-mark and Nifty hit an all-time high in April 2017, largely driven by liquidity following likely continuity in economic policies, government reforms, improvement in corporate earnings and also the positive global environment.

However, during the year, the Indian economy witnessed radical changes from introduction of Goods and Services Tax (GST) regime to colossal frauds in banking sector leading to a downfall in the securities market as a whole.

Indo Thai, too, has made a go of its position in the capital market in fiscal year. This year, your Company's share price reached a new high of Rs. 127.80 and Rs. 128.50 on NSE and BSE respectively. We undertook market making of the Initial Public Offer (IPO) of InfoBeans Technologies Limited and S.S. Infrastructure Development Consultants Limited on NSE Emerge. S.S. Infrastructure Development Consultants Limited's IPO received a remarkable over subscription of 11 times the issue size. Indo Thai was also recently awarded by DSP Blackrock in Mumbai for its exceptional performance in advising clients on debt funds among all advisors in tier-2 cities.

The fiscal 2017-18 results are detailed in this Annual report, elucidating the growth made by your Company. Our revenue is Rs. 52.77 Crores, showing a growth of 19.58% compared to previous year revenue of Rs. 44.13 Crores. Our Profit after Tax (PAT) is Rs. 8.94 Crores, compared to previous year PAT of Rs. 3.00 Crores. The net worth of your Company has increased to Rs. 53.90 Crores in the financial year 2017-18 in comparison with Rs. 44.95 Crores in the financial year 2016-17.

Among the several segments that your Company deals in, it has achieved a turnover of Rs. 6,595.04 Crores in Equities Broking Segment (NSE & BSE), Rs. 10,061.68 Crores in F&O Segment (NSE) and Rs. 145.87 Crores in Currency Segment (NSE).

AUM under Mutual Fund Distributorship Business of your Company has increased from Rs. 29.90 Crores in financial

year 2016-17 to Rs. 100 Crores in financial year 2017-18. Total number of folios under Company's Mutual Fund Distributorship Business was 2076 in financial year 2016-17 and in financial year 2017-18, it increased by 3940 and reached to a total of 6016 folios.

Your Company has planned to expand its horizons and diversify its operations even further this year. We, in keeping with the manoeuvre of our team of experts, are proceeding towards distribution of other financial products, such as market making of SME IPOs, Third Party Distributorship in NCD Broking, FDs, FMPs, Bonds, etc. We are also providing Margin Trading Facility (MTF) for NSE to our clients. Moreover, we are moving forward with the transfer of membership in MCX and NCDEX from Indo Thai Commodities Private Limited (Associate Company of Indo Thai Securities Limited) to your Company, thereby leading to new spheres to excel in.

At Indo Thai, we are of the opinion that Human Resource is the fuel that keeps a company running and have, therefore, always focused on increasing the quality and satisfaction of employees to achieve better results. It is a matter of pride to work with such an eminent workforce that adapts and keeps pace with the dynamism of the Indian Capital Market and other related factors.

Your Board strongly advocates the fact that the growth of a company is backed by the succor of its Shareholders and keeping the same in cognizance, your Board is jubilant to recommend a final dividend @10%, being Re. 1/- per equity share of Rs. 10/- each, for the financial year ended 31st March, 2018.

To conclude with, I would like to convey my heartfelt appreciation towards all the shareholders, clients, directors, employees, bankers, auditors and all the stakeholders for their continued belief, support and confidence in the Company. I thank you for accompanying us on the elating journey ahead. We endeavor to build more capabilities in order to ensure that we expand our relevance to our stakeholders.

With Warm Regards

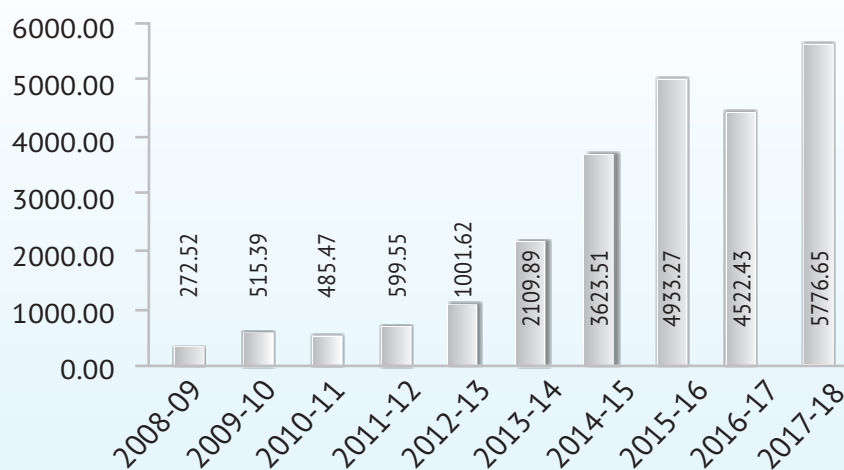
Date : 23rd July, 2018
Place : Indore

Parasmal Doshi
(Chairman cum Whole Time Director cum CFO)



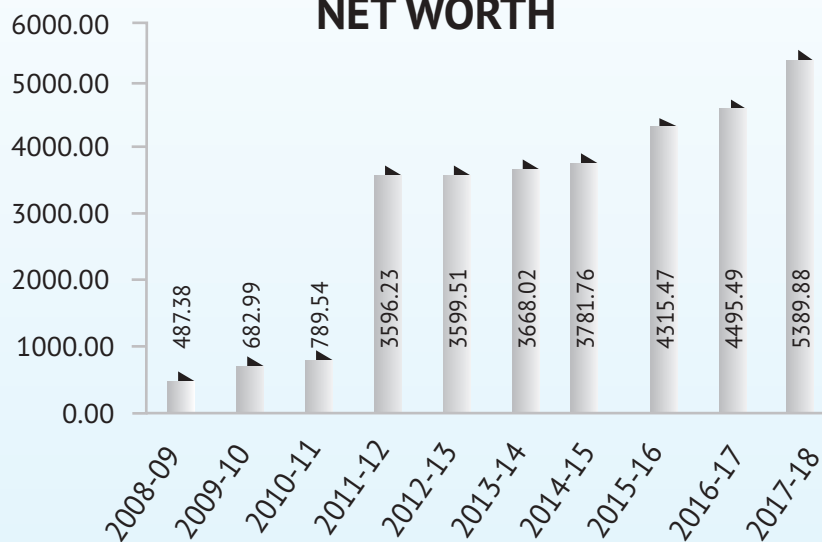
(Rs. in Lakhs)

TOTAL REVENUE



(Rs. in Lakhs)

NET WORTH



BOARD'S REPORT

Dear Members,

Your Directors are pleased to present the 24th Annual Report of **INDO THAI SECURITIES LIMITED** (the "Company") along with the Audited Financial Statements for the financial year ended 31st March, 2018.

COMPANY OVERVIEW

Your Company has been offering services to corporate clients, high net worth individuals and retail investors since 1995. The Company is rendering broking and clearing services in the Capital & Derivatives Segments being a Member of National Stock Exchange of India Limited ("NSE"), BSE Limited ("BSE") and Metropolitan Stock Exchange of India Limited ("MSEI") and Depository Participant of Central Depository Services (India) Limited ("CDSL"). Considering our diversified base of customers and highly talented workforce, we are emerging as a growing Company in the field of Securities Market. Indo Thai Securities Limited is the flagship Company of 'Indo Thai' group, which has its Registered Office at Indore.

FINANCIAL HIGHLIGHTS

The financial performance of the Company for the financial year ended 31st March, 2018 is summarized below:
(Rs. in Lakhs)

Particulars	Standalone		Consolidated	
	2017-18	2016-17	2017-18	2016-17
Revenue from Operations	5276.56	4412.85	5306.56	4412.85
Other Income	500.09	109.59	512.66	131.81
Total Income	5776.65	4522.44	5819.22	4544.67
Total Expenditure	4620.99	4686.59	4647.58	4697.87
Extraordinary Items	0.00	454.86	0.00	454.86
Profit Before Tax ('PBT')	1155.66	290.70	1138.24	301.65
Provision for Income Tax	261.27	(9.68)	265.62	(10.93)
Profit After Income Tax (including Deferred taxes)	894.39	300.38	872.61	312.58
Surplus Brought Forward from Previous Year	1109.34	929.32	1298.33	1089.38
Amount Available for Appropriations	2003.73	1109.34	2170.94	1298.33
Proposed Dividend	100.00	100.00	100.00	100.00
Earnings Per Share (Amount in Rs.)	8.94	3.00	8.73	3.29

PERFORMANCE REVIEW AND STATE OF COMPANY'S AFFAIRS

Standalone Performance

The operating revenue (including sale of shares) was remarkable at Rs. 5276.56 Lakhs as against Rs. 4412.85 Lakhs in previous year. The profit for the year attributable to shareholders was Rs. 1155.66 Lakhs and Profit After Tax ('PAT') was Rs. 894.39 Lakhs. The Earning per Share ("EPS") was at Rs. 8.94 for the financial year 2017-18

Consolidated Performance

During the financial year under review, on a consolidated basis, the operating revenue (including sales of shares) was higher at Rs. 5306.56 Lakhs as against Rs. 4412.85 Lakhs (an increase of approx 20%). The profit for the year attributable to shareholders was Rs. 1138.24 Lakhs and Profit After Tax ('PAT') was Rs. 872.61 Lakhs. The Earning per Share was at Rs. 8.73 for the financial year 2017-18.

FUTURE PROSPECTS

The Company is of the view that there is no space for stagnancy in this fast growing economy. Moreover, the Company deals in securities market, being one of the most fluctuating yet lucrative sector. Indo Thai Securities Limited has always believed that for the purpose of growth, diversification and expansion are must.

Indo Thai Securities Limited, for the purpose of setting its hand in commodities market, has applied for transfer of Membership from Indo Thai Commodities Private Limited (the Associate Company of Indo Thai Securities Limited) in Multi Commodity Exchange of India ("MCX") and National Commodity and Derivatives Exchange.

The Company is also engaging itself in market making of several Companies listed on SME Exchanges i.e. NSE Emerge and BSE SME. The Company is giving importance to margin trading facility for NSE clients.

Your Company has also registered itself as a Third Party Distributor in NCD Broking, FDs, FMPs, Bonds, etc.

The Company is further exploring various fields to maintain and to escalate itself in the securities market.

✧ **DIVIDEND**

The Board of Directors in their meeting held on 26th May, 2018 has recommended a final dividend @ 10% i.e. Re. 1/- per Equity Share of face value of Rs. 10/- each for the financial year 2017-18, aggregating to Rs. 1 Crore (excluding dividend distribution tax). The dividend payout is subject to approval of Members at the ensuing Annual General Meeting ("AGM") of the Company.

✧ **TRANSFER TO RESERVES**

During the year under review, no amount was transferred to General Reserve and profit available after assets write-off and provision for dividend and Dividend Distribution Tax has been carried forward to the Profit & Loss Statement.

✧ **SUBSIDIARY/IES AND ASSOCIATE/S**

Your Company has two Wholly Owned Subsidiary Companies i.e Indo Thai Realities Limited and Indo Thai Globe Fin (IFSC) Limited and one Associate Company i.e. Indo Thai Commodities Private Limited.

Indo Thai Globe Fin (IFSC) Limited was incorporated on 20th February, 2017 and has a paid - up share capital of Rs. 1,25,00,000/- (Rupees One Crore Twenty Five Lakhs only). Mr. Dhanpal Doshi, Mr. Sarthak Doshi and Mr. Sunil Kumar Soni are holding office as Directors in the Company.

Indo Thai Realities Limited was incorporated on 1st March, 2013 as a Wholly Owned Subsidiary Company of Indo Thai Securities Limited. Indo Thai Realities Limited has a paid - up share capital of Rs. 7,97,87,000/- (Rupees Seven Crores Ninety Seven Lakhs Eighty Seven Thousand only). Mr. Parasmal Doshi, Mr. Om Prakash Gauba, Mr. Mayur Rajendrabhai Parikh and Mr. Saurabh Oswal are holding office as Directors in the Company and Ms. Mayuri Jain was rendering her services as the Company Secretary of Indo Thai Realities Limited and has resigned from the post w.e.f. 13th July, 2018.

Indo Thai Commodities Private Limited is an Associate Company of Indo Thai Securities Limited, being incorporated on 21st November, 2003. Indo Thai Commodities Private Limited has a paid - up share capital of Rs. 1,85,80,000/- (Rupees One Crore Eighty Five Lakhs Eighty Thousand only). Indo Thai Securities

Limited has 40.05% Equity Shareholding in such Associate Company by investing Rs. 42,52,000/- (Rupees Forty Two Lakhs Fifty Two Thousand only). Mr. Parasmal Doshi, Mr. Dhanpal Doshi and Mr. Sarthak Doshi are holding office as Directors in the Company.

During the year, the Board of Directors reviewed the affairs of the subsidiaries. The Consolidated Financial Statements with subsidiaries were prepared as per provisions of Section 129(3) and other applicable provisions, if any, of the Companies Act, 2013 and rules made thereunder and in accordance with Accounting Standard 21 as issued by the Institute of Chartered Accountants of India, which have been furnished under Note No. 33 to the Consolidated Financial Statements and forms part of this Annual Report.

The Financial Statements of the Subsidiaries and Associate Company and related information are available for inspection by the Members at the Registered Office of your Company during business hours on all days except Saturdays and public holidays upto the date of the Annual General Meeting as required under Section 136 of the Companies Act, 2013. Any Member desirous of obtaining a copy of the said financial statements may request to the Company Secretary. The financial statements including financial statements of Subsidiaries and Associate Companies and all other documents required to be attached to this report have been uploaded on the website of your Company www.indothai.co.in.

The financial performance of Subsidiary Companies & Associate Company as included in the consolidated financial statements of your Company and is also set out in the prescribed format 'Form No. AOC-1' is appended as "**Annexure-A**" to this Board's Report.

✧ **DIRECTORS & KEY MANAGERIAL PERSONNEL**

The Board of Directors of your Company consists of the following Directors:

1. Mr. Parasmal Doshi (Chairman cum WTD cum CFO)
2. Mr. Dhanpal Doshi (Managing Director cum CEO)
3. Mr. Rajendra Bandi (Whole Time Director)
4. Mr. Om Prakash Gauba (Independent Director)
5. Mr. Sukrati Ranjan Solanki (Independent Director)
6. Mr. Sunil Kumar soni (Independent Director)
7. Mrs. Shobha Santosh Choudhary (Independent Director)

Your Company also consists of the following Key Managerial Personnel:

1. Mr. Deepak Sharma (Chief Financial Officer)
2. Mr. Udayan Abhilash Shukla (Company Secretary cum Compliance Officer)

In compliance with the provisions of Sections 149 and 152, read with Schedule IV and all other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and Regulation 17(1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, Mr. Om Prakash Gauba, Mr. Sunil Kumar Soni, Mr. Sukrati Ranjan Solanki, and Mrs. Shobha Santosh Choudhary were appointed as the Non-Executive Independent Directors at the 20th AGM of the Company held on 20th September, 2014 to hold office for a term of 5 (Five) consecutive years from the date of 20th Annual General Meeting.

Mr. Deepak Sharma was appointed as Chief Financial Officer pursuant to provisions of Section 203 of Companies Act, 2013 and rules made thereunder w.e.f. 9th May, 2014 as defined under Section 2(19) of Companies Act, 2013 and falls under definition of "Key Managerial Personnel" of the Company pursuant to Section 2(51) of Companies Act, 2013.

Pursuant to provisions of Section 203 of Companies Act, 2013 and rules made thereunder and in adherence to Regulation 6(1) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, Mr. Udayan Abhilash Shukla was appointed as the Company Secretary cum Compliance Officer of the Company in the Board Meeting held on Friday, 20th January, 2017

✕ CHANGES IN DIRECTORS & KEY MANAGERIAL PERSONNEL

✦ Board of Directors

There have been no changes in Board of Directors of the Company during the year under review.

✦ Key Managerial Personnel

The Company observed no change in Key Managerial Personnel of the Company during the year under review.

✕ RETIREMENT BY ROTATION

In accordance with the provisions of Section 152 of the Companies Act, 2013 and in terms of the Articles of Association of the Company, Mr. Rajendra Bandi (Whole Time Director) (DIN: 00051441) is liable to retire by

rotation and being eligible, seeks re-appointment at the ensuing Annual General Meeting. Mr. Rajendra Bandi is not disqualified under Section 164(2) of the Companies Act, 2013. Board of Directors recommends his re-appointment in the best interest of the Company.

Brief resume of the Director proposed to be appointed/reappointed, nature of his experience in specific functions and area and number of listed companies in which he holds Membership/ Chairmanship of Board and Committees, shareholdings and inter-se relationships with other Directors as stipulated under Regulation 36(3) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 are provided in the 'Annexure to the Notice of AGM' forming part of the Annual Report.

✕ FAMILIARISATION PROGRAMME FOR INDEPENDENT DIRECTORS

Independent Directors are familiarized with their roles, rights and responsibilities in the Company as well as with the nature of industry and business. The details of Familiarization Programme arranged for Independent Directors have been disclosed on the website of the Company and are available at the following link:

http://www.indothai.co.in/wp-content/uploads/2018/07/Details-of-Familiarization-Programme_2017-18.pdf

✕ DECLARATION BY THE INDEPENDENT DIRECTORS

The Company has received necessary declaration from each Independent Director under Section 149(7) of the Companies Act, 2013, that they meet the criteria of the independence laid down in Section 149(6) of the Companies Act, 2013 and Regulation 16(1)(b) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

✕ CODE OF CONDUCT FOR INDEPENDENT DIRECTORS

The Company has also placed the Code of Conduct for Independent Directors. This Code is a guide to professional conduct for Independent Directors. Adherence to these standards by Independent Directors and fulfillment of their responsibilities in a professional and faithful manner will promote confidence of the investment community, particularly minority shareholders, regulators and Companies in the institution of Independent Directors.

➤ ANNUAL EVALUATION

The Board of Directors has carried out an annual evaluation of Board Committees pursuant to the provisions of the Companies Act, 2013 and the corporate governance requirements as prescribed by the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The performance of the Board was evaluated by the Nomination and Remuneration Committee after seeking inputs from all the Directors on the basis of criteria such as the Board composition and structure, effectiveness of Board processes, information and functioning, etc. as provided by the Guidance Note on Board Evaluation issued by the Securities and Exchange Board of India on 5th January, 2017.

The performance of the Committees was evaluated by the Board after seeking inputs from the Committee Members on the basis of criteria such as the composition of committees, effectiveness of committee meetings, etc.

The Nomination and Remuneration Committee reviewed the performance of individual Directors on the basis of criteria such as the contribution of the individual Director to the Board and Committee meetings like preparedness on the issues to be discussed, meaningful and constructive contribution and inputs in meetings, etc.

In a separate meeting of Independent Directors held on 12th March, 2018, performance of Non-Independent Directors and the Board as a whole was evaluated.

➤ DIRECTORS' RESPONSIBILITY STATEMENT

To the best of knowledge and belief and according to the information and explanations obtained by them, your Directors make the following statements in terms of Section 134(3)(c) of the Companies Act, 2013 that:

- ✦ in the preparation of the Annual Accounts for the year ended 31st March, 2018, the applicable Accounting Standards have been followed and there are no material departures for the same;
- ✦ the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2018 and of the profits of the Company for the year ended on that date;
- ✦ the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in

accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

- ✦ the Directors have prepared the annual accounts on a going concern basis;
- ✦ the Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and operating effectively; and
- ✦ the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

➤ NUMBER OF MEETINGS OF THE BOARD

5 (Five) meetings of the Board were held on the following dates during the financial year 2017-18:

- I. Saturday, 6th May, 2017;
- II. Thursday, 3rd August, 2017;
- III. Thursday, 14th September, 2017;
- IV. Wednesday, 8th November 2017;
- V. Wednesday, 17th January, 2018.

Details of such meetings are provided in the Corporate Governance Report, which forms part of this report.

The maximum interval between any two meetings did not exceed 120 days as prescribed in the Companies Act, 2013.

➤ AUDITORS

✦ STATUTORY AUDITOR AND AUDITOR'S REPORT

Pursuant to the provisions of Section 139 of the Companies Act, 2013, M/s SPARK & Associates, Chartered Accountants, Indore (Firm Registration No. 005313C) were appointed as the Statutory Auditor of the Company at 22nd Annual General Meeting held on 24th September, 2016 till the conclusion of 27th AGM.

Pursuant to the notification issued by the Ministry of Corporate Affairs on 7th May 2018, amending Section 139 of Companies Act, 2013, the mandatory requirement for ratification of appointment of Auditors by the Members at every AGM has been omitted and hence your Company has not proposed ratification of the Statutory Auditors.

The Report given by the Auditors on the financial statement of the Company is part of this Annual Report. The Audit Report does not contain any qualification, reservation, adverse remark or disclaimer.

✦ SECRETARIAL AUDITOR & SECRETARIAL AUDIT REPORT

Pursuant to the provisions of Section 204 of Companies Act, 2013 and rules made thereunder, the Board has appointed M/s Kaushal Ameta & Co., Company Secretary in Practice (holding Certificate of Practice bearing No. 9103), to undertake the Secretarial Audit of the Company.

The Secretarial Audit Report for the financial year ended 31st March, 2018 is annexed herewith marked as "Annexure-B" in 'Form No. MR-3' and forms an integral part of this Report. No qualifications, reservations and adverse remarks were contained in the Secretarial Audit Report.

✦ REPORTING OF FRAUDS BY THE AUDITORS

During the year under review, the Statutory Auditor and Secretarial Auditor have not reported any instances of frauds committed in the Company by its Officers or Employees to the Audit Committee under Section 143(12) of the Companies Act, 2013, details of which needs to be mentioned in the Board's Report.

✦ PUBLIC DEPOSITS

Your Company has not accepted any deposits from the public falling within the purview of Section 73 and 74 of the Companies Act, 2013 read together with the Companies (Acceptance of Deposits) Rules, 2014 and therefore, there was no principal or interest outstanding as on the date of the Balance Sheet.

✦ CODE OF CONDUCT

In compliance with Regulation 26(3) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and the Companies Act, 2013 the Company has framed and adopted a Code of Conduct (the "Code"). The Code is applicable to the Members of the Board, the Senior Management, Officers and Employees of the Company. The Code is available on the following link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Code-of-Conduct-for-Directors-and-Senior-Management-1.pdf>

All the Members of the Board, the Senior Management, Officers and Employees have affirmed compliance to the Code as on 31st March, 2018. Declaration to this effect, signed by Managing Director cum CEO, forms part of the Annual Report.

✦ MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Management Discussion and Analysis Report for the financial year 2017-18, as stipulated under Regulation

34(2)(e) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is presented in a separate section forming part of this Annual Report, and gives detail of overall industry structure, developments performance and state of affairs of the Company's operations during the year.

✦ INTERNAL FINANCIAL CONTROL

Your Company has put in place adequate internal financial controls with reference to the financial statements, some of which are outlined below:

Your Company has adopted accounting policies which are in line with the Accounting Standards prescribed in the Companies (Accounting Standards) Rules, 2006, that continue to apply under Section 133 and other applicable provisions, if any, of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended from time to time.

Your Company has always believed that a system of strict internal control, including suitable monitoring procedures and transparency, is an important factor in the success and growth of any organization. It also ensures that financial and other records are reliable for preparing financial statements.

Internal Audit Reports and significant audit observations are brought to the attention of the Audit Committee of the Company. The internal controls existing in the Company are considered to be adequate vis-a-vis the business requirements.

Your Company ensures adequacy, commensurate with its current size and business, to ensure operational efficiency, protection and conservation of resources, accuracy and promptness in financial reporting and compliance of laws and regulations. It is supported by the internal audit process and will be enlarged to be adequate with the growth in the business activity.

For more details on internal financial control system and their adequacy kindly refer Management Discussion and Analysis Report.

✦ INTERNAL AUDITORS

Internal Audit for the financial year 2017-18 was conducted by M/s BDMV & Co., Chartered Accountants, Indore. The idea behind conducting Internal Audit is to examine that the Company is carrying out its operations effectively and performing the processes, procedures and functions as per the prescribed norms. The Internal Auditor reviewed the adequacy and efficiency of the key internal controls guided by the Audit Committee.

The Company has re-appointed M/s BDMV & Co., Chartered Accountants, Indore in the Board Meeting held on 26th May, 2018 in accordance with the circulars issued by Securities and Exchange Board of India for conducting an Internal Audit of Stock Broking and Depository Participant Operations, Regulatory Compliance Audit for the financial year 2018-19. The purpose of this Internal Audit is to examine that the processes and procedures followed and the operations carried out by the Company meet with the requirements prescribed by SEBI and Stock Exchange(s) for Depository Participant/Trading Members/Clearing Members.

✧ LISTING & DEPOSITORY FEE

The Company has paid Annual Listing Fee for the financial year 2018-19 to BSE Ltd. and National Stock Exchange of India Ltd. according to the prescribed norms & regulations.

Company has also paid Annual Custody Fee to National Securities Depository Limited and Issuer Fee to Central Depository Services (India) Limited for the financial year 2018-19.

✧ EXTRACT OF ANNUAL RETURN

The details forming part of extract of Annual Return in 'Form No. MGT-9', as required under Section 92(3) of the Companies Act, 2013 read with the Companies (Management and Administration) Rules 2014, is included in this Board's Report as "Annexure-D" and forms an integral part of this report.

✧ PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The details of loans, guarantees and investments covered under the provisions of Section 186 of the Companies Act, 2013 and rules made thereunder are shown under Note No. 11 & 40 in the notes to the financial statements.

✧ RELATED PARTY TRANSACTIONS

There were no materially significant related party transactions which fall under the scope of Section 188(1) of the Companies Act, 2013 i.e. transactions of material nature, with its promoters, directors or senior management or their relatives etc., that may have potential conflict with the interest of the Company at large. Transactions entered with related parties, as defined under Section 2(76) of the Companies Act, 2013 and provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, during the financial year 2017-18 were mainly in the ordinary course of business and on an arm's length basis.

Prior approval of the Audit Committee is obtained by the Company before entering into any related party transaction as per the applicable provisions of Companies Act, 2013 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. As per the provisions of Section 188 of the Companies Act, 2013, approval of the Board of Directors is also obtained for entering into related party transactions by the Company. A quarterly update is also given to the Audit Committee and the Board of Directors on the Related Party Transactions undertaken by the Company for their review and consideration.

During the year, your Company has not entered into any material contract, arrangement or transaction with related parties, as defined under Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Policy on Materiality of Related Party Transactions and Dealing with Related Party Transactions of the Company. The details with respect to the related party transactions are mentioned in the notes to the audited (standalone) financial statements.

There were no transactions during the year under review, that are required to be reported in Form AOC-2 and such Form AOC-2 is given as **Annexure -C** in this Board's Report.

The Policy on Materiality of Related Party Transactions and Dealing with Related Party Transactions, as approved by the Board, is available on the Company's website and may be accessed at:

http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-on-Related-Party-Transactions_06.05.2017.pdf

✧ RISK MANAGEMENT

Risk is an integral part of business and your Company is committed to managing the risks in a proactive and efficient manner. Your Company periodically assesses risks in the internal and external environment along with the cost of treating risks and incorporates risk treatment plans in its strategy, business and operational plans.

The Company's operations are prone to general risks associated with economic conditions, change in Government regulations, tax regimes, other statutes, financial risks and capital market fluctuations.

Your Company has taken Brokers Indemnity Insurance Policy for Exchange(s) in order to cover the risk arising from operations. Additionally, the assets of the

Company have also been insured under different kinds of separate policies i.e. Standard Fire and Special Perils Policy, Electronic Equipment Insurance, Vehicle Insurance Policy. Company has also taken Keyman Insurance Policy(ies) in order to avoid large negative impact on the Company's operations due to sudden loss of Keyman of the Company.

The Board of Directors of the Company has formed a Risk Management Committee to frame, implement, and monitor the risk management plan for the Company. The Committee is responsible for reviewing the risk management plan and ensuring its effectiveness. The Audit Committee has additional oversight in the area of financial risks and controls. The major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continual basis. Further risk factors are set out in Management Discussion and Analysis Report which is forming part of this Annual Report.

For the development and implementation of risk plan the Board has framed a Risk Management Policy which may be accessed on the Company's website:

http://www.indothai.co.in/wp-content/uploads/2018/06/Risk-Management-Policy_06.05.2017.pdf

✕ **CORPORATE SOCIAL RESPONSIBILITY ("CSR") & CSR INITIATIVES**

The Company has constituted Corporate Social Responsibility Committee under the Chairmanship of Mr. Parasmas Doshi, Whole Time Director cum Chief Financial Officer of the Company, in order to conduct and review Corporate Social Responsibility activities in a prudent manner.

The brief outline of the Corporate Social Responsibility policy of the Company, initiatives undertaken by the Company on CSR activities during the year and details regarding the CSR Committee are set out in "Annexure-E" of this report as "Annual Report on CSR Activities".

Policy may be accessed on the Company's website at the link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Corporate-Social-Responsibility-Policy.pdf>

During the year the Company spent Rs. 7,00,300/- (Rupees Seven Lakhs Three Hundred only) on Corporate Social Responsibility activities. The amount required to be spent by the Company on Corporate Social Responsibility (CSR) related activities as

specified in Schedule VII of the Companies Act, 2013 for the financial year 2018-19 is Rs. 8,37,950/- (Rupees Eight Lakhs Thirty Seven Thousand Nine Hundred and Fifty only). The Company will utilize the aforementioned amount on CSR Activities in the year 2018-19.

✕ **VIGIL MECHANISM POLICY / WHISTLE BLOWER POLICY**

The Board has adopted Vigil Mechanism/Whistle Blower Policy pursuant to the provisions of Section 177(9) of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 22 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The policy provides for a framework and process whereby concerns can be raised by its Employees and Directors to the management about unethical behavior, actual or suspected fraud or violation of the Code of conduct or legal or regulatory requirements incorrect or misrepresentation of any financial statements and have been outlined in Corporate Governance Report which forms part of this Annual Report. The policy provides for adequate safeguards against victimisation of employees and Directors of the Company.

The Vigil Mechanism/Whistle Blower Policy may be accessed on the Company's website at the link:

http://www.indothai.co.in/wp-content/uploads/2018/06/Vigil-Mechanism-Policy_06.05.2017.pdf

✕ **NOMINATION AND REMUNERATION POLICY**

Pursuant to the provisions of Section 178 of the Companies Act, 2013 and in compliance of Regulation 19 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has formulated the Nomination and Remuneration Policy for Directors, Key Managerial Personnel and Employees of the Company in order to pay equitable remuneration to Directors, KMPs and other Employees of the Company. The composition of Nomination and Remuneration Committee has been given under Corporate Governance Report forming part of this Annual Report and 'Policy on Remuneration of Directors, Key Managerial Personnel and Other Employees' has been stated in "Annexure-F" set out to be part of Board's Report.

The policy may also be accessed on the Company's

website at the link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-on-Remuneration-of-Directors-KMP-and-other-Employees.pdf>

✧ **POLICY ON PRESERVATION OF DOCUMENTS AND RECORDS**

Your Company has formulated a policy on Preservation of Documents and Records in accordance with Regulation 9 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Policy ensures that the Company complies with the applicable document retention laws, preservation of various statutory documents and also lays down minimum retention period for the documents and records in respect of which no retention period has been specified by any law/ rule/ regulation. The Policy also provides for the authority under which the disposal /destruction of documents and records after their minimum retention period can be carried out.

The said policy is available on the website of the Company at the link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-for-Preservation-of-Docs.pdf>

✧ **POLICY ON DISCLOSURE OF MATERIAL EVENTS AND INFORMATION**

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Policy on Determination of Materiality has been adopted by the Board to determine the events and information which are material in nature and are required to be disclosed to the concerned Stock Exchanges.

The said policy is available on the website of the Company at the link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-for-Determination-of-Materiality06.05.2017.pdf>

✧ **MATERIAL SUBSIDIARY**

In accordance with the requirements of Regulation 16(1)(c) and Regulation 24 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has formulated a Policy for Determining Material Subsidiaries.

The same has been hosted on the website of the Company at the link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-for-Material-Subsidiary.pdf>

✧ **CODE OF CONDUCT FOR PROHIBITION OF INSIDER TRADING**

Your Company has in place a Code of Conduct for Prohibition of Insider Trading, under SEBI (Prohibition of Insider Trading) Regulations, 2015, which lays down the process of trading in securities of the Company by the employees and connected persons and to regulate, monitor and report trading by such employees and connected persons of the Company either on his/her own behalf or on behalf of any other person, on the basis of unpublished price sensitive information. The Company reviews the policy on need basis.

The policy on Insider Trading is available on the website of the Company at the link:

http://www.indothai.co.in/wp-content/uploads/2018/06/Insider-Trading-Policy_ITSL_06.05.2017-Final.pdf

✧ **CODE OF PRACTICES AND PROCEDURES FOR FAIR DISCLOSURE OF UNPUBLISHED PRICE SENSITIVE INFORMATION**

Pursuant to Regulation 8(1) of Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, Company has a Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information, with a view to lay down practices and procedures for fair disclosure of unpublished price sensitive information that could impact price discovery in market for its securities.

The Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information is available on the website of the Company at the URL:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Code-of-Practices-and-Procedures-for-Fair-Disclosure-of-UPSI-06.05.2017-Final.pdf>

✧ **ARCHIVAL POLICY**

The Company has formulated a policy for archival of its records under Regulation 9 of SEBI (Listing Obligations and Disclosure Requirements), 2015. The policy deals with the retention and archival of corporate records of Indo Thai Securities Limited and all its subsidiaries. The policy provides guidelines for archiving of corporate records and documents as statutorily required by the Company.

The Archival Policy is available on the website of the Company at the link:

http://www.indothai.co.in/wp-content/uploads/2018/07/Archival-Policy_07112015.pdf

✧ PREVENTION OF SEXUAL HARASSMENT AT WORKPLACE

Your Company has zero tolerance policy in case of sexual harassment at workplace and is committed to provide a healthy environment to each and every employee of the Company. The Company has in place 'Policy against Sexual Harassment of Women at Workplace' in line with the requirements of Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 (hereinafter referred as the "said Act") and rules made there under. As per the provisions of Section 4 of the said Act, the Board of Directors has constituted the Internal Complaints Committee ("ICC") at the Registered Office and at all the Regional Offices of the Company to deal with the complaints received by the Company pertaining to gender discrimination and sexual harassment at workplace.

During the year under review, there were no such incidents in relation to Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013.

Your Company has also organised workshops and awareness programmes at regular intervals for sensitising the employees with the provisions of the Act and orientation programmes for the Members of the ICC in the manner prescribed in the said Act.

The Policy against Sexual Harassment of Women at Workplace is available on the website of the Company at the link:

http://www.indothai.co.in/wp-content/uploads/2018/07/Policy-Against-Sexual-Harassment_ITSL.pdf

✧ AUDIT COMMITTEE

Your Company, pursuant to the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, has formed the Audit Committee under the Chairmanship of Mr. Om Prakash Gauba. The composition of Audit Committee has been stated under Corporate Governance Report and forms an integral part of report.

All recommendations made by the Audit Committee were accepted by the Board. The role of the Committee is to provide oversight of the financial reporting process, the audit process, the system of internal controls and compliance with laws. All possible measures are taken by the Committee to ensure the objectivity and independence of Independent Auditors.

✧ HUMAN RESOURCE

Your Company firmly believes that employees are the most valuable assets and key players of business success and sustained growth. Only with their participation we manage to achieve a healthy work culture, transparency in working, fair business practices and passion for efficiency. Thus, development of human resources at all levels is taken on priority to upgrade knowledge and skills of employees and sensitize them towards productivity, quality, cost reduction, safety and environment protection. The Company's ultimate objective is to create a strong and consistent team of employees wherein each link in the resource chain is as strong as the other. In view of this, various employee benefits, recreational and team building programs are conducted to enhance employee skills, motivation as also to foster team spirit.

Your Company also conducts in-house training programs to develop leadership as well as functional capabilities in order to meet future talent requirements and to enhance business operations. Industrial relations were cordial throughout the year. To ensure that the employees are at their productive best, we continue to work on simplifying the internal processes through collaborative efforts with our workforce.

✧ MATERIAL CHANGES

✦ Material Changes during the financial year 2017-18:

In Futures and Options Segment (F&O segment) of National Stock Exchange India Limited, the Company's Clearing Member was changed to Edelweiss Custodial Services Limited.

✦ Material Changes after the end of financial year 2017-18:

The Company issued a Postal Ballot Notice dated 28th April, 2018 for the following businesses:

1. To increase the borrowing limits u/s 180(1)(c) of the Companies Act, 2013.

2. To create charge/mortgage etc. on Company's movable or immovable properties in terms of Section 180(1)(a) of the Companies Act, 2013.

3. To ratify increase in remuneration of Mr. Dhanpal Doshi, Managing Director cum CEO of the Company.

All the above resolutions were duly passed with requisite majority. The results for the same were declared on 16th June, 2018 along with the Scrutinizer's Report.

The Postal Ballot result is available on the website of the Company at the link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Postalballotresultsandscrutinizersreport.pdf>

✧ PARTICULARS OF EMPLOYEE AND RELATED DISCLOSURES

The ratio of remuneration of each Director to the median of employees' remuneration as per Section 197(12) of the Companies Act, 2013, read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 forms part of the Board's Report under "Annexure-G" as **Median Remuneration**.

In terms of the provisions of Section 197(12) of the Act read with Rules 5(2) and 5(3) of the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014, the list of the top 10 employees in terms of remuneration forms part of the Board's Report under "Annexure-G".

✧ CORPORATE GOVERNANCE

Your Company has been observing best corporate governance practices and benchmarking itself in line with each such practice on a continual basis. Your Company is committed for highest standard of Corporate Governance in adherence of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. Pursuant to Regulation 34(3) read with Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 with the Stock Exchanges, a Report on Corporate Governance forms an integral part of this annual report. A 'Certificate' from the M/s Kaushal Ameta & Co., Practicing Company Secretary, confirming compliance by the Company of the conditions of Corporate Governance as stipulated in Regulation 34(3) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is also annexed as "Annexure-H" to this Board's Report.

The details of Executive Director, liable to retire by rotation and seeking re-appointment, are made part in the **Annexure to Notice of 24th AGM under Brief Profile of Directors seeking Re-Appointment** as required under Regulation 36 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

✧ PARTICULARS REGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Being a Broking Company, we are not involved in any industrial or manufacturing activities and therefore, the Company's activities involve very low energy consumption and has no particulars to report regarding conservation of energy and technology absorption. However, efforts are made to further reduce energy consumption.

There has been no earnings and outgo in foreign exchange during the financial year 2017-18.

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo stipulated under Section 134(3)(m) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rules, 2014 is annexed herewith and forms part of this Report as "Annexure-I".

✧ SIGNIFICANT/MATERIAL ORDERS PASSED BY THE REGULATORS/COURTS/TRIBUNALS

During the financial year 2017-18, there were no significant or material orders passed by the Regulators or Courts or Tribunals which affect the going concern status of the Company and its operations in future.

✧ GOODS AND SERVICES TAX (GST)

Goods and Service Tax (GST) came into effect from 1st July, 2017 through the implementation of One Hundred and First Amendment of the Constitution of India. GST replaced the existing multiple cascading taxes levied by the Central and State Governments.

Your Company has successfully implemented and migrated to GST followed by the changes across various departments/operations of the Company.

✧ GENERAL

Other disclosures related to financial year 2017-18:

✦ Your Company does not have any Employee Stock Option Scheme & Employee Stock Purchase Scheme for its Employees/Directors.

✦ Your Company has not issued shares with differential rights as to dividend, voting or otherwise.

✦ Neither the Managing Director nor the Whole-time Director(s) of the Company received any remuneration or commission from any of the Subsidiaries of your Company.

✦ The applicable Secretarial Standards, i.e. SS-1 and SS-2, relating to 'Meetings of Board of Directors' and 'General Meetings' respectively, have been duly complied by your Company.

➤ APPRECIATIONS & ACKNOWLEDGMENT

Your Directors wish to place on record their gratitude to Shareholders for the confidence reposed by them and thank all the Clients, Dealers, and other business associates for their contribution to your Company's growth. The Directors also wish to place on record their

appreciation of the valuable services rendered by the executives, staff and workers of the Company.

Your Board expresses its gratitude for the assistance and co-operation extended by SEBI, BSE, NSE, MSEI, CDSL, RBI, MCA, ROC, Central Government and Government of various States and other Regulatory Authorities including Local Governing Bodies. Your Board appreciates the precious support provided by the Auditors, Lawyers and Consultants. We place on record our appreciation for the contribution made by our employees at all levels. Our consistent growth was made possible by their hard work, solidarity, cooperation and support.

By order of the Board of Directors
Indo Thai Securities Limited

Date : 23rd July, 2018
Place : Indore

Parasmal Doshi
(Chairman cum Whole-time Director cum CFO)
DIN : 00051460

LIST OF ANNEXURES TO BOARD'S REPORT

Annexure No.	Description
Annexure-A	Statement containing salient features of the financial statements of Subsidiaries/Associate Companies as 'Form No. AOC-1'
Annexure-B	Secretarial Audit Report as 'Form No. MR-3'
Annexure-C	Form for Disclosure of particulars of contracts/ arrangements entered into by the company with related parties as 'Form No. AOC-2'
Annexure-D	Extract of Annual Return as 'Form No. MGT-9'
Annexure-E	Annual Report on CSR Activities
Annexure-F	Policy on Remuneration of Directors, Key Managerial Personnel and Other Employees
Annexure-G	Disclosure in Board's Report as per provisions of Section 197(12) of the Companies Act, 2013 read with Rule 5(1), 5(2) & 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014
Annexure-H	Certificate from the Practicing Company Secretary confirming compliance by the Company of the conditions of Corporate Governance
Annexure-I	Particulars Regarding Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

Annexure-A

FORM NO. AOC-1

Statement containing salient features of the financial statement of Subsidiaries/Associate Companies.

[Pursuant to first proviso to sub-section (3) of Section 129 read with Rule 5 of Companies (Accounts) Rules, 2014]

(Part-A) - Statement relating to Subsidiary Companies

(Amount in ₹)

Sr.	Particulars	Details	Details
1.	Name of Subsidiaries	INDO THAI REALTIES LIMITED	INDO THAI GLOBE FIN (IFSC) LIMITED
2.	Reporting period for the subsidiaries concerned, if different from the holding company's reporting period	2017-18 Same as Holding Company	2017-18 Same as Holding Company
3.	Reporting currency and Exchange rate as on the last date of the relevant financial year in the case of foreign subsidiaries	Not Applicable	Not Applicable
4.	Share capital	7,97,87,000	1,25,00,000
5.	Reserves & surplus	87,42,318	-2,06,923
6.	Total Assets	8,88,86,280	1,23,25,138
7.	Total Liabilities	3,56,962	32,061
8.	Investments	17,90,110	-
9.	Turnover	30,00,000	-
10.	Profit Before Taxation	13,94,389	2,04,254
11.	Provision for Taxation	3,68,225	66,373
12.	Profit After Taxation	10,26,164	1,37,881
13.	Proposed Dividend	Nil	Nil
14.	% of shareholding	100%	100%

Note 1. Names of subsidiaries which are yet to commence operations - Indo Thai Globe Fin (IFSC) Limited.

2. Names of subsidiaries which have been liquidated or sold during the year - NIL.

(Part-B)- Statement related to Associate Companies

Statement pursuant to Section 129(3) of the Companies Act, 2013 related to Associate Companies

Sr.	Name of Associate Company	INDO THAI COMMODITIES PRIVATE LIMITED
1.	Latest Audited Balance Sheet Date	31 st March, 2018
2.	Shares of Associate held by the Company on the year end	
	▶ Number of shares held	7,44,100
	▶ Amount of Investment	Rs. 42,52,000
	▶ Extend of Holding %	40.05%
3.	Description of how there is significant influence	There is significant influence due to Percentage(%) of Capital
4.	Reason why the associate/joint venture is not consolidated	Accounts have been consolidated, therefore, reporting under this clause is not applicable
5.	Net worth attributable to shareholding as per latest Audited Balance Sheet	Rs. 1,24,37,723
6.	Profit/Loss for the year	
	i) Considered in Consolidation	(33,41,081)
	ii) Not Considered in Consolidation	Nil

Note 1. Names of associates which are yet to commence operations - NIL.

2. Names of associates which have been liquidated or sold during the year - NIL.

As per our report of even date attached

For **SPARK & Associates**

Chartered Accountants

Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644

23rd July, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

SECRETARIAL AUDIT REPORT

(For the financial year ended 31st March, 2018)

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,

The Members

INDO THAI SECURITIES LIMITED

Capital Tower, 2nd Floor,

Plot Nos. 169A-171, PU-4, Scheme No.-54

Indore, Madhya Pradesh - 452010.

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Indo Thai Securities Limited** (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon. Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2018, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

1. We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2018 according to the provisions of:
 - I. The Companies Act, 2013 (**the 'Act'**) and the Rules made thereunder;
 - II. The Securities Contracts (Regulation) Act, 1956 (**'SCRA'**) and the Rules made thereunder;
 - III. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
 - IV. Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings (not applicable to the Company during the year);
 - V. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 (**'SEBI Act'**) to the extent applicable to the Company :-

- a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- c. The Securities Exchange Board of India (Share based employee benefits) Regulations, 2014 (not applicable to the Company during the year);
- d. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (not applicable to the Company during the year);
- e. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- f. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 (not applicable to the Company during the year);
- g. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (not applicable to the Company during the year);
- h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 (not applicable to the Company during the year);
- i. The Company has complied with the requirements under the Equity Listing Agreements entered into with BSE Limited & National Stock Exchange of India Limited;
- j. The Securities and Exchange Board of India (Stock Brokers and Sub-brokers) Regulations, 1992;
- k. The Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996; and
- l. SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- VI. Other specifically applicable laws to the Company:
 - a. Prevention of Money Laundering Act, 2002;
 - b. The Employee Provident Fund & Miscellaneous Provisions Act, 1952;
 - c. Employees State Insurance Act, 1948;
 - d. Payment of Gratuity Act, 1973;
 - e. The Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013

We have also examined compliance with the applicable clauses of the following:

Secretarial Standards issued by the Institute of Company Secretaries of India.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

We further report that :

- ✦ The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes, if any, in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- ✦ Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a

system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

- ✦ All the decisions at the Board Meetings and Committee Meetings have been carried out unanimously as recorded in the minutes of the meeting of the Board of Directors or Committees of the Board, as the case may be.

We further report that :

- ✦ There are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.
- ✦ There were no such specific events/actions in pursuance of the above referred laws, rules, regulations, etc., having a major bearing on the Company's affairs.

For Kaushal Ameta & Co.

Kaushal Ameta (Proprietor)

Practicing Company Secretary
Mem. No. F-8144, CP No. - 9103

Place : Indore

Date : 23rd July, 2018

Annexure to Secretarial Audit Report

To,

The Members

INDO THAI SECURITIES LIMITED

Capital Tower, 2nd Floor, Plot Nos. 169A-171,

PU-4, Scheme No. 54. Indore (M.P.) 452010.

Our Secretarial Audit Report of even date is to be read along with this letter.

1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these Secretarial records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records.
3. We believe that the processes and practices, we followed provide a reasonable basis for our opinion. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management.
6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For Kaushal Ameta & Co.

Kaushal Ameta (Proprietor)

Practicing Company Secretary
Mem. No. F-8144, CP No. - 9103

Place : Indore

Date : 23rd July, 2018

FORM NO. AOC -2

Annexure-C

[Pursuant to clause (h) of sub-section (3) of Section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014]

Form for disclosure of particulars of contracts/arrangements entered into by the Company with related parties referred to in sub-section (1) of Section 188 of the Companies Act, 2013 including certain arms length transaction under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis :

Sr. No.	PARTICULARS	DETAILS
a.	Name(s) of the related party & nature of relationship.	NIL
b.	Nature of contracts/ arrangements/ transactions.	
c.	Duration of contracts /arrangements/transactions.	
d.	Salient terms of the contracts or arrangements or transactions including the value, if any.	
e.	Justification for entering into such contracts or arrangements or transactions.	
f.	Date of approval by the Board, if any.	
g.	Amount paid as advances, if any.	
h.	Date on which the special resolution was passed in General Meeting as required under first proviso to section 188.	

2. Details of material contracts or arrangements or transactions at arm's length basis :

Sr. No.	PARTICULARS	DETAILS
a.	Name(s) of the related party & nature of relationship.	NIL
b.	Nature of contracts/ arrangements/ transactions.	
c.	Duration of contracts /arrangements/transactions.	
d.	Salient terms of the contracts or arrangements or transactions including the value, if any.	
e.	Date of approval by the Board, if any.	
f.	Amount paid as advances, if any.	

By order of the Board of Directors
Indo Thai Securities Limited

Place : Indore
Date : 23rd July, 2018

Parasmal Doshi
(Chairman cum Whole-time Director cum CFO)
DIN : 00051460

Annexure -D

FORM NO. MGT 9

EXTRACT OF ANNUAL RETURN

as on Financial Year ended on 31st March, 2018

[Pursuant to Section 92 (3) of the Companies Act, 2013 and Rule 12(1) of the Companies
(Management and Administration) Rules, 2014, as amended from time to time]

I. REGISTRATION & OTHER DETAILS

1. Corporate Identity Number (CIN)	L67120MP1995PLC008959
2. Registration Date	19 th January, 1995
3. Name of the Company	Indo Thai Securities Limited
4. Category/Sub-category of the Company	Company Limited by Shares/Non Govt. Company
5. Address of the registered office & contact details	Capital Tower, 2 nd Floor, Plot Nos. 169A-171 PU-4, Scheme No. 54, Indore (M.P.)- 452010 Tel: 0731-4255800 Email : indothaigroup@indothai.co.in Website: www.indothai.co.in
6. Listed company (Yes/ No)	Yes
7. Name, Address & Contact details of the Registrar & Transfer Agent, if any.	Bigshare Services Private Limited 1 st Floor, Bharat Tin Works Building, Opp. Vasant Oasis, Apartments (Next to Keys Hotel), Marol Maroshi Road, Andheri East, Mumbai- 400059 Tel : 022-62638200 Email : investor@bigshareonline.com Website : www.bigshareonline.com

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10% or more of the total turnover of the Company shall be stated)

Sr. No.	Name and Description of main Products / Services	NIC Code of the Product/Service	% to Total Turnover of the Company
1.	Security and commodity contracts brokerage	6612	33.95%
2.	Other Financial Service Activities	6499	66.05%

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr. No.	Name of the Company	CIN/GLN	Holding/Subsidiary /Associate	% of Shares Held	Applicable Section
1.	Indo Thai Realities Limited	U70101MP2013PLC030170	Subsidiary	100	2(87)
2.	Indo Thai Globe Fin (IFSC) Limited	U65999GJ2017PLC095873	Subsidiary	100	2(87)
3.	Indo Thai Commodities Private Limited	U51101MP2003PTC016226	Associate	40.05	2(6)

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

(i) Category-wise Share Holding :

Category of Shareholders	No. of Shares held at the beginning of the year [As on 01-04-2017]				No. of Shares held at the end of the year [As on 31-03-2018]				% Change during the Year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promoters & Promoter Group :									
(1) Indian									
a) Individual/HUF	6593450	-	6593450	65.935	6593450	-	6593450	65.935	-
b) Central Govt.	-	-	-	-	-	-	-	-	-
c) State Govt(s)	-	-	-	-	-	-	-	-	-
d) Bodies Corp.	-	-	-	-	-	-	-	-	-
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any other	-	-	-	-	-	-	-	-	-
Sub-total (A) (1):	6593450	-	6593450	65.935	6593450	-	6593450	65.935	-
(2) Foreign									
a) NRIs - Individuals	-	-	-	-	-	-	-	-	-
b) Other – Individuals	-	-	-	-	-	-	-	-	-
c) Bodies Corp.	-	-	-	-	-	-	-	-	-
d) Banks / FI	-	-	-	-	-	-	-	-	-
e) Any other	-	-	-	-	-	-	-	-	-
Sub-total (A) (2):	-	-	-	-	-	-	-	-	-
Total Shareholding of Promoter (A)=(A)(1)+(A)(2)	6593450	-	6593450	65.935	6593450	-	6593450	65.935	-
B. Public Shareholding									
(1) Institutions									
a) Mutual Funds	-	-	-	-	-	-	-	-	-
b) Banks / FI	-	-	-	-	6050	-	6050	0.061	0.061
c) Central Govt	-	-	-	-	-	-	-	-	-
d) State Govt(s)	-	-	-	-	-	-	-	-	-
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	-	-	-	-	-	-	-	-
g) FIIs	-	-	-	-	25806	-	25806	0.258	0.258
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B) (1):	-	-	-	-	31856	-	31856	0.319	0.319
(2) Non-Institutions									
a) Bodies Corp.									
l) Indian	231721	-	231721	2.317	216463	-	216463	2.165	-0.153
ii) Overseas	-	-	-	-	-	-	-	-	-

b) Individuals									
i) Individual Shareholders holding nominal share capital upto Rs.1 lakh	1153645	15	1153660	11.537	1643585	15	1643600	16.436	4.899
ii) Individual Shareholders holding nominal share capital in excess of Rs.1 lakh	1915915	-	1915915	19.159	1354506	-	1354506	13.545	-5.614
c) Others (specify)									
a) NRI - Non Rep	2110	-	2110	0.021	2185	-	2185	0.022	0.001
b) NRI - Rep	2000	-	2000	0.020	15805	-	15805	0.003	-0.017
c) NRI	9070	-	9070	0.091	1058	-	1058	0.011	-0.080
d) Clearing Member	92074	-	92074	0.921	140977	-	140977	1.410	0.489
e) Market Maker	-	-	-	-	100	-	100	0.001	0.001
Sub-total (B) (2):	3406535	15	3406550	34.066	3374679	15	3374694	33.747	-0.319
Total Public Shareholding (B)=(B)(1)+(B)(2)	3406535	15	3406550	34.066	3406535	15	3406550	34.066	0.000
C. Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-	-	-	-
Grand Total (A+B+C)	9999985	15	10000000	100.000	9999985	15	10000000	100.000	0.000

(ii) Shareholding of Promoters & Promoter Group :

Sr. No.	Name of Shareholder	Shareholding at the beginning of the year (01.04.2017)			Share holding at the end of the year (31.03.2018)			% change in shareholding during the year
		No. of Shares	% of total Shares of the Company	% of Shares Pledged / encumbered to total Shares	No. of Shares	% of total Shares of the Company	% of Shares Pledged / encumbered to total Shares	
1	Varsha Doshi	1409850	14.099	0	1409850	14.099	0	0.000
2	Dhanpal Doshi	1265000	12.650	0	1265000	12.650	0	0.000
3	Parasmal Doshi	1165900	11.659	0	1165900	11.659	0	0.000
4	Sadhana Doshi	1045000	10.450	0	1045000	10.450	0	0.000
5	Nishit Doshi	577000	5.770	0	577000	5.770	0	0.000
6	Sarthak Doshi	498000	4.980	0	498000	4.980	0	0.000
7	Dhanpal Doshi HUF	252900	2.529	0	252900	2.529	0	0.000
8	Paras Doshi HUF	159500	1.595	0	159500	1.595	0	0.000
9	Nivya Doshi	62500	0.625	0	62500	0.625	0	0.000
10	Rajmati Hinged	47400	0.474	0	47400	0.474	0	0.000
11	Vijaya Jain	40500	0.405	0	40500	0.405	0	0.000
12	Subhash Jain	29400	0.294	0	29400	0.294	0	0.000
13	Kusum Doshi	28500	0.285	0	28500	0.285	0	0.000
14	Chandra Shekhar Doshi	12000	0.120	0	12000	0.120	0	0.000
	TOTAL	6593450	65.935	0	6593450	65.935	0	0.000

(iii) Change in Promoters' / Promoter Group Shareholding :

Sr. No.	Name of Shareholder	Shareholding at the beginning of the year (01-04-2017)		Date wise Increase/Decrease in Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer /bonus / sweat equity etc.)				Cumulative Shareholding during the year	
		No. of Shares	% of Total Shares of the Company	Date	Increase/ Decrease in Share-holding	Increase / Decrease in Shareholding in %	Reason	No. of Shares	% of Total Shares of the Company
1.	Vijaya Jain	40500	0.41	20.10.2017	500	0.01	Purchase	41000	0.41
				03.11.2017	1700	0.02	Purchase	42700	0.43
				30.03.2018	-2200	-0.02	Sale	40500	0.41
				31.03.2018	-	-	Closing Balance	40500	0.41

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Sr. No.	Name of Shareholder	Shareholding at the beginning of the year (01-04-2017)		Date wise Increase/Decrease in Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/ transfer /bonus / sweat equity etc.)				Cumulative Shareholding during the year	
		No. of Shares	% of Total Shares of the Company	Date	Increase/ Decrease in Share-holding	Increase/ Decrease in Shareholding in % to total shares of the Company	Reason	No. of Shares	% of Total Shares of the Company
1.	Vasant Govindrao Pande*	120000	1.20	29.12.2017	-41500	-0.42	Sale	78500	0.79
				19.01.2018	-8783	-0.09	Sale	69717	0.70
				26.01.2018	-39671	-0.40	Sale	30046	0.30
				02.02.2018	-30046	-0.30	Sale	0	0.00
				31.03.2018	-	-	Closing Balance	0	0.00
2	Deevarun Developers Private Limited	118500	1.19	08.09.2017	-47000	-0.47	Sale	71500	0.72
				31.03.2018	-	-	Closing Balance	71500	0.72
3	Jawaharmal Surana	114000	1.14	12.05.2017	-15000	-0.15	Sale	99000	0.99
				31.03.2018	-	-	Closing Balance	99000	0.99
4	Aruna Subhash Jain*	106065	1.06	13.10.2017	-10000	-0.10	Sale	96065	0.96
				10.11.2017	-34582	-0.35	Sale	61483	0.61
				24.11.2017	-200	0.00	Sale	61283	0.61
				08.12.2017	-34283	-0.34	Sale	27000	0.27
				31.03.2018	-	-	Closing Balance	27000	0.27
5	Varsha Vasantrao Pande*	90000	0.90	29.12.2017	-20000	-0.20	Sale	70000	0.70
				26.01.2018	-25000	-0.25	Sale	45000	0.45
				02.02.2018	-21511	-0.22	Sale	23489	0.23
				09.02.2018	-1955	-0.02	Sale	21534	0.22
				23.02.2018	-21524	-0.22	Sale	10	0.00
				31.03.2018	-	-	Closing Balance	10	0.00
6	Jayant Vinayak Chandollikar	88541	0.89	31.03.2018	-	-	Closing Balance	88541	0.89

Sr. No.	Name of Shareholder	Shareholding at the beginning of the year (01-04-2017)		Date wise Increase/Decrease in Share holding during the year specifying the reasons for increase/decrease (e.g. allotment /transfer /bonus / sweat equity etc.)				Cumulative Shareholding during the year	
		No. of Shares	% of Total Shares of the Company	Date	Increase/ Decrease in Share- holding	Increase/ Decrease in Shareholding in % to total shares of the Company	Reason	No. of Shares	% of Total Shares of the Company
7	Arvind Goyal*	81500	0.82	08.09.2017	-7000	-0.07	Sale	74500	0.75
				15.09.2017	-2000	-0.02	Sale	72500	0.73
				10.11.2017	-22500	-0.23	Sale	50000	0.50
				19.01.2018	-32500	-0.33	Sale	17500	0.18
				09.02.2018	-7500	-0.08	Sale	10000	0.10
				23.02.2018	-10000	-0.10	Sale	0	0.00
				31.03.2018	-	-	Closing Balance	0	0.00
8	Vijay Laxmi Bhide*	75000	0.75	12.05.2017	-56967	-0.57	Sale	18033	0.18
				19.05.2017	-18033	-0.18	Sale	0	0.00
				31.03.2018	-	-	Closing Balance	0	0.00
9	Sanjay Saboo	69967	0.70	16.06.2017	-2000	-0.02	Sale	67967	0.68
				23.06.2017	-3000	-0.03	Sale	64967	0.65
				14.07.2017	431	0.00	Purchase	65398	0.65
				21.07.2017	4369	0.04	Purchase	69767	0.70
				31.03.2018	-	-	Closing Balance	69767	0.70
10	Bhaskar Narayan Nitsure	60000	0.60	23.02.2018	-20554	-0.21	Sale	39446	0.39
				31.03.2018	-	-	Closing Balance	39446	0.39
11	Pankaj Kumar Jain#	21786	0.22	12.05.2017	442	0.00	Purchase	22228	0.22
				19.05.2017	-100	0.00	Sale	22128	0.22
				26.05.2017	-1849	-0.02	Sale	20279	0.20
				02.06.2017	-286	0.00	Sale	19993	0.20
				04.08.2017	12034	0.12	Purchase	32027	0.32
				27.10.2017	3877	0.04	Purchase	35904	0.36
				19.01.2018	16561	0.17	Purchase	52465	0.52
				09.02.2018	100	0.00	Purchase	52565	0.53
				16.02.2018	-940	-0.01	Sale	51625	0.52
				31.03.2018	-	-	Closing Balance	51625	0.52
12	Jinesh Sancheti#	48167	0.48	21.07.2017	1833	0.02	Purchase	50000	0.50
				31.03.2018	-	-	Closing Balance	50000	0.50
13	Sudha Goyal#	0	0.00	19.05.2017	15324	0.15	Purchase	15324	0.15
				26.05.2017	-385	0.00	Sale	14939	0.15
				30.06.2017	-400	0.00	Sale	14539	0.15
				07.07.2017	-2061	-0.02	Sale	12478	0.12
				14.07.2017	-5541	-0.06	Sale	6937	0.07

Sr. No.	Name of Shareholder	Shareholding at the beginning of the year (01-04-2017)		Date wise Increase/Decrease in Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/ transfer /bonus / sweat equity etc.)				Cumulative Shareholding during the year	
		No. of Shares	% of Total Shares of the Company	Date	Increase/ Decrease in Share- holding	Increase/ Decrease in Shareholding in % to total shares of the Company	Reason	No. of Shares	% of Total Shares of the Company
				21.07.2017	-990	-0.01	Sale	5947	0.06
				04.08.2017	-5947	-0.06	Sale	0	0.00
				11.08.2017	5231	0.05	Purchase	5231	0.05
				01.09.2017	-4541	-0.05	Sale	690	0.01
				08.09.2017	5630	0.06	Purchase	6320	0.06
				15.09.2017	6578	0.07	Purchase	12898	0.13
				13.10.2017	-503	-0.01	Sale	12395	0.12
				20.10.2017	-1286	-0.01	Sale	11109	0.11
				03.11.2017	-1445	-0.01	Sale	9664	0.10
				10.11.2017	-9664	-0.10	Sale	0	0.00
				26.01.2018	28976	0.29	Purchase	28976	0.29
				02.02.2018	5304	0.05	Purchase	34280	0.34
				09.02.2018	8723	0.09	Purchase	43003	0.43
				31.03.2018	-	-	Closing Balance	43003	0.43
14	Sureshkannan Subburaj#	1	0.00	30.06.2017	11612	0.12	Purchase	11613	0.12
				14.07.2017	-2	0.00	Sale	11611	0.12
				21.07.2017	180	0.00	Purchase	11791	0.12
				28.07.2017	13913	0.14	Purchase	25704	0.26
				18.08.2017	1800	0.02	Purchase	27504	0.28
				25.08.2017	10594	0.11	Purchase	38098	0.38
				01.09.2017	4604	0.05	Purchase	42702	0.43
				22.09.2017	22047	0.22	Purchase	64749	0.65
				13.10.2017	51	0.00	Purchase	64800	0.65
				03.11.2017	100	0.00	Purchase	64900	0.65
				01.12.2017	-32931	-0.33	Sale	31969	0.32
				08.12.2017	-7234	-0.07	Sale	24735	0.25
				15.12.2017	1500	0.02	Purchase	26235	0.26
				29.12.2017	-15601	-0.16	Sale	10634	0.11
				26.01.2018	29099	0.29	Purchase	39733	0.40
				02.02.2018	1	0.00	Purchase	39734	0.40
				16.02.2018	2	0.00	Purchase	39736	0.40
				09.03.2018	3066	0.03	Purchase	42802	0.43
				31.03.2018	-	-	Closing Balance	42802	0.43
15	Premlata Rijhwani#	50259	0.50	28.04.2017	-150	0.00	Sale	50109	0.50

Sr. No.	Name of Shareholder	Shareholding at the beginning of the year (01-04-2017)		Date wise Increase/Decrease in Share holding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer /bonus / sweat equity etc.)				Cumulative Shareholding during the year	
		No. of Shares	% of Total Shares of the Company	Date	Increase/ Decrease in Share- holding	Increase/ Decrease in Shareholding in % to total shares of the Company	Reason	No. of Shares	% of Total Shares of the Company
				19.05.2017	-13702	-0.14	Sale	36407	0.36
				26.05.2017	8702	0.09	Purchase	45109	0.45
				16.06.2017	-3829	-0.04	Sale	41280	0.41
				23.06.2017	-1587	-0.02	Sale	39693	0.40
				14.07.2017	83	0.00	Purchase	39776	0.40
				11.08.2017	-5000	-0.05	Sale	34776	0.35
				18.08.2017	-5613	-0.06	Sale	29163	0.29
				25.08.2017	250	0.00	Purchase	29413	0.29
				01.09.2017	17581	0.18	Purchase	46994	0.47
				08.09.2017	-722	-0.01	Sale	46272	0.46
				15.09.2017	1284	0.01	Purchase	47556	0.48
				29.09.2017	-4500	-0.05	Sale	43056	0.43
				06.10.2017	500	0.01	Purchase	43556	0.44
				20.10.2017	4000	0.04	Purchase	47556	0.48
				03.11.2017	-3200	-0.03	Sale	44356	0.44
				10.11.2017	-2500	-0.03	Sale	41856	0.42
				12.01.2018	-100	0.00	Sale	41756	0.42
				02.02.2018	-100	0.00	Sale	41656	0.42
				31.03.2018	-	-	Closing Balance	41656	0.42

NOTE:

*ceased to be in the list of top 10 shareholders as on 31st March, 2018. The same is reflected above since the shareholder was one of the top 10 shareholder as on 1st April, 2017.

#not in the list of top 10 shareholders as on 1st April, 2017. The same has been reflected above since the shareholder was one of the top 10 shareholders as on 31st March, 2018.

(v) Shareholding of Directors and Key Managerial Personnel:

Sr. No.	Name of Directors and Key Managerial Personnel	Designation	Shareholding at the beginning of the year (01-04-2017)		Date wise Increase/Decrease in Shareholding during the year specifying the reasons for increase/decrease (e.g. allotment/transfer/bonus/sweat equity etc.)			Cumulative Shareholding during the year	
			No. of Shares	% of Total Shares of the Company	Date	Increase/Decrease in Shareholding	Reason	No. of Shares	% of Total Shares of the Company
1	Mr. Dhanpal Doshi	Managing Director cum CEO	1265000	12.650	-	-	-	-	-
					31.03.2018	-	-	1265000	12.650
2	Mr. Parasmal Doshi	Chairman cum WTD cum CFO	1165900	11.659	-	-	-	-	-
					31.03.2018	-	-	1165900	11.659
3	Mr. Rajendra Bandi	Whole-time Director	3000	0.030	-	-	-	-	-
					31.03.2018	-	-	3000	0.030
4	Mr. Sunil Kumar Soni	Non-Executive Independent Director	0	0.000	-	-	-	-	-
					31.03.2018	-	-	0	0.000
5	Mr. Om Prakash Gauba	Non-Executive Independent Director	0	0.000	-	-	-	-	-
					31.03.2018	-	-	0	0.000
6	Mr. Sukrati Ranjan Solanki	Non-Executive Independent Director	0	0.000	-	-	-	-	-
					31.03.2018	-	-	0	0.000
7	Mrs. Shobha Santosh Choudhary	Non-Executive Independent Director	0	0.000	-	-	-	-	-
					31.03.2018	-	-	0	0.000
8	Mr. Deepak Sharma	Chief Financial Officer	0	0.000	-	-	-	-	-
					31.03.2018	-	-	0	0.000
9	Mr. Udayan Abhilash Shukla	Company Secretary cum Compliance Officer	0	0.000	-	-	-	-	-
					31.03.2018	-	-	0	0.000

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment :

(Amount in ₹)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	0.00	0.00	0.00	0.00
ii) Interest due but not paid	0.00	0.00	0.00	0.00
iii) Interest accrued but not due	0.00	0.00	0.00	0.00
Total (i+ii+iii)	0.00	0.00	0.00	0.00
Change in Indebtedness during the financial year				
Addition	14,87,89,907	0.00	0.00	14,87,89,907
Reduction	9,88,40,954)	00	00	9,88,40,954
Net Change	4,99,48,953	00	00	4,99,48,953
Indebtedness at the end of the financial year				
i) Principal Amount	5,18,48,737	0.00	0.00	5,18,48,737
ii) Interest due but not paid	0.00	0.00	0.00	0.00
iii) Interest accrued but not due	3,12,928	0.00	0.00	3,12,928
Total (i+ii+iii)	5,21,61,665	0.00	0.00	5,21,61,665

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager :

(Amount in ₹)

Sr. No.	Particulars of Remuneration	Name of MD/WTD/ Manager			Total Amount
		Dhanpal Doshi	Parasmal Doshi	Rajendra Bandi	
1.	Gross Salary				
	(a) Salary as per provisions contained in Section 17(1) of the Income-tax Act, 1961	6,93,160	12,79,000	2,39,000	22,11,160
	(b) Value of perquisites under Section 17(2) of the Income-tax Act, 1961	96,000	96,000	36,000	2,28,000
	(c) Profits in lieu of salary under Section 17(3) of the Income- tax Act, 1961	-	-	-	-
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission				
	- As a % of Profit	-	-	-	-
	- Others, specify	-	-	-	-
5.	Others: please specify				
	Contribution to Provident Fund	59,040	51,840	-	1,10,880
	Total (A)	8,48,200	14,26,840	2,75,00	25,50,040
	Ceiling on Managerial Remuneration as per Schedule V of the Companies Act, 2013				1,16,92,666
		(being 10% of the net profits of the Company calculated as per Section 198 of the Companies Act, 2013)			

B. Remuneration to other Directors :

(Amount in ₹)

Sr. No.	Particulars of Remuneration	Name of Directors				Total Amount
		Sunil Kumar Soni	Om Prakash Gauba	Sukrati Ranjan Solanki	Shobha Santosh Choudhary	
1	Independent Directors					
	Fee for attending Board/ Committee Meetings	29,000	30,000	14,000	23,000	96,000
	Commission	-	-	-	-	-
	Others	-	-	-	-	-
	Total (1)	29,000	30,000	14,000	23,000	96,000
2	Other Non-Executive Directors					
	Fee for attending Board /Committee Meetings	-	-	-	-	-
	Commission	-	-	-	-	-
	Others	-	-	-	-	-
	Total (2)	NIL	NIL	NIL	NIL	NIL
	Total (B)=(1+2)	29,000	30,000	14,000	23,000	96,000
	Total Managerial Remuneration (A+B)					26,46,040
	Overall Ceiling as per the Companies Act, 2013					1,28,61,932
		(being 11% of the net profits of the Company calculated as per Section 198 of the Companies Act, 2013)				

Note: All the Non-Executive Directors are Independent Directors.

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD :

(Amount in ₹)

Sl. No.	Particulars of Remuneration	Key Managerial Personnel		Total Amount
		Company Secretary	CFO	
		Udayan Abhilash Shukla	Deepak Sharma	
1.	Gross Salary			
	(a) Salary as per provisions contained in Section 17(1) of the Income-tax Act, 1961	3,11,242	3,16,358	6,27,600
	(b) Value of perquisites under Section 17(2) of the Income-tax Act, 1961	19,200	20,400	39,600
	(c) Profits in lieu of salary under Section 17(3) of the Income- tax Act, 1961	-	-	-
2.	Stock Option	-	-	-
3.	Sweat Equity	-	-	-
4.	Commission			
	- As a % of Profit	-	-	-
	- Others, specify	-	-	-
5.	Others: (Gratuity)	-	-	-
	Total	3,30,442	3,36,758	6,67,200

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES

Type	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority (RD / NCLT/ COURT)	Appeal made
(A) COMPANY					
Penalty		None			
Punishment		None			
Compounding		None			
(B) DIRECTORS					
Penalty		None			
Punishment		None			
Compounding		None			
(C) OTHER OFFICERS IN DEFAULT					
Penalty		None			
Punishment		None			
Compounding		None			

Annexure-E

ANNUAL REPORT ON CSR ACTIVITIES

For the financial year 2017-18

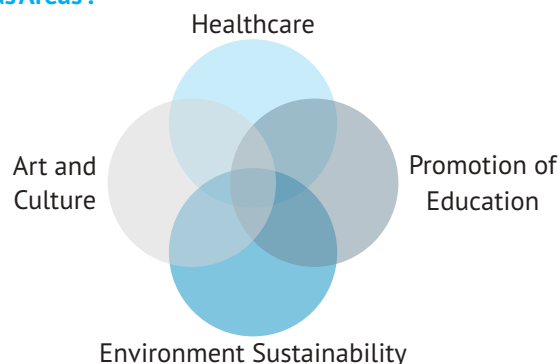
Brief Outline:

Corporate Social Responsibility ("CSR") is strongly connected with the principles of sustainability. An organization should make decisions based not only on economic factors, but also on the social and environmental consequences. Therefore, it is the core corporate responsibility of Indo Thai Securities Limited (the "Company") to practice its corporate values through its commitment to grow in a socially and environmentally responsible way, while meeting the interests of its Stakeholders.

Indo Thai Securities Limited, since its inception, recognizes that its business activities have a wide impact on the society in which it operates, and therefore an effective practice is required giving due consideration to the interests of its Stakeholders. The Company endeavors to make CSR a key business process for sustainable development. The Company is responsible to continuously enhance Shareholders' wealth; it is also committed to its other Stakeholders to conduct its business in an accountable manner that creates a sustained positive impact on society. Our Company is committed towards aligning with nature; and has adopted eco-friendly practices.

Your Company subscribes to the belief that a corporation should contribute to the society for it is a part of the same. Ongoing dialogues with Shareholders provide valuable approach with an objective that each business decision takes into account its social and environmental impacts and plans.

Focus Areas :



Web-link :

- ◆ The CSR Policy of the Company may be accessed on Company's Website at the following link : <http://www.indothai.co.in/wp-content/uploads/2018/06/Corporate-Social-Responsibility-Policy.pdf>

CSR Committee:

The CSR Committee of a Company is responsible for overseeing the execution of its CSR Policy and at Indo Thai, we do this with true letter and spirit. The CSR Committee consists of the following Members:

- ◆ Mr.Parasmal Doshi (Chairman)
- ◆ Mr.Dhanpal Doshi (Member)
- ◆ Mr.Rajendra Bandi (Member)
- ◆ Mr.Sukrati Ranjan Solanki (Member)

Financial Details :

S.No.	Particulars	(Amount in ₹)
1	Average net profit for CSR Activities	3,50,13,350
2	Prescribed CSR Expenditure (2% of the average net profit computed above)	7,00,267
3	Total Amount Spent during the financial year	7,00,300
4	Amount unspent, if any	-

With increasing issues and setbacks, the society deserves higher level of corporate involvement and your Company strongly believes that there are various areas that are unattended and overlooked and finds itself immensely fortunate to be able to bring a change in this current scenario.

It aims to conduct its business in a socially responsible, responsive and ethical manner while ensuring economic and social sustainability.

Manner in which the amount spent during the financial year is detailed below:

Sr. No.	CSR project or activity identified	Sector in which the project or activity is covered	Location of project or Activity	Amount outlay (in Rs.)	Amount Spent (in Rs.)	Cumulative Expenditure upto 31.03.2018	Amount spent: Direct or through implementing agency
1.	Proper and systematic training education and facilities for rehabilitation of mentally challenged children	Promoting preventive health care, sanitation and education, including special education and employment enhancing vocation skills especially among children	Indore (Madhya Pradesh)	21000/-	21000/-	21000/-	Through implementing agency: Indore society for mentally challenged
2.	High quality eye care to all sections of community specially under privilege rural, tribal and urban slum dwellers at an affordable cost or totally free, if needed	Promoting preventive health care and sanitation.	Indore (Madhya Pradesh)	125000/-	125000/-	146000/-	Through implementing agency: Indore Eye Hospital
3.	Improving cancer diagnosis, treatment and care for the needy children	Promoting preventive health care and sanitation.	Indore (Madhya Pradesh)	66000/-	66000/-	212000/-	Through implementing agency: Nanhe Farishte
4.	Free education and shelter to disabled and poor children	Promoting education and eradicating poverty.	Indore (Madhya Pradesh)	21000/-	21000/-	233000/-	Through implementing agency: Bahu Uddeshiya Sewa Samiti
5.	Healthy lifestyle to women	Promoting gender equality, empowering women, setting up homes and hostels for women.	Indore (Madhya Pradesh)	31000/-	31000/-	264000/-	Through implementing agency: Sumvedna She Women Health Care Society
6.	Healthy lifestyle to elders	Setting up old age homes, day care centres and such other facilities for senior citizens and measures for reducing inequalities faced by socially and economically backward groups.	Indore (Madhya Pradesh)	7200/-	7200/-	271200/-	Through implementing agency: Helpage India
7.	Social upliftment and Rural Development	Rural Development Project.	Indore (Madhya Pradesh)	11000/-	11000/-	282200/-	Through implementing agency: Mritunjay Bharat Trust

Sr. No.	CSR project or activity identified	Sector in which the project or activity is covered	Location of project or Activity	Amount outlay (in Rs.)	Amount Spent (in Rs.)	Cumulative Expenditure upto 31.03.2018	Amount spent: Direct or through implementing agency
8.	Education & basic educational facilities to the needful	Promoting education, including special education and employment enhancing vocation skills especially among children	Pratapgarh (Rajasthan)	50000/-	50000/-	332200/-	Through implementing agency: Bhattark Yashkirti Shiksha Sansthan
9.	To provide food and shelter to birds and cows.	Ensuring environmental sustainability, ecological balance, protection of flora and fauna and animal welfare.	Jaora (Madhya Pradesh)	171100/-	171100/-	503300/-	Through implementing agency: Jivdaya Society
10.	To provide food and shelter to birds and cows.	Ensuring environmental sustainability, ecological balance, protection of flora and fauna and animal welfare.	Indore (Madhya Pradesh)	21000/-	21000/-	524300/-	Through implementing agency: Sobhagiya Surya Dharavara Dham Goushala Trust
11.	To provide protection and preventive health care to cows.	Ensuring environmental sustainability, ecological balance, protection of flora and fauna and animal welfare.	Indore (Madhya Pradesh)	32000/-	32000/-	556300/-	Through implementing agency: Mahaveer Govardhan Gaushala
12.	To provide protection and preventive health care to cows.	Ensuring environmental sustainability, ecological balance, protection of flora and fauna and animal welfare.	Chittorgarh (Rajasthan)	36000/-	36000/-	592300/-	Through implementing agency: Kanthal Goushala
13.	To provide protection and preventive health care to cows.	Ensuring environmental sustainability, ecological balance, protection of flora and fauna and animal welfare.	Indore (Madhya Pradesh)	21000/-	21000/-	613300/-	Through implementing agency: Vardhman Sanmati Gau Seva Kendra
14.	Free education and shelter to disabled and poor children	Promoting education and eradicating poverty.	Ujjain (Madhya Pradesh)	21000/-	21000/-	634300/-	Through implementing agency: Ujjayni Sewa Samiti
15.	Free education and shelter to disabled and poor children	Promoting education and eradicating poverty.	Indore (Madhya Pradesh)	14000/-	14000/-	648300/-	Through implementing agency: Shri Jain Sewa Samiti Shwetambar
16.	To provide free education and relief from poverty	Promoting education and eradicating poverty and distress and providing medical relief.	Indore (Madhya Pradesh)	21000/-	21000/-	669300/-	Through implementing agency: Smt. Champadevi Tongia Parmarthik Trust

Sr. No.	CSR project or activity identified	Sector in which the project or activity is covered	Location of project or Activity	Amount outlay (in Rs.)	Amount Spent (in Rs.)	Cumulative Expenditure upto 31.03.2018	Amount spent: Direct or through implementing agency
17.	Free education and shelter to poor children	Promoting education and eradicating poverty	Indore (Madhya Pradesh)	31000/-	31000/-	700300/-	Through implementing agency: P.P. Sant Maa Kankeshwari Edu. & Res. Inst. Committee

CSR Responsibility Statement:

The CSR Committee hereby affirms that:

- ✦ The Company has duly formulated a CSR Policy Framework which includes formulation of a CSR Theme, CSR budget and roles and responsibilities of the Committee as well as the various internal committees formed for implementation of the CSR Policy;
- ✦ The Company has constituted a mechanism to monitor and report on the progress of the CSR programs;
- ✦ The activities undertaken by the Company as well as the implementation and monitoring mechanisms are in compliance with its CSR objectives and CSR policy.

For Indo Thai Securities Limited

Parasmal Doshi
(Chairman of CSR Committee)

Dhanpal Doshi
(Managing Director cum CEO)

Annexure-F

POLICY ON REMUNERATION OF DIRECTORS, KEY MANAGERIAL PERSONNEL AND OTHER EMPLOYEES

1. INTRODUCTION:

Indo Thai Securities Limited ("the Company") recognizes the importance of attracting, retaining and motivating personnel of high calibre and talent for the purpose of ensuring efficiency and high standard in the conduct of its affairs and achievement of its goals besides securing the confidence of the shareholders in the sound management of the Company.

The provision of Section 178 of the Companies Act 2013 ("the Act") and rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force) and other applicable provisions of the Act and Regulation 19 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, makes it mandatory for the Board of Directors of every listed company to constitute a Nomination and Remuneration Committee.

In pursuance of the Company's policy to consider human resources as its invaluable assets, to pay equitable remuneration to all Directors, Key Managerial Personnel and Employees of the Company and to harmonize the aspirations of human resources consistent with the goals of the Company, the Nomination and Remuneration Committee (hereinafter referred to as the Committee) has formulated the policy for remuneration of Directors, Key Managerial Personnel (KMPs), Senior Management and other Employees of Indo Thai Securities Limited, in accordance with the requirements of the provisions of Section 178 of the Companies Act, 2013 and Part D of Schedule II of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

2. DEFINITIONS:

"Act" means the Companies Act, 2013 and Rules framed thereunder, as amended from time to time.

"Board" means Board of Directors of the Company.

"Company" means "Indo Thai Securities Limited."

"Directors" means Directors of the Company.

"Independent Director" means a Director referred to in Section 149 (6) of the Companies Act, 2013.

"Key Managerial Personnel" means as may be defined in the Companies Act, 2013.

As per section 2(51) "key managerial personnel", in relation to a Company, means –

- i. the Chief Executive Officer or the Managing Director or the Manager;
- ii. the Company Secretary;
- iii. the Whole-time Director;
- iv. the Chief Financial Officer;
- v. such other officer, not more than one level below the directors who is in whole time employment; designated as key managerial personnel by the Board; and
- vi. such other officer as may be prescribed.

"Nomination and Remuneration Committee" shall mean a Committee of Board of Directors of the Company, constituted in accordance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

"Policy or This Policy" means, "Policy for Remuneration of Directors, Key Managerial Personnel and Senior Employee".

"Remuneration" means any money or its equivalent given or passed to any person for services rendered by him and includes perquisites as defined under the Income-tax Act, 1961.

"Senior Management" mean personnel of the Company who are members of its core management team excluding Board of Directors. This would include all members of management one level below the executive directors, including all the functional heads.

"Other employees" means, all the employees other than the Directors, KMPs and the Senior Management Personnel.

3. REMUNERATION TO THE DIRECTORS:

The Company strives to provide fair compensation to Directors, taking into consideration industry benchmarks, Company's performance vis-à-vis the industry, responsibilities shouldered, performance/ track record, macroeconomic review on remuneration packages of heads of other organizations.

The remuneration payable to the Directors of the Company shall at all times be determined, in accordance with the provisions of Companies Act, 2013.

4. APPOINTMENT AND REMUNERATION OF MANAGING DIRECTOR AND WHOLE-TIME DIRECTOR :

The terms and conditions of appointment and

remuneration payable to the Managing Director and Whole-time Director(s) shall be recommended by the Nomination and Remuneration Committee to the Board for its approval which shall be subject to approval by Shareholders at the next general meeting of the Company and by the Central Government in case such appointment is at variance to the conditions specified in Schedule V to the Companies Act, 2013. Approval of the Central Government is not necessary if the appointment is made in accordance with the conditions specified in Schedule V to the Act.

In terms of the provisions of Companies Act, 2013, the Company may appoint a person as its Managing Director or Whole-time Director for a term not exceeding 5 (five) years at a time.

The executive directors may be paid remuneration either by way of a monthly payment or at a specified percentage of the net profits of the Company or partly by one way and partly by the other.

The break-up of the pay scale, performance bonus and quantum of perquisites including, employer's contribution to Provident Fund, pension scheme, medical expenses, club fees etc. shall be decided and approved by the Board on the recommendation of the Committee and shall be within the overall remuneration approved by the Shareholders and Central Government, wherever required.

While recommending the remuneration payable to the Managing Director/ Whole-time Director(s), the Nomination and Remuneration Committee shall, *inter alia*, have regard to the following matters:

- ✦ Financial and operating performance of the Company
- ✦ Relationship between remuneration and performance
- ✦ Industry/ sector trends for the remuneration paid to executive directors

Annual Increments to the Managing Director/ Whole Time Director(s) shall be within the slabs approved by the Shareholders. Increments shall be decided by the Nomination and Remuneration Committee at times it desires to do so but preferably on an annual basis.

5. INSURANCE PREMIUM AS PART OF REMUNERATION:

Where any insurance is taken by the Company on behalf of its Managing Director, Whole-time Director, Manager, Chief Executive Officer, Chief Financial Officer or Company Secretary for indemnifying any of

them against any liability in respect of any negligence, default, misfeasance, breach of duty or breach of trust for which they may be guilty in relation to the company, the premium paid on such insurance shall not be treated as part of the remuneration payable to any such personnel.

However, if such person is proved to be guilty, the premium paid on such insurance shall be treated as part of the remuneration.

6. REMUNERATION TO INDEPENDENT DIRECTORS:

Independent Directors may receive remuneration by way of

- ✦ Sitting fees for participation in the Board and other meetings;
- ✦ Reimbursement of expenses for participation in the Board and other meetings;
- ✦ Commission as approved by the Shareholders of the Company.

Independent Directors shall not be entitled to any stock options.

Based on the recommendation of the Nomination and Remuneration Committee, the Board may decide the sitting fee payable to Independent Directors, but the amount of such sitting fees shall not exceed the maximum limit permissible under the Companies Act, 2013.

7. REMUNERATION TO DIRECTORS IN OTHER CAPACITY:

The remuneration payable to the directors including Managing Director or Whole-time Director or Manager shall be inclusive of the remuneration payable for the services rendered by him/her in any other capacity except the following:

- a) the services rendered are of a professional nature; and
- b) in the opinion of the Nomination and Remuneration Committee, the Director possesses the requisite qualification for the practice of the profession.

8. EVALUATION OF THE DIRECTORS:

As members of the Board, the performance of the individual Directors as well as the performance of the entire Board and its Committees is required to be formally evaluated annually.

Section 178 (2) of the Companies Act, 2013 also mandates the Nomination and Remuneration Committee to carry out evaluation of every director's performance.

In developing the methodology to be used for evaluation on the basis of best standards and methods meeting international parameters, the Board / Committee may take the advice of an independent professional consultant.

9. NOMINATION AND REMUNERATION OF THE KEY MANAGERIAL PERSONNEL (OTHER THAN MANAGING DIRECTOR/ WHOLE-TIME DIRECTORS), KEY-EXECUTIVES AND SENIOR MANAGEMENT:

The executive management of a Company is responsible for the day to day management of the Company. The Companies Act, 2013 has used the term "Key Managerial Personnel" to define the executive management.

The Key Managerial Personnels are the point of first contact between the Company and its stakeholders. While the Board of Directors are responsible for providing the oversight. It is the Key Managerial Personnel and the Senior Management who are responsible for not just laying down the strategies as well as its implementation.

The Companies Act, 2013 has for the first time recognized the concept of Key Managerial Personnel.

Among the Key Managerial Personnel's, the remuneration of the CEO or the Managing Director and the Whole-time Director(s), shall be governed by the Section on Remuneration of the Directors of this Policy dealing with "Remuneration of Managing Director and Whole-time-Director".

Apart from the Directors, the remuneration of all the other Key Managerial Personnel's such as the Chief Financial Officer, Company Secretary or any other officer that may be prescribed under the statute from time to time; and "Senior Management" of the Company defined in the Regulation 16(1)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, shall be determined for the Key Managerial Personnel/s of the Company in consultation with the Managing Director and/ or the Whole-time Director (Finance).

The remuneration determined for all the above said senior personnel shall be in line with the Company's philosophy to provide fair compensation to Key-Executive Officers based on their performance and contribution to the Company and to provide incentives that attract and retain key executives, instill a long-term commitment to the Company, and develop a pride and sense of Company ownership, all in a manner

consistent with shareholder interests.

The break-up of the pay scale and quantum of perquisites including, employer's contribution to Provident Fund, pension scheme, medical expenses etc. shall be decided for the Company's Key Managerial Personnel/s.

Decisions on Annual Increments of the Senior Personnel shall be decided by the Human Resources Department in consultation with the Managing Director and/ or the Whole-time Director (Finance) of the Company.

10. REMUNERATION OF OTHER EMPLOYEES:

Apart from the Directors, KMPs and Senior Management, the remuneration for rest of the employees is determined on the basis of the role and position of the individual employee including professional experience, responsibility, job complexity and local market conditions.

The Company considers it essential to incentivize the workforce to ensure adequate and reasonable compensation to the staff. The Key Managerial Personnel/s shall ensure that the level of remuneration motivates and rewards high performers, who perform according to set expectations for the individual in question.

The various remuneration components, basic salary, allowances, perquisites etc. may be combined to ensure an appropriate and balanced remuneration package.

The annual increments to the remuneration paid to the employees shall be determined based on the annual appraisal carried out by the Head of Departments of various departments.

11. REVIEW AND AMENDMENT:

Any or all the provisions of this Policy would be subject to the revision/ amendment in the Companies Act, 2013, related rules and regulations, guidelines and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, on the subject as may be notified from time to time. Any such amendment shall automatically have the effect of amending this Policy without the need of any approval by the Nomination and Remuneration Committee and/ or the Board of Directors.

Annexure-G

Disclosure in Board's Report as per provisions of Section 197(12) of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

i. Information as per Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

S.No.	Requirements	Disclosure		
1.	Ratio of the remuneration of each director to the median remuneration of the employees of the Company for the financial year:	Name of Director	Category	Ratio
		Dhanpal Doshi	Managing Director cum CEO	3.17
		Parasmal Doshi	Whole-time Director cum CFO	5.52
		Rajendra Bandi	Whole-time Director	1.10
2.	Percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year 2017-18 are as follows:			
		Name of Director	2017-18 (in Rs.)	2016-17 (in Rs.)
				Increase (%)
		Dhanpal Doshi (Managing Director cum CEO)	789160	686400
		Parasmal Doshi (Whole-time Director cum CFO)	1375000	1320000
		Rajendra Bandi (Whole-time Director)	275000	264000
		Deepak Sharma (Chief Financial Officer)	336758	279718
		Total	2775918	2550118
		Anurag Kumar Saxena (Company Secretary cum Compliance Officer) *	Nil	350430
		Udayan Abhilash Shukla (Company Secretary cum Compliance Officer) **	330442	73613
		<p>*Mr. Anurag Kumar Saxena ceased to be a KMP w.e.f. 1st September, 2016. Hence, it is not feasible to calculate his percentage increase in salary.</p> <p>** Mr. Udayan Abhilash Shukla was appointed as KMP w.e.f. 20th January, 2017. Hence, it is not feasible to calculate his percentage increase in salary.</p>		
3.	Percentage increase in the median remuneration of employees in the financial year 2017-18 :			
		Particulars	2017-18 (in Rs.)	2016-17 (in Rs.)
				Increase (%)
		Median Remuneration of all employees per annum	249141	191406
4.	Number of permanent employees on the role of company	51	46	10.87
5.	Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration:	<p>Average percentile increase in the salaries of employees other than the Managerial Personnel was 4.99 % whereas the increase in remuneration of Managerial Personnel was 8.85%.</p> <p>The remuneration of the Managing Director cum CEO is decided by the Nomination and Remuneration Committee on the basis of individual performance and industry trends. While deciding the remuneration, the Committee also considers various facts such as Director's participation in the Board Meeting, time spent in carrying out other duties, roles, functions and responsibilities.</p> <p>No exceptional circumstance arose leading to increase in the managerial remuneration during the financial year 2017-18.</p>		

6.	Affirmation that the remuneration is as per the remuneration policy of the Company:	Pursuant to Rule 5(1)(xii) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, it is affirmed that the remuneration paid to the Directors, Key Managerial Personnel and Senior Management is as per the Remuneration Policy of your Company during the year.
7.	Disclosure pursuant to Section 197 (14) of the Companies Act, 2013:	The Board decided to pay an annual commission to Managing Director cum CEO. However, in the best interest of the Company, the said commission was foregone by Mr. Dhanpal Doshi.

NOTE:

1. The Non-Executive Independent Directors are paid only sitting fee for attending the Board and Committee Meetings of the Company. They are not entitled to receive any other remuneration. Details are given in the Corporate Governance Report.
2. In computation of median remuneration, provident fund is not included.

ii. Information as per Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

The names of top 10 employees in terms of Remuneration drawn during the year are given as follows:

Sr. No.	Name of the Employee	Designation	Remuneration received (Amount in Rs.)	Nature of Employment	Qualifications and Experience	Date of Commencement of Employment	Age	Last employment held by the employee before joining the Company	% of Equity shares held as on 31.03.2018	Relation with any Director of Company
1	Parasmal Doshi	Chairman cum Whole-Time Director cum CFO	13,75,000	Contractual	Chartered Accountant having 31 Years of experience in Securities Market.	01.10.2010	61 Yrs.	-	11.66	Brother of Mr. Dhanpal Doshi
2	Sarthak Doshi	Vice President-Accounts	12,00,000	Contractual	Chartered Accountant having 3 Years of experience in Securities Market	23.09.2016	23 Yrs.	-	4.98	Son of Mr. Parasmal Doshi, (Chairman cum WTD cum CFO)
3	Dhanpal Doshi	Managing Director cum CEO	7,89,160	Contractual	Chartered Accountant and MBA, having 26 Years of experience in Securities Market.	19.01.1995	53 Yrs.	-	12.65	Brother of Mr. Parasmal Doshi
4	Abhay Suhane	Head-Marketing	5,61,708	Contractual	MBA having 14 yrs. of experience in Marketing.	01.10.2010	42 Yrs.	-	Nil	Not related to any Director
5	Hemant Agrawal	Compliance and Accounts Officer	4,76,776	Contractual	M.Com having experience of 25 years.	10.12.2014	45 Yrs.	-	0.18	Not related to any Director

Sr. No.	Name of the Employee	Designation	Remuneration received	Nature of Employment	Qualifications and Experience	Date of Commencement of Employment	Age	Last employment held by the employee before joining the company	% of Equity shares held as on 31.03.2018	Relation with any Director of Company
6	Manglesh Ostwal	Senior Dealer	4,50,422	Contractual	Diploma in Electrical Engineering having 15 years of experience in Securities Market.	01.04.2012	43 Yrs.	-	NIL	Not related to any Director
7	Sumit Kanungo	Associate-Marketing	4,08,990	Contractual	MCM having 13 years of experience in Marketing.	01.09.2014	37 Yrs.	Product Manager at Motilal Oswal Financial Services Ltd.	NIL	Not related to any Director
8	Jayesh Rathi	Branch Manager	3,96,000	Contractual	Graduate	01.05.2017	43 Yrs	-	0.03	Not related to any Director
9	Jinendra Gandhi	Head-Technology	3,85,317	Contractual	Graduate and CCNA having a experience of 14 Years .	01.05.2013	36 Yrs.	Network Engineer in Khaitan Cable Network Pvt. Ltd.	NIL	Not related to any Director
10	Mohanlal Agar	Head - DP Operations	3,84,961	Contractual	Graduate and having experience of 10 years	19.02.2008	54 Yrs.	Om Textile Pvt. Ltd.	NIL	Not related to any Director

There was no employee during the year, who :

- if employed throughout the financial year, was in receipt of remuneration for that year which, in the aggregate, one crore and two lakh rupees ;
- if employed for a part of the financial year, was in receipt of remuneration for any part of that year, at a rate which, in the aggregate, eight lakh and fifty thousand rupees per month;
- if employed throughout the financial year or part thereof, was in receipt of remuneration in that year which, in the aggregate, or as the case may be, at a rate which, in the aggregate, is in excess of that drawn by the managing director or whole-time director or manager and holds by himself or along with his spouse and dependent children, not less than two percent of the equity shares of the company except Mr. Sarthak Doshi, whose details are mentioned in the table above in point no. 2.

Annexure-H

CERTIFICATE REGARDING COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

To,

The Members

Indo Thai Securities Limited

We have examined all relevant records of Indo Thai Securities Limited ("Company") for the purpose of certifying compliance of the conditions of Corporate Governance as stipulated in Regulations 17 to 27, clauses (b) to (i) of Regulation 46(2) and paragraphs C, D and E of Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of the above certification.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of corporate governance. This certificate is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

On the basis of our examination of the records produced, explanations and information furnished, we certify that the Company has complied with all the mandatory conditions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the financial year ended 31st March, 2018.

For Kaushal Ameta & Co.

Kaushal Ameta

(Proprietor)

Practicing Company Secretary

Mem. No. F-8144, CP No.-9103

Date : 23rd July, 2018

Place : Indore

Annexure-I

PARTICULARS REGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

(A) Conservation of Energy:

1. The steps taken or impact on conservation of energy	Efforts are taken to conserve energy to the best possible extent
2. The steps taken by the Company for utilizing alternate source of energy	
3. The capital investment on energy conservation equipment	NIL

(B) Technological Absorption:

1. The efforts made towards technology absorption	NIL
2. The benefits derived like product improvement, cost reduction, product development, or import substitution	NIL
3. Imported Technology	NIL
4. Expenditure on R&D	NIL

(C) Foreign Exchange Earnings and Outgo:

1. Foreign Exchange Earnings in terms of actual inflow during the year	NIL
2. Foreign Exchange Outgo in terms of actual outflows	NIL

MANAGEMENT'S DISCUSSION AND ANALYSIS REPORT

FINANCIAL YEAR 2017-18-A GLANCE

The International Monetary Fund (IMF) forecasted Global growth at 3.9% over the current and next calendar years, almost unvaried from 3.6% in 2018 and on the other hand remains buoyant on India's growth potential and perpetuated its Gross Domestic Product ('GDP') forecast at 7.4 per cent in financial year 2018-19. It also reckoned that the Indian economy would grow by 7.8 per cent in financial year 2019-20, which will make the country the world's fastest-growing economy in 2018 and 2019. The view consolidated the reasons such as the structural reforms raise potential output, continued implementation of structural reforms that raise productivity and incentivise private investment and country's position as the world's fastest-growing major economy and opening a wider gap with China, which is projected to slow down. India has made progress on structural reforms in the recent past and the implementation of the Goods and Services Tax ('GST') will help to reduce internal barriers to trade, increase efficiency and improve tax compliances.

As per World Trade Organisation (WTO) the performance of corporate sector has accentuated that the growth in sales of more than 1700 Non-Government Non-Financial (NGNF) listed manufacturing companies was 9.5 per cent in second quarter of financial year 2017-18 as compared to 3.7 per cent in second quarter of financial year 2016-17. The Indian economy is set to revert to its trend growth rate of 7.5 percent in the coming years as it bottoms out from the impact of the Goods and Services Tax (GST) and demonetization. Economic activity has begun to stabilize since August, 2017. India's GDP growth is projected to reach and accelerate to 7.3 percent and 7.5 percent in financial year 2018-19 and 2019-20 respectively. While services will continue to remain the main driver of economic growth, industrial activity is poised to grow, with manufacturing expected to accelerate following the implementation of the GST, and agriculture will likely grow at its long-term average growth rate.

COMPANY OVERVIEW

(Trade with Confidence)

An entrepreneurial start up in 1995, with a vision to build an empire with high quality growth businesses in financial services. Ever since our inception, our strategy has been to align capabilities and market insights to country's rapidly changing business environment. We have come this far solely based on our core values serving as moral compass in our dealings. Our constant endeavor

is to deliver befittingly on all fronts to our Stakeholders. We focus on long-term growth by building enduring relationships with our clients which include corporate clients, high net-worth individual and retail investors. We strive to develop suitable financial solutions on mobile and web, besides traditional channels, by understanding the needs of our clients. Our client centricity has enabled Indo Thai to emerge as a symbol of dependability, trust and confidence.

During the year under review, our wealth management services have made considerable progress. The Company is focusing on mutual fund distributorship to augment its growth. Its assets under mutual fund distribution business are growing at a great pace. The assets under mutual fund distribution business of the Company have increased by Rs. 27.78 Crores during the financial year 2017-18.

The Company has planned to expand and diversify its operations even further towards distribution of other financial products, such as Market Making of SME IPOs, Third Party Distributorship in NCD Broking, Margin Trading Facility (MTF) to clients, DSP Debt Mutual Funds, etc.

In the current scenario of technological advancement, the Company also provides various software packages to its clients for their portfolio management and other services, namely:

-WINVEST- A software developed to track mutual fund returns.

-WINSTOCK- the Company has also launched a new software named **WINSTOCK**, which provides users with streaming real-time data, and offers fast and easy-to-use order entry and execution to meet the needs of traders. Users can trade in equity, commodity, options, currency etc. from a single screen for a seamless trading experience.

INDUSTRY STRUCTURE AND DEVELOPMENTS

With the gaining trust of the people and government's proactive measures, various policies have been formulated for the development of the capital market. At the end of March, 2018, the assets under management of the mutual fund industry stood at Rs. 21.36 Lakhs Crores (US\$ 331.42 Billion), showing the rapidly rising turnover in financial market ultimately has led to rapid expansion of the brokerage segment. The everlasting growth in organized segment of the wealth management industry is

indicating that the sophisticated players are gaining client confidence. Flamboyance of mix basket of financial inclusion is the indispensable rudiment of today. The Indian market has been recovering from the after effect of demonetization and implementation stage of GST. Due to the elections of four major states during the end of current calendar year and Parliamentary elections approaching next year the volatility in the market has increased tremendously.

It is forecasted that Indo Thai might face pressures in the first half of current financial year. The state of market is significantly affected by the political uncertainty prevailing in the Indian economy. Pending State Assembly elections and Parliamentary elections are swaying the movement of Indian market. Moreover, the applicability of tax on Long Term Capital Gains arising from sale of equity shares, as proposed by the Finance Bill, 2018, is also placing adverse influence. Mutual Funds Industry, too, is facing bearish trend, which is believed to be short-term and expected to rise post first half of this year. The IMF has warned that tensions sparked by the U.S.- China Trade War could damage the driving forces behind global economic growth. Despite the geopolitical tensions, implementation of GST in India has raised the compliance and adherence level among businesses, leading to a positive impact on the economy as a whole.

OPPORTUNITIES

The Company believes that despite the current headwinds, the long-term India growth story is intact and the recent improvement in the macro-economic indicators bodes well for a diversified financial services firm. Slowly improving conditions for growth on account of easing input cost pressures, supportive monetary conditions and recent measures relating to project approvals, land acquisition, mining and infrastructure is likely having a positive impact on the Indian business in the long run even though the risks from weaker global growth outlook remains a challenge. The government push on developing the sustainable infrastructure facilities, growth of manufacturing through its 'Make in India' initiative, will present continuing opportunities for financial intermediaries to grow and benefit from the increased requirement of capital for augmenting new capacities and expansion of existing projects. We see immense opportunities coming our way in financial year 2018-19 and beyond as under:

- ✦ Growing purchasing power of financially middle-class investors are interested in more investment opportunities;
- ✦ Earning Urban Youth and increased formal market job opportunities;

- ✦ Herculean size of the Indian capital market and favorable demographics like growing middle class and larger younger population with disposable income and investible surplus focused on wealth creation will offer opportunities for our Wealth Management and Mutual Fund Distribution business;
- ✦ Various discount brokerage houses backsliding, shaking the trust and drifting investments away from the conventional investments opportunities are indeed helping the securities sector to grow;
- ✦ Various reports by World Bank and IMF indicating that India will continue to occupy the top position. With this, we see large opportunities for us to grow our diversified businesses;
- ✦ Focus on financial inclusion by the government, channelizing the untapped savings currently lying in the form of bank deposits and change in attitude from safeguarding wealth to growing wealth will also enhance the participation of investors across segments thereby proliferating the prospects of Equity Brokerage business;
- ✦ Reforms push by the government relating to 'Make in India', project approvals, land acquisition, mining, and infrastructure, fall in global commodity prices, will lead to capacity expansion and huge investments by both the public and private sector companies.
- ✦ Social mobility and cloud computing are the emerging trends in technology. The recent government initiatives in respect of Digital India when coalesced with our Company's innovative software and techniques, will also open up access to a whole set of new clients.

THREATS

Despite the above opportunities, our performance could be affected by following perceived threats to our business:

- ✦ Regulatory changes impacting the landscape of business;
- ✦ Due to the election around the corner the volatility in the market has increased, political instability has some despondency in the market;
- ✦ With the implementation of GST, the cost of transaction has increased significantly;
- ✦ Increased intensity of competition from players across the segment/industry;
- ✦ Continuous downward pressure on the fees, commissions and brokerages caused by cut throat competition;
- ✦ With the arrival of second quarter, the derivative

segment exposure margin will tend to adversely affect the business initially;

- ✦ Indo Thai has recorded unparalleled economic expansion for more than a decade. One consequence of this is an increasing skilled labour shortage, which has the potential to inhibit future growth. Attraction and retention of employees has become an increasingly significant aspect of contemporary HR Management and HR Department;
- ✦ In financial services industry, security and sanctity of client data is of utmost importance. There exists a regular threat for firm data theft via malicious malware and email. Cyber-attacks are getting larger in scale and size, even to the extent of co-ordinated attack from different geographies. Obsolescence is another major concern as upgradation of technology is an ongoing exercise;
- ✦ Regulatory uncertainties or failure to comply with any regulatory authority could affect our business. The financial services industry is subject to extensive regulations covering all aspects of the business. Securities and Exchange Board of India (SEBI), National Stock Exchange of India Limited (NSE), the Bombay Stock Exchange (BSE), Association of Mutual Fund in India (AMFI), Central Government, State Government and other regulatory bodies can, among other things, impose fine, penalties, suspend our trading or exercise other such powers in their jurisdiction, which could potentially harm our business operations;
- ✦ Slower than expected recovery of macro-economy, domestically as well as globally and inability of government to push through major economic reforms can delay the return of growth.

SEGMENTWISE PERFORMANCE

✦ Equity Segment

The Company's retail Equity Business primarily covers secondary market equity, derivative, currency and debt broking and mainly targets retail investors. During the financial year 2017-18, turnover in our Equities Broking Segment was Rs. 6152.22 Crores.

✦ Income from Depository Operations

The Company is a Depository Participant with Central Depository Services (India) Limited ("CDSL"). Services provided by it includes dematerialization, rematerialisation and settlement of trades through market transfers and off market transfers. Clients of the brokerage business are able to use the depository services in respect of transactions executed on stock

exchanges to settle transactions. Our income during financial year 2017-18 from Depository Operations was Rs. 18.04 Lakhs.

✦ Mutual Funds

Assets Mutual Fund Distribution Business is the most growing business in India. The Company has recorded an income of Rs. 122.24 Lakhs from mutual funds segment in financial year 2017-18.

✦ F&O Segment

The Company has recorded a total turnover of Rs. 10061.68 Crores in the financial year 2017-18 which has increased by 35.63 % in comparison to previous year.

✦ Currency Segment

The Company has recorded a total turnover of Rs. 145.87 Crores in the financial year 2017-18 in Currency Segment which includes proprietary turnover.

BUSINESS OUTLOOK AND STRATEGY

With the reformed policies and firm changes in the laws and regulations of the country, the market has given a mixed reaction. The country's GDP, despite all the undulation of the market, has been still on the higher side as compared to some leading economies of the world. The faith of people in the financial sector of the country is firm which has a long term positive implication. The journey from recovery phase has commenced indicating a resolute future.

The Company, in pursuit of devious stratagem, has embarked on distribution of other financial products such as market making of Initial Public Offers ('IPO') of small and medium enterprises giving an elbow room to work on the IPOs and gaining potential robust clientele.

The Company is also moving forward with the transfer of membership in Multi Commodity Exchange ('MCX') and National Commodity and Derivatives Exchange ('NCDEX') from Indo Thai Commodities Private Limited (Associate Company of Indo Thai Securities Limited) to Indo Thai Securities Limited, thereby leading to new spheres to excel in.

Further, the Company has started providing margin trading facility to clients and became Third Party Distributor in NCD Broking. Also, distributor of DSP Debt Mutual Funds.

The latest tax reform introduced by the government has a potential to bring structural long-term benefits in the economy, while causing little discomfort in the short run. The Company believes that the constant focus on opportunities that are lucrative and constant

development in the Company policies will manifest a constant growth for us.

RISKS & CONCERNS

Certain risks are inherent to the services offered by Indo Thai and other risks arise due to the dynamism of external environment. The Company employs strict risk management standards to reduce delinquency risks and has developed robust recovery processes. The Company has constituted a Risk Management Committee and has well managed control systems working along with the external audit which performs checks at regular intervals to identify and rectify any discrepancies in the system.

Key Risks

The risk factors that can be specifically identified with our business operations are outlined below:

1. Market Risk:

The financial sector is affected by variety of factors linked to domestic, economic progress and global developments. Equity brokerage is the major source of revenue, therefore any changes in the above result in change of market sentiments, thereby impacting trading volumes and revenues and this in return reduces profitability.

Mitigation : *To mitigate this, the Company has diversified its revenue streams across multiple businesses including mutual funds and wealth management services.*

2. Operational Risks:

The rapid development in financial services business may raise unanticipated operational risks including errors arising out of human errors and omissions, system failures, legal risks etc.

Mitigation : *A robust system of internal control is established to insure all its assets are safeguarded against loss from unauthorized use and all the transactions are authorized, recorded and reported correctly. The Company maintains a system of internal controls designed to provide high degree of assurance regarding the effectiveness and efficiency of operations, the adequacy of safeguards for assets, the reliability of financial controls and compliance with applicable laws and regulations.*

3. Regulatory and Compliance Risks :

The Company is registered and regulated by SEBI for stock broking, depository participant operations and Mutual Fund Distributor. The compliance function forms a critical part of Company's operations. The Company is subject to increased regulatory scrutiny. Any non-compliance may result in considerable penalties and harm reputation of the Company.

Mitigation : *The Company has a full-fledged Compliance Department backed by knowledgeable and well experienced professionals in compliance and corporate functions. The reports and recommendations of Auditors are considered by the Board and necessary implementations are initiated.*

4. Financial Risks:

Maintaining flexible cost structure for protecting profitability in a market downturn, protecting brokerage yield in a highly competitive industry and dynamic shift in volumes from Capital Market to Derivatives Market resulting in extremely low yields exposes the Company to financial risks.

Mitigation : *The risk framework makes definite that risks are monitored and time by actions are taken for every potential violation. Also, the asset liability mismatch and margin utilizations are regularly assessed. Liquidity requirements are closely monitored and necessary care is taken to maintain sufficient liquidity, cushion for maturing liabilities and for uncertainties.*

5. Competition Risks :

The Company is growing at a rapid pace and is exposed to tremendous competition at the national as well as international level. Entry of new players have increased the competition faced by us.

Mitigation : *Diversified and innovative services are offered to keep the clients and other Stakeholders intact as well as continuous research and development helps in mitigating the competition risk.*

INTERNAL CONTROL SYSTEMS & THEIR ADEQUACY

As per the Companies Act, 2013, the Companies need to ensure that they have laid down internal financial controls and that such controls are adequate and operating effectively. The Company recognized that transparency and trust amongst all its Stakeholders can be achieved only through robust institutionalized compliance culture across the group.

The entities/individuals desirous of becoming clients of the Company are registered by completing the Know Your Client (KYC) as well as Central (Know Your Customer)(CKYC) process. Submission of proof of identity, address and other documentary requirements along with in person verification of the client is carried out before account opening.

The Company has an independent internal audit function which continuously evaluates the adequacy of and compliance with policies, plans, regulatory and statutory requirements. Risk based approach is adopted while carrying out the audits. Internal audit also evaluates and suggests improvement in effectiveness of risk management, control and governance process. Internal

audit is conducted by BDMV & Co., Chartered Accountants, to assess the adequacy of the internal controls procedures and processes and their reports are reviewed by the Audit Committee of the Board. Policy and process corrections are undertaken based on inputs from the Internal Auditors.

The financial services business in India is well-regulated and compliance intensive. We have an exclusive Compliance Department run by a team of experts and headed by our Compliance Officer. The Company is governed by various rules, regulations, bye laws and circulars including, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, SEBI (Stock Brokers and Sub Brokers) Regulations, 1992, SEBI (Depositories & Participants) Regulations, 1996, SEBI (Intermediaries) Regulations, 2008, by-laws of National Stock Exchange of India Limited ('NSE') and BSE and Association of Mutual Funds of India's regulations for mutual fund distribution ('AMFI'). Our depository division is compliant with CDSL requirements and is governed by the SEBI.

We also have in place a set of various crucial policies such as the Insider Trading Policy and a strong Vigil Mechanism/Whistle Blower Policy. The Company also uses information technology extensively in its operations for ensuring effective controls. This also helps the Company in providing accurate Management Information System ('MIS') and prompt information / services to its clients and other Stakeholders. The Company also provides material information about the Company to its Stakeholders promptly through its website www.indothai.co.in. The Company has implemented an enhanced level of information system security controls with monitoring systems to address technology risks..

REVIEW OF OPERATIONAL AND FINANCIAL PERFORMANCE

1. Sources of funds/ Application of funds

(a) Share Capital

At present, the Company has only one class of shares i.e. equity shares of par value of Rs.10/- each. The Company's authorized share capital is Rs. 12 Crores, divided into 1.20 Crores equity shares of Rs. 10/- each. The issued, subscribed and paid up capital stood at Rs. 10 Crores as on 31st March 2018, unvaried from the previous financial year.

(b) Reserves & Surplus

(i) Security Premium Reserve

The balance in Securities Premium Account as on 31st March 2018 amounted to Rs. 23.86 Crores. There are no changes in the same as compared to last year.

(ii) Profit and Loss Account

The balance in the Profit and Loss account as at 31st March 2018 is Rs. 20.00 Crores, which has increased from Rs. 11.09 Crores as reported in the previous year.

2. Shareholder's Funds

The total Shareholder's Funds increased to Rs. 53.89 Crores as on 31st March 2018 from Rs. 44.95 Crores as of the previous year. The market value per share has also increased as compared to previous year. The Company's share price made a high of Rs. 127.80/- as on 18th January, 2018, compared to Rs. 22.35/- as of the previous year-end on NSE, and simultaneously made a high of Rs. 128.50/- as on 18th January, 2018 as compared to Rs. 22.40/- as of previous year on BSE.

3. Prices on exchanges during the year

The Company's shares' high and low prices in BSE & NSE are as under:

Exchange	High		Low	
	Price (Rs.)	Date	Price(Rs.)	Date
BSE	128.50	18/01/2018	21.00	05/04/2017
NSE	127.80	18/01/2018	21.00	05/04/2017

4. Deferred Tax Assets / Liabilities

We recorded an increase in deferred tax assets to Rs. 20.74 Lakhs as on 31st March 2018 as compared to Rs. 19.63 Lakhs during the previous year. We assess the likelihood that our deferred tax assets will be recovered from future taxable income.

Deferred Liabilities were reported to be Nil.

5. Trade Receivables

There is an increase in trade receivables of the Company as compared to previous year. The figure of trade receivables was reported at Rs. 22.00 Crores as on 31st March 2018 which was Rs. 12.41 Crores as on 31st March 2017.

6. Cash & Cash Equivalents

The Cash & Cash Equivalents of the Company are being increased as compared to previous financial year and reached at Rs. 19.48 Crores as on 31st March 2018 which was Rs. 13.82 Crores in the previous year.

7. Income from Operations

Income from operations reported a figure of Rs. 6.68 Crores as on 31st March 2018 as compared to Rs. 4.26 Crores in the previous year ended 31st March 2017.

8. Revenue

Total revenue from operations increased from Rs. 44.12 Crores as on 31st March 2017 to Rs. 52.77 Crores as on 31st March 2018 on account of higher sale of shares.

9. Other Income

Income from other sources during the financial year ended 31st March 2018 was Rs. 5.00 Crores as compared to Rs. 1.09 Crores in the previous financial year ended 31st March 2017.

10. Earning Per Share

The earnings per share for the financial year 2017-18 is Rs. 8.94/- in comparison to figure reported for financial year 2016-17 i.e. Rs. 3/-.

HUMAN RESOURCES

Your Company's philosophy on people is deep rooted in building and nurturing talent and leadership within the organization. We as Indo Thai Securities Limited believe that our people have always been the drivers of innovation, efficiency and productivity, leading to our consistent track record of growth. The Company continuously invests in the development of its human resources through a series of employee friendly measures aimed at talent acquisition, development, motivation and retention. Our focus and belief lie in enabling and empowering our talent pool for the challenges of tomorrow by providing new avenues of learning and development through behavioural and leadership interventions.

Human Resources at Indo Thai serves as a steward for excellence and leadership through:

- ✦ Organizational effectiveness by ensuring good governance and adopting best practices;
- ✦ Fair process for recruitment, retention and enrichment;
- ✦ Continuous employee engagement;
- ✦ Focus on training and development by organising regular training session;

- ✦ Regular performance-based incentives;
- ✦ Social media engagement with potential hires.

Employee engagement at the Company does not end with hiring of an employee, in fact, it begins with the employee's appointment and continues through his entire career span in the organization. The Company organizes various programmes to connect with its employees. During the year, Company organized various programs such as rangoli competitions, picnics etc. Also, the Company initiated free-of-cost participation of employee in various education programmes focusing on capital markets, derivatives, financial planning and mutual funds.

Indo Thai Family consists of a total of 51 employees (excluding 5 Key Managerial Personnel of the Company).

The Company is also carrying regular performance appraisal of employees to enable them identify their strengths and weaknesses and to strive for better performance.

CAUTIONARY STATEMENT

This report contains several forward-looking statements that involve risks and uncertainties, including, but not limited to, risks inherent in Indo Thai's growth strategy, acquisition plans, dependence on certain businesses, dependence on availability of qualified and trained manpower, economic conditions, government policies and other factors. Actual results, performances or achievements could differ materially from those expressed or implied in such forward-looking statements. This report should be read in conjunction with the financial statements included herein and the notes annexed thereto.

CORPORATE GOVERNANCE REPORT

INTRODUCTION

Corporate Governance broadly refers to the mechanisms, processes and relations by which corporations are controlled and directed. Governance structures identify the distribution of rights and responsibilities among different participants in the corporation (such as the Board of Directors, Managers, Shareholders, Creditors, Auditors, Regulators and other Stakeholders) and includes the rules and procedures for making decisions in corporate affairs. Corporate Governance includes the processes through which corporations' objectives are set and pursued in the context of the social, regulatory and market environment. Governance mechanism includes monitoring the actions, policies and decisions of corporations and their agents. Corporate Governance practices are affected by attempts to align the interests of Stakeholders with these aspects.

The Report on compliance with the principles of Corporate Governance as prescribed by Securities and Exchange Board of India in Chapter IV read with Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is given below:

1. THE COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Indo Thai Securities Limited (the "Company" or "ITSL") believes Corporate Governance is not just a destination, but a journey to constantly improve sustainable value creation. It is an upward-moving target that we collectively strive towards achieving. The Company not only adheres to the prescribed Corporate Governance practices as per Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, but has also undertaken several initiatives towards maintaining the highest standards of governance as detailed in this report.

The Company has set itself the objective of expanding its capacities and becoming effectively competitive in its business. As a part of its growth strategy, the Company believes in adopting the 'best practices' that are followed in the area of Corporate Governance across various geographies. The Company emphasizes on the need for full transparency and accountability in all its transactions, in order to protect the interests of its Stakeholders. The Board of Directors considers itself a Trustee of its Shareholders and acknowledges its responsibilities towards them for creation and safeguarding their wealth.

The Company believes that good Corporate

Governance is essential in achieving long-term corporate goals and for meeting the needs and aspirations of its Stakeholders, including Shareholders. There are comprehensive internal control management reporting systems on all functions and they are reviewed by the Senior Management and the Board. Your Company constantly endeavors to improve Corporate Governance.

Your Company has always adhered to good Corporate Governance practices and maintained the highest levels of fairness, transparency, accountability, ethics and values in all facets of its operations.

The Corporate Governance philosophy of the Company has been further strengthened with the adoption of the Code of Conduct, Code for Prevention of Insider Trading, etc. The Company, through its Board and Committees, endeavors to strive and deliver the highest governing standards for the benefit of its Stakeholders.

2. BOARD OF DIRECTORS

The Board of Directors (the "Board"), consisting of persons with considerable professional expertise and experience, provides leadership and guidance to the management, thereby enhancing Stakeholders' value.

The Board believes that sound Corporate Governance is a key element for enhancing and retaining the trust of investors and various other Stakeholders. As a responsible corporate citizen, your Company has evolved best practices which are structured to institutionalize policies and procedures that enhance the efficacy of the Board and inculcate a culture of accountability, transparency and integrity across ITSL.

Notice, Agenda of the Board Meeting and Notes on Agenda are circulated to the Directors well in advance of each Board Meeting. At the Board Meeting, elaborated presentations are made to the Board. The Members of the Board discuss each agenda item freely in detail. Some of the matters included are:

- ✦ Minutes of the earlier Board Meeting;
- ✦ Minutes of the Committee Meetings;
- ✦ Minutes of Board Meetings of Subsidiary Company (ies);
- ✦ Consolidated and Standalone Audited/Unaudited Annual/Quarterly Financial Results;
- ✦ Company's Annual Financial Statements, Auditors' Report and Board's Report;
- ✦ Limited Review Report / Audit Report issued by Auditors of the Company on quarterly basis;

- ✦ Review of the Financial and Operational Performance of the Company;
- ✦ Formation/Reconstitution and renaming of Committees;
- ✦ Appointment, remuneration and resignation of Directors and Key Managerial Personnel;
- ✦ Appointment of Internal Auditor and Secretarial Auditor;
- ✦ Fixing of remuneration of Statutory Auditor of the Company;
- ✦ Disclosure of interest of Directors and Key Managerial Personnel;
- ✦ Declaration by Independent Directors;
- ✦ Quarterly review on shareholding pattern, share transfers etc;
- ✦ Reconciliation of Share Capital Audit Report under Securities and Exchange Board of India (Depositories & Participants) Regulations, 1996;
- ✦ Action Taken Report on decision/minutes of the previous Meetings;
- ✦ Review of Internal Audit Report(s);
- ✦ Investment of Company's funds;
- ✦ Applying and availing credit facilities;
- ✦ Materially important show cause, demand, prosecution and penalty notices.

2.1 Composition and Category of Directors

As per Regulation 17(1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors of the Company shall have an optimum combination of Executive and Non-Executive Directors with at least one Woman Director and not less than fifty percent of the Board of Directors comprising Non-Executive Directors.

The Board represents an optimum mix of professionalism, knowledge and experience as categorised under :

Category	Name of Directors
Non-Executive Independent Directors	Mr. Om Prakash Gauba
	Mr. Sunil Kumar Soni
	Mr. Sukrati Ranjan Solanki
	Mrs. Shobha Santosh Choudhary
Executive Directors	Mr. Dhanpal Doshi (Managing Director cum CEO)
	Mr. Parasmal Doshi (Whole-time Director cum Chairman)
	Mr. Rajendra Bandi (Whole-time Director)

During the financial year 2017-18, in compliance with the provisions of Section 149 and 152 read with Schedule IV and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) and all other applicable provisions of the Companies Act, 2013 and Regulation 17 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Non-Executive Independent Directors of the Company were appointed at 20th Annual General Meeting held on 20th September, 2014 to hold office for a term of 5 (Five) consecutive years from the date of 20th Annual General Meeting.

Further, the Executive Directors of the Company were re-appointed for a term of 3 (Three) consecutive years from the date of 23rd Annual General Meeting held on Saturday, 09th September, 2017, out of them Mr. Parasmal Doshi and Mr. Rajendra Bandi are liable to retire by rotation.

Thus, the composition of the Board is in conformity with the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Companies Act, 2013.

2.2 Board Meetings

During the financial year 2017-18, the Board met 5 (Five) times and the gap between two consecutive Meetings did not exceed 120 days. The Meetings of the Board were held at Registered Office of the Company i.e. **"Capital Tower, 2nd Floor, Plot Nos. 169A-171, PU-4, Scheme No.-54, Indore, Madhya Pradesh - 452010"** on the following dates:

- i. Saturday, 06th May, 2017;
- ii. Thursday, 03rd August, 2017;
- iii. Thursday, 14th September, 2017;
- iv. Wednesday, 08th November, 2017;
- v. Wednesday, 17th January, 2018.

2.3 Attendance of Directors and details of other Boards or Committees where Director/s are a Member or Chairperson

In conformity with Regulation 26 (1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, none of the Directors on the Board is a Member of more than ten Committees or Chairperson of more than five Committees across all the Public Companies in which they are Directors.

The details of attendance of the Directors at the Board Meetings during the financial year 2017-18 and at the last Annual General Meeting held on 09th September, 2017, together with the number of other Directorships, and Committee Memberships/Chairmanships as on 31st March, 2018 are as follows :

S. No.	Name & Designation of Director	Category	Director Identification Number	Date of Joining the Board	No. of Board Meetings attended during the financial year 2017-18	Attendance at the last AGM	*No. of other directorships in other companies as on 31.03.2018	*No. of Chairmanship in other companies as on 31.03.2018	No. of Committee Memberships and Chairmanships in other Companies as on 31.03.2018		No. of Committee Memberships and Chairmanships in ITSL as on 31.03.2018		Inter-se relations hip between Directors	#No. of Shares held by Directors
									As Member	As Chairman	As Member	As Chairman		
1.	Mr. Parasmal Doshi (Chairman cum Whole-time Director cum Chief Financial Officer)	Promoter, Executive Director	00051460	01/10/2010	5	Present	11	10	Nil	Nil	4	2	Brother of Mr. Dhanpal Doshi	1165900
2.	Mr. Dhanpal Doshi (Managing Director cum Chief Executive Officer)	Promoter, Executive Director	00700492	19/01/1995	5	Present	10	Nil	Nil	Nil	2	Nil	Brother of Mr. Parasmal Doshi	1265000
3.	Mr. Rajendra Bandi (Whole-time Director)	Executive Director	00051441	19/01/1995	5	Present	2	1	Nil	Nil	1	Nil	Nil	3000
4.	Mr. Sunil Kumar Soni (Independent Director)	Non-Executive Director	00508423	28/03/2002	5	Present	1	Nil	Nil	Nil	3	1	Nil	Nil
5.	Mr. Om Prakash Gauba (Independent Director)	Non-Executive Director	00059231	29/01/2005	5	Present	1	Nil	Nil	Nil	4	1	Nil	Nil
6.	Mr. Sukrati Ranjan Solanki (Independent Director)	Non-Executive Director	05230304	06/05/2013	2	Present	Nil	Nil	Nil	Nil	4	1	Nil	Nil
7.	Mrs. Shobha Santosh Choudhary (Independent Director)	Non-Executive Director	06934418	20/09/2014	4	Present	Nil	Nil	Nil	Nil	3	Nil	Nil	Nil

*The above includes the Directorship & Chairmanship in Private Limited Companies also.

There were no convertible instruments held by any Director.

The Board and the Management of the Company strive to attain and uphold a high standard of Corporate Governance and to maintain sound and well-established Corporate Governance practices for the interest sake of Shareholders and other Stakeholders including clients, customers, suppliers, employees and the general public. The Company abides strictly by the governing laws and regulations of the jurisdictions where it operates and observes the applicable guidelines and rules issued by regulatory authorities. It regularly undertakes the review of its Corporate Governance System to ensure that it is in line with the best corporate practices.

2.4 Familiarization Programme for Independent Directors

Pursuant to Regulation 25(7) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company regularly imparts training to Independent Directors so as to enable them to gain deeper understanding of the Company, its operations, business, policies, industry perspective etc. The details of Familiarization Programmes arranged for Independent Directors during the financial year 2017-18 have been disclosed on the website of the Company and are available at the following link:

http://www.indothai.co.in/wp-content/uploads/2018/07/Details-of-Familiarization-Programme_2017-18.pdf

2.5 Access to Information and Updation to Board

The Company, in consultation with its Directors, prepares and circulates a tentative annual calendar for the Meetings of the Committees/Board in order to facilitate and assist the Directors in planning their schedules well in advance to participate in the Meetings. The Company regularly places, before the Board for its review, the information as required under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and circulars issued by the Securities and Exchange Board of India & concerned Stock Exchanges from time to time such as quarterly results, quarterly updates, minutes of Meetings of the Audit Committee and other Committees of the Board, risk management and mitigation measures, etc. Comprehensively drafted notes for each agenda item along with background materials, wherever necessary, are circulated well in advance to the Board/Committee Members, to enable them for making value addition as well as exercising their

business judgment in the Board/Committee Meetings.

The Board reviews all information provided periodically for discussion and consideration at its Meetings in terms of Regulation 17 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. These are submitted as a part of the agenda papers well in advance of the Board Meetings. The Board also reviews the declarations made by the Chief Financial Officer(s) of the Company regarding compliance of all applicable laws on quarterly basis. The Board maintains a Status cum Action Taken Report to record the actions taken on the matters since last Board Meeting of the Company and the matters forming part of such report are considered in the Board Meeting itself.

2.6 Code of Conduct

The Company has in place the Code of Conduct for Business and Ethics, for members of the Board and Senior Management Personnel, Officers & Employees, approved by the Board and duly communicated. The Code has also been hosted on the Company's website www.indothai.co.in. All the Board Members and Senior Management Personnel, Officers & Employees have confirmed compliance with the Code for the year ended 31st March, 2018. This Annual Report contains a declaration to this effect signed by the Chief Executive Officer of the Company.

The Company has also formulated the Code of Conduct for Independent Directors; this Code is a guide to professional conduct for the Independent Directors. Adherence to these standards by Independent Directors and fulfilment of their responsibilities in a professional and faithful manner will promote confidence of the investment community, particularly minority Shareholders, regulators and companies in the institution of the Independent Directors.

2.7 Meeting of Independent Directors

The Independent Directors, in their Meeting held on 12th March, 2018 transacted all the businesses cited under Regulation 25(4) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and Clause VII(3) of Schedule IV of the Companies Act, 2013 which includes Board's performance, performance of Chairperson and other Non-Independent Directors.

2.8 Appointment of Directors

In terms of Regulation 36 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a brief resume of the Directors, proposed to be appointed / re-appointed, nature of their expertise in specific functional areas, their other Directorships and Committee Memberships, their shareholdings and inter-se relationship with other Directors are provided in the Annexure to Notice convening the ensuing Annual General Meeting of the Company.

3. AUDIT COMMITTEE

The primary objective of an Audit Committee is to monitor and provide effective supervision of the management's financial reporting process with a view to ensure accurate, timely and proper disclosures and transparency, integrity and quality of financial reporting.

3.1 Terms of Reference

The terms of reference of Audit Committee covers the matters specified for Audit Committee under Regulation 18 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as well as in Section 177 of the Companies Act, 2013 read with Rule 6 of the Companies (Meetings of Board and its Powers) Rules, 2014. The Role of an Audit Committee is as prescribed under Regulation 18(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Role of the Audit Committee includes the following:

1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
2. Recommending to the Board for appointment (including re-appointment and replacement), remuneration and terms of appointment of the Auditors of the Company;
3. Approval of payment to Statutory Auditor for any other services rendered by the Statutory Auditor;
4. Reviewing, with the management, the Annual Financial Statements and Auditor's Report thereon before submission to the Board for approval, with particular reference to:
 - a) Matters required to be included in the Directors' Responsibility Statement to be included in the Board's Report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
 - b) Changes, if any, in accounting policies and practices and reasons for the same;
 - c) Major accounting entries involving estimates based on the exercise of judgment by management;
 - d) Significant adjustments made in the financial statements arising out of audit findings;
 - e) Compliance with listing and other legal requirements relating to financial statements;
 - f) Disclosure of any related party transactions;
 - g) Modified opinion(s) in the draft audit report.
5. Reviewing, with the management, the quarterly financial statements before submission to the Board for approval;
6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
7. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
8. Approval or any subsequent modification of transactions of the Company with related parties;
9. Scrutiny of inter-corporate loans and investments;
10. Valuation of undertakings or assets of the Company, wherever it is necessary;
11. Evaluation of internal financial controls and risk management systems;
12. Reviewing, with the management, performance of Statutory and Internal Auditors, adequacy of the internal control systems;
13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;

14. Discussion with Internal Auditor of any significant findings and follow up there on;
15. Reviewing the findings of any internal investigations by the Internal Auditor into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
16. Discussion with Statutory Auditor before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
17. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, Shareholders (in case of non-payment of declared dividends) and creditors;
18. Reviewing the functioning of the Whistle Blower Mechanism;
19. Overseeing the performance of the Company's Risk Management Policy;
20. Approve the appointment of CFO (i.e. Whole-time Director-Finance or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
21. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee;
22. Any other function as may be required from time to time by the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Companies Act, 2013 along with rules made there

under and any other statutory, contractual or other regulatory requirements to be attended by such Committee.

3.2 Composition, names of Members and Chairperson

The Audit Committee consists of 4 (Four) Non-Executive Independent Directors and 1 (One) Executive Director, they are as follows:






















Category	Name of Directors
Non-Executive Independent Directors	Mr. Om Prakash Gauba
	Mr. Sunil Kumar Soni
	Mr. Sukrati Ranjan Solanki
	Mrs. Shobha Santosh Choudhary
Executive Director	Mr. Parasmal Doshi

The Composition of the Committee is in accordance with Regulation 18(1) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 177 of the Companies Act, 2013.

Maximum members of the Committee are Non-Executive Directors of the Company with Mr. Om Prakash Gauba as its Chairperson. The Company Secretary acts as the Secretary to the Committee.

3.3 Particulars of Meetings and attendance by the Members of the Audit Committee

Total 5 (Five) Audit Committee Meetings were held and the details of attendance of the members at the Meetings during the financial year 2017-18 are as follows :

Name	Designation	Meeting Date				
		06 th May 2017	03 rd Aug. 2017	14 th Sept. 2017	08 th Nov. 2017	17 th Jan. 2018
Mr. Om Prakash Gauba	Chairperson					
Mr. Sunil Kumar Soni	Member					
Mr. Sukrati Ranjan Solanki	Member			Leave	Leave	Leave
Mrs. Shobha Santosh Choudhary	Member		Leave			
Mr. Parasmal Doshi	Member					

 Present

4. NOMINATION AND REMUNERATION COMMITTEE

4.1 Terms of reference

While deciding on the remuneration of the Directors, the Committee considers the performance of the Company, the current trends in the industry, their experience, past performance and other relevant

factors. The Committee regularly keeps track of the market trends in terms of compensation levels and practices in relevant industries. This information is used to review remuneration policies. The Company pays remuneration by way of salary, perquisites and allowances to its Managing Director and Whole-Time Directors. No remuneration by way of commission was

given to any Executive Director. The role of Nomination and Remuneration Committee are as follows:

1. Formulation of the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy, relating to the remuneration of the Directors, key managerial personnel and other employees;
2. Formulation of criteria for evaluation of performance of the Independent Directors and the Board;
3. Devising a policy on Board diversity;
4. Identifying persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal;
5. Extend or continue the term of appointment of Independent Director, on the basis of the report of performance evaluation of the Independent Directors;
6. Any other function as may be required from time to time by the Securities and Exchange Board of

India (Listing Obligations and Disclosure Requirements) Regulations, 2015, Companies Act, 2013 and rules made there under and any other statutory, contractual or other regulatory requirements to be attended by such Committee.














4.2 Composition, name of Members and Chairperson

The Nomination and Remuneration Committee consists of 4 (Four) Non-Executive Independent Directors namely Mr. Sunil Kumar Soni, Mr. Om Prakash Gauba, Mr. Sukrati Ranjan Solanki and Mrs. Shobha Santosh Choudhary. Mr. Sunil Kumar Soni is heading the Committee as the Chairperson. The Company Secretary of the Company acts as the Secretary to the Committee.

The Composition of the Committee is in accordance with Regulation 19 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 178 of the Companies Act, 2013.

4.3 Meeting and attendance during the year

During the financial year 2017-18, 4 (Four) Meetings of Nomination and Remuneration Committee were held and the details of attendance of the members at the Meeting are as follows:

Name	Designation	Meeting Date			
		05 th May 2017	03 rd Aug. 2017	08 th Nov. 2017	17 th Jan. 2018
Mr. Sunil Kumar Soni	Chairperson				
Mr. Om Prakash Gauba	Member				
Mr. Sukrati Ranjan Solanki	Member			Leave	Leave
Mrs. Shobha Santosh Choudhary	Member		Leave		

 Present

4.4 Performance Evaluation Criteria for Independent Directors

The evaluation of the Independent Directors, which was done by the Board of Directors was based on the following assessment criteria as laid by the Nomination and Remuneration Committee:

1. Attendance and participation in the Meetings;
2. Raising of concerns to the Board;
3. Level of integrity (maintenance of confidentiality);
4. Commitment towards the Board;

5. Initiative in terms of new ideas and planning for the Company;
6. Impartiality in conducting discussions and seeking views;
7. Contribution in the Meetings of the Board and Committees;
8. The Director possesses requisite knowledge, competencies, qualifications and experience;
9. Ability to function as a team member;
10. Fulfillment of functions as assigned by the Board and Law from time to time.

5. REMUNERATION OF DIRECTORS

5.1 Remuneration Policy

The Company's Remuneration Policy for Directors, Key Managerial Personnel and other Employees is annexed as "Annexure-F" to the Board's Report.

The Company strives to provide fair compensation to the Directors, taking into consideration industry benchmarks, Company's performance vis-a-vis the industry, responsibilities shouldered, performance/ track record and macroeconomic review on remuneration packages of heads of other organizations.

The remuneration payable to the Directors of the Company shall, at all times, be determined in accordance with the provisions of the Companies Act, 2013.

Apart from the Directors, the remuneration of all the other KMPs such as the Chief Financial Officer, Company Secretary or any other officer that may be prescribed under the statute from time to time and "Senior Management" of the Company defined in the Regulation 16 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, shall be determined as per the Company's remuneration policy and in consultation with the Managing Director and/ or the Whole-time Director-Finance.

5.2 There are no pecuniary relationships or transactions between the Non-Executive Directors (including Independent Directors) and the Company, except for sitting fees drawn by them for attending the Meeting of the Board and Committee(s) thereof.

5.3 Criteria for making payment to Non-Executive Directors

The Company has formulated the criteria for making payment to Non-Executive Directors, which has been uploaded on the Company's website. The web link of the same is as mentioned below:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-on-Remuneration-of-Directors-KMP-and-other-Employees.pdf>

5.4 Details of Remuneration to the Directors

- Executive Directors :

The Company has paid remuneration to Executive Directors for the year ended 31st March, 2018 as per following manner:

(Amount in ₹)

Particulars	Mr. Dhanpal Doshi (Managing Director cum CEO)	Mr. Parasmas Doshi (Chairperson cum WTD cum CFO)	Mr. Rajendra Bandi (Whole-time Director)
Remuneration	693160	1279000	239000
HRA	0	0	0
Conveyance	96000	96000	36000
Child Allowance	0	0	0
TOTAL	789160	1375000	275000
Provident Fund	59040	51840	0

- Non-Executive Directors :

All the Non-Executive Independent Directors receive remuneration only by way of sitting fees for attending Meetings of the Board/Committees. The details of sitting fees paid to Non-Executive Independent Directors during the financial year 2017-18 are as under:

(Amount in ₹)

Particulars	Mr. Om Prakash Gauba (Independent Director)	Mr. Sunil Kumar Soni (Independent Director)	Mr. Sukrati Ranjan Solanki (Independent Director)	Mrs. Shobha Santosh Choudhary (Independent Director)
Sitting Fee	30000	29000	14000	23000
TOTAL	30000	29000	14000	23000

5.5 None of the Independent Directors of the Company holds shares of the Company.


















5.6 Presently, the Company does not have a scheme for grant of any Stock Option either to the Executive Directors or Employees.

5.7 The Company has not entered in any service contracts with Managing Director or any other Director.

6. STAKEHOLDERS' RELATIONSHIP COMMITTEE

6.1 The Stakeholders' Relationship Committee consists of 4 (Four) Non-Executive Independent Directors and 1 (One) Executive Director. The Composition of the Committee is in accordance with Regulation 20 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Section 178 of the Companies Act, 2013.

During the financial year 2017-18, 4 (Four) Meetings of Stakeholders' Relationship Committee were held and the details of attendance of the members at the Meeting are as follows:

Name	Designation	Meeting Date			
		05 th May 2017	03 rd Aug. 2017	08 th Nov.2017	17 th Jan.2018
Mr. Sukrati Ranjan Solanki	Chairperson			Leave	Leave
Mr. Om Prakash Gauba	Member				
Mr. Sunil Kumar Soni	Member				
Mrs. Shobha Santosh Choudhary	Member		Leave		
Mr. Parasmal Doshi	Member				

 Present

6.2 Mr. Udayan Abhilash Shukla, Compliance Officer of the Company, is Secretary to the Stakeholders' Relationship Committee.

6.3 Role of the Committee includes the following-

1. To take action for efficient transfer of shares including review of cases for refusal of transfer / transmission of shares and debentures;
2. Redressal of Shareholders' and investors' complaints like transfer of shares, non-receipt of balance sheet, non-receipt of declared dividends, duplicate share certificates etc.;
3. Issuance of duplicate / split / consolidated share certificates;
4. To take effective action for allotment and listing of shares;
5. To monitor, under the supervision of the Company Secretary, the complaints received by the Company from Securities and Exchange Board of India, Stock Exchanges, Ministry of Corporate Affairs, Registrar of Companies and the Share/ Debentures/ Security holders of the Company etc. and the action taken for redressal of the same;
6. To monitor and expedite the status and process of dematerialization and rematerialisation of shares, debentures and securities of the Company;
7. To suggest statutory and regulatory authorities regarding investor grievances; and make sure proper and timely attendance and redressal of investor queries and grievances;

8. To ratify and approve the function/s of the Registrar and Share Transfer Agent of the Company done in line with conditions mentioned in the Agreement and/or Memorandum of Understanding executed between the Company and the Registrar and Share Transfer Agent from time to time.















6.4 No complaint was received as well as pending during the financial year 2017-18.

6.5 A Qualified Practicing Company Secretary carries out a Reconciliation of Share Capital Audit on a quarterly basis to reconcile the total admitted capital with Central Depository Services (India) Limited (CDSL) and National Securities Depository Limited (NSDL) with the total issued and listed capital, and the report is placed for the perusal of the Board. Reconciliation of Share Capital Audit Report confirms that the total issued and the listed capital is in agreement with the total number of shares in physical form and the total number of shares in dematerialized form held with CDSL & NSDL.

7. CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

The Corporate Social Responsibility Committee (CSR Committee) is under the Chairmanship of Mr. Parasmal Doshi, Whole-time Director cum Chief Financial Officer of the Company. The Composition of the CSR Committee is in accordance with Section 135 of the Companies Act, 2013. The Committee consists of 4 (Four) Directors as members.

During the financial year 2017-18, 4 (Four) Meetings of Corporate Social Responsibility Committee were held and the details of attendance of the members at the Meeting are as follows :

Name	Designation	Meeting Date			
		05 th May 2017	03 rd Aug. 2017	08 th Nov.2017	17 th Jan.2018
Mr. Parasmal Doshi	Chairperson				
Mr. Dhanpal Doshi	Member				
Mr. Rajendra Bandi	Member				
Mr. Sukrati Ranjan Solanki	Member			Leave	Leave

 Present

The Company Secretary of the Company acts as the Secretary to the Committee.





The Annual Report formulated for Corporate Social Responsibility is forming the part of the Board's Report as "Annexure-E" and the CSR Policy may be accessed on the Company's Website at the below mentioned link:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Corporate-Social-Responsibility-Policy.pdf>

8. RISK MANAGEMENT COMMITTEE

8.1 The Composition of the Risk Management Committee is in accordance with Regulation 21 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Committee consists of 4 (Four) Directors as members.

During the financial year 2017-18, 1 (One) Meeting of Risk Management Committee was held and the details of attendance of the members at the Meeting are as follows:

Name	Designation	Meeting Date 05 th May 2017
Mr. Parasmal Doshi	Chairperson	
Mr. Dhanpal Doshi	Member	
Mr. Om Prakash Gauba	Member	
Mr. Deepak Sharma	Member	

 Present

8.2 Risk Management Committee has been set up for framing, implementing and monitoring the risk management plan for the Company and such other functions as it may deem fit.

8.3 Company has formulated a Risk Management Policy to manage the risks effectively and the policy formulated for such purpose may be accessed on the Company's website at the below mentioned link:
http://www.indothai.co.in/wp-content/uploads/2018/06/Risk-Management-Policy_06.05.2017.pdf

9. GENERAL BODY MEETING

9.1 Location and time where last three Annual General Meetings were held

Financial Year	Location	Date and Time	Special Resolutions Passed
2016-17	Hotel Amar Vilas, 1, Chandra Nagar, A.B. Road Indore (M.P.)	Saturday, 09 th September, 2017, 12:30 P.M.	<ul style="list-style-type: none"> ✦ Re-Appointment of Mr. Dhanpal Doshi as Managing Director cum Chief Executive Officer of the Company. ✦ Re-Appointment of Mr. Parasmal Doshi as Whole Time Director cum Chief Financial Officer of the Company, being liable to retire by rotation. ✦ Re-Appointment of Mr. Rajendra Bandi as Whole Time Director of the Company, being liable to retire by rotation.
2015-16	Hotel Amar Vilas, 1, Chandra Nagar, A.B. Road Indore (M.P.)	Saturday, 24 th September 2016, 12:30 PM	
2014-15	Hotel Lemon Tree, 3, R.N.T. Marg, Indore-452001, (M.P.)	Monday, 28 th September 2015, 12:30 PM	

9.2 Resolutions Passed through Postal Ballot Procedure:

There was no resolution passed through Postal Ballot during the financial year 2017-18. Further, there is no resolution which is proposed to be conducted through Postal Ballot. However, during

the financial year 2018-19, three resolutions were passed through Postal Ballot (commencing from 16th May, 2018 and concluded on 14th June, 2018). They are as follows :

- ✦ Increasing the borrowing limits u/s 180(1)(c) of the Companies Act, 2013.

- ✦ Creation of charge/mortgage etc. on Company's movable or immovable properties in terms of Section 180(1)(a) of the Companies Act, 2013.
- ✦ Ratification of increase in remuneration of Mr. Dhanpal Doshi, Managing Director cum CEO of the Company.

10. MEANS OF COMMUNICATION

The Board believes that effective communication of information is an essential component of Corporate Governance. The Company regularly interacts with Shareholders through multiple channels of communication such as Company's website and stipulated communications to Stock Exchanges where the Company's shares are listed for announcement of Financial Results, Annual Report, Company's policies, notices and outcome of Meetings, etc.

10.1 Quarterly/Annual Results

The Quarterly/Annually Unaudited/ Audited financial results of the Company which were submitted to the Stock Exchanges were published in one English daily newspaper circulating in the whole and in one daily newspaper published in the vernacular language, where the registered office of the Company is situated. These are not sent individually to the Shareholders.

10.2 Newspapers wherein results are normally published

The Financial Results are generally published in daily newspapers - Free Press (English Newspaper) and Chautha Sansar (Hindi Newspaper). However, the Quarterly results of third quarter ended on 31st December, 2017 were published in the Economic Times (English Newspaper) and Chautha Sansar (Hindi Newspaper).

10.3 Website

The Company has a website addressed as www.indothai.co.in. It contains the basic information about the Company - details of its business, financial

information, Shareholding Pattern, compliance with Corporate Governance, contact information of the designated officials of the Company who are responsible for assisting and handling investor grievances and such other details as may be required under sub regulation (2) of Regulation 46 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 from time to time. The Company ensures that the contents of this website are periodically updated.

10.4 NEAPS and BSE Listing Centre

For the advantage of Shareholders and public at large, periodic compliances covering Notices of the Board and General Meetings, Quarterly / Annual Results, Shareholding Pattern, Corporate Governance Report, Reconciliation of Share Capital Audit Report, Certificate under Regulation 7(3) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, agreement between the Company & Registrar and Share Transfer Agent and other essential information relating to the Company are uploaded on the Company's website www.indothai.co.in and electronically filed to NSE and BSE through their web based application NSE Electronic Application Processing System (**NEAPS**), BSE Corporate Compliance & Listing Centre (**BSE Listing Centre**).

10.5 SCORES

Securities and Exchange Board of India introduced Securities and Exchange Board of India Complaints Redress System (**SCORES**) where upon the investor complaints are processed in a centralized web based complaints redress system. There is no complaint lodged by any Shareholder in the last three years through SCORES or in any other way.

10.6 No official news was released by the Company in financial year 2017-18.

10.7 No presentation was made by the Company to institutional investors or to the analysts.

11. GENERAL SHAREHOLDERS INFORMATION

11.1	Annual General Meeting, Date, Time and Venue	24 th Annual General Meeting Saturday, 29 th September, 2018 12:00 P.M. Brilliant Convention Centre, Plot No. 5, Scheme No. 78 - II, Vijay Nagar, Indore, Madhya Pradesh, 452010
------	---	---

11.2 Financial Year	<p>1st April, 2018 to 31st March, 2019</p> <p>Financial Calendar (Tentatively) for Quarterly Results</p> <ul style="list-style-type: none"> ▶ Q1 (30.06.2018) - 2nd Week of August, 2018 ▶ Q2 (30.09.2018) - 2nd Week of November, 2018 ▶ Q3 (31.12.2018) - 2nd Week of February, 2019 ▶ Q4 (31.03.2019) - 2nd Week of May, 2019 <p>Annual General Meeting (Tentatively) – September, 2019</p>
11.3 Date of Book closure	Sunday, 23 rd September, 2018 to Saturday, 29 th September, 2018 (both days inclusive)
11.4 Dividend Payment Date	Dividend, if declared, will be paid on or after 29 th September, 2018
11.5 Listing on Stock Exchanges	<p>The Company's shares were listed on 02nd November, 2011 at BSE & NSE</p> <p>BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Phones : 91-22-22721233/4, 91-22-66545695 (Hunting) Fax : 91-22-22721919 CIN: L67120MH2005PLC155188 Email: corp.comm@bseindia.com</p> <p>National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Tel No: (022) 26598100-8114 Fax No: (022) 26598120 CIN: U67120MH1992PLC069769 Email: secretarialdept@nse.co.in</p>
11.6 Stock Code / Symbol ISIN	<p>BSE : 533676 / NSE : INDOTHA1</p> <p>INE337M01013</p>
11.7 Registrar & Share Transfer Agent	<p>Bigshare Services Private Limited 1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis Apartments (Next to keys hotel), Marol Maroshi Road, Andheri East, Mumbai-400059, Maharashtra Tel: +91-22-62638200 Email Id: investor@bigshareonline.com Website: www.bigshareonline.com</p>

11.8. Share Transfer System

Shares lodged for transfers are normally processed within seven days from the date of lodgment, if the documents are valid in all respects. All requests for dematerialization of securities are processed and the confirmation is given to the Depositories within three days. Grievances received from the Shareholders and other miscellaneous correspondence on change of address, mandates, etc. are processed by the Share Transfer Agent of the Company within three days. However, no request for dematerialization of securities and no grievances were received from the Shareholders

during the financial year 2017-18.

Certificates are being obtained and submitted to Stock Exchanges, on half-yearly basis, from a Practicing Company Secretary towards due compliance of share transfer formalities by the Company within the due dates, in terms of Regulation 40(9) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. Certificates have also been received from a Practicing Company Secretary and submitted to the Stock Exchanges, on a quarterly basis, for timely dematerialization of shares of the Company and for reconciliation of the

share capital of the Company, as required under Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996.

The Company, as required under Regulation 85(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, has designated the e-mail ID, namely compliance@indothai.co.in for redressal of investors' grievances.

11.9 Shareholding Pattern of the Company as on 31st March, 2018

Category	No. of Shares held	% of holding
Promoters		
- Indian	65,93,450	65.9345
- Foreign	Nil	Nil
Sub-Total (A)	65,93,450	65.9345
Public		
- Banks and Financial Institutions	31,856	0.3186
- Corporate Bodies	2,16,463	2.1646
- Clearing Members	1,40,977	1.4098
- Indian Individuals	29,98,106	29.9810
- NRIs/OCBs/ FIIs	19,048	0.1905
- Market Maker	100	0.0010
Sub-Total (B)	34,06,550	34.0655
Grand Total (A+B)	1,00,00,000	100.0000

11.10 Distribution of Shareholding as on 31st March, 2018

No. of shares	No. of Holders	No. of Holders (In %)	Shareholding	Shareholding (In %)
01 - 500	3794	83.1106	48,97,550	4.8976
501 - 1000	363	7.9518	29,53,720	2.9537
1001 - 2000	150	3.2859	22,97,110	2.2971
2001 - 3000	65	1.4239	16,41,040	1.6410
3001 - 4000	29	0.6353	10,40,650	1.0407
4001 - 5000	32	0.7010	14,85,640	1.4856
5001 - 10000	51	1.1172	38,28,200	3.8282
More than 10000	81	1.7744	8,18,56,090	81.8561
TOTAL	4565	100.000	1,00,00,000	100.000

11.11 Dematerialization of shares and liquidity

Sr. No.	Particulars	Total Folios	No. of Shares	Holding %
1	In Dematerialized form with CDSL	2368	87,80,166	87.80
2	In Dematerialized form with NSDL	2196	12,19,819	12.20
3	In Physical form	1	15	0.00
	TOTAL	4565	1,00,00,000	100.00

As on 31st March, 2018, 99.99% of the total equity share capital was held in dematerialized form with the NSDL and CDSL. The market lot is one share and the trading in equity shares of the Company is permitted only in dematerialized form.

11.12 Market Price Data of Company's Shares

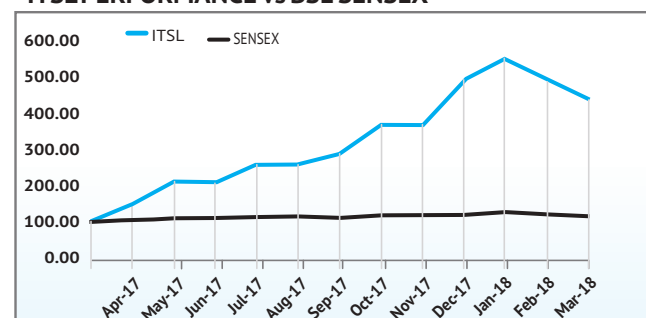
Month	BSE		NSE	
	High	Low	High	Low
Apr-17	24.90	21.00	24.85	21.00
May-17	40.15	21.75	40.30	22.75
June-17	35.60	31.50	36.00	30.10
July-17	52.00	31.05	51.50	31.85
Aug-17	44.60	28.10	44.50	28.00
Sep-17	63.45	41.30	62.70	40.70
Oct-17	62.50	46.40	63.00	45.55
Nov-17	70.00	54.00	70.00	54.10
Dec-17	83.70	57.20	83.85	57.10
Jan-18	128.50	72.10	127.80	78.85
Feb-18	95.00	68.00	93.50	66.20
March-18	82.20	59.40	82.85	58.30

11.13 Share Price performance in comparison to broad based indices – BSE SENSEX & NSE Nifty

BSE (% change)		NSE (% change)	
ITSL	SENSEX	ITSL	NIFTY
202.55%	11.30%	196.13%	10.25%

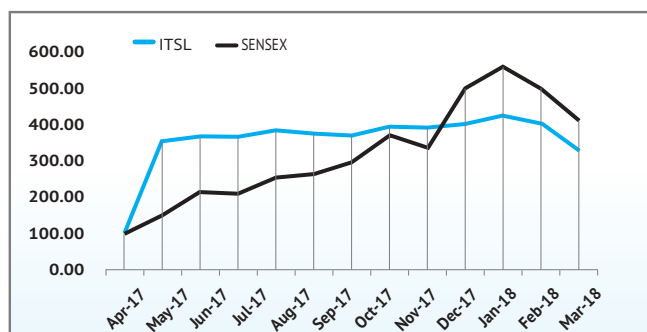
The above changes in percentage is based on the closing price of the financial year (i.e. 31st March, 2018) and last trading day of financial year (i.e. 28th March, 2018).

ITSL PERFORMANCE Vs BSE SENSEX



*The monthly closing prices of the SENSEX and ITSL's equity shares have been indexed to 100 as on April 1, 2017.

ITSL PRICE PERFORMANCE Vs NSE NIFTY



The monthly closing prices of the NIFTY and ITSL's equity shares have been indexed to 100 as on 1st April, 2017.

11.14 Corporate Benefits to Investors

Dividend declared for the last 3 years are as follows:

Financial Year	Dividend Declaration Date	Dividend per Equity Share* (Re.)
2016-17	9 th September, 2017	1/-
2015-16	24 th September, 2016	1/-
2014-15	28 th September, 2015	1/-

*Dividend paid @10% on the paid up value of Rs. 10/- per share.

The Board of Directors at their Meeting held on Saturday, 26th May, 2018, recommended the dividend of Re.1/- per Equity Share of Rs. 10/- each fully paid up, subject to approval of Shareholders at the ensuing 24th Annual General Meeting.

11.15 The Company has not issued any Global Depository Receipt / American Depository Receipt / Warrant or any convertible instrument, which is likely to have impact on the Company's equity.

11.16 Plant Locations

The Company does not have any manufacturing plant. Therefore, this clause is not applicable on the Company.

In the view of the nature of the Company's business (i.e. Share Broking Services), the Company operates from its branches and authorised persons' location in India.

11.17 Address for Correspondence :

Company:

Indo Thai Securities Limited

"Capital Tower", 2nd Floor, Plot Nos. 169A-171, PU-4, Scheme No.-54, Indore-452010 Madhya Pradesh

Phone: 0731-4255800

Email: indothaigroup@indothai.co.in

Website: www.indothai.co.in

Compliance Officer :

Mr. Udayan Abhilash Shukla

Company Secretary cum Compliance Officer,
Indo Thai Securities Limited

"Capital Tower", 2nd Floor, Plot Nos. 169A-171, PU-4, Scheme No.-54, Indore-452010 Madhya Pradesh

Phone: 0731-4255813

Email: compliance@indothai.co.in

Registrar & Share Transfer Agent:

Bigshare Services Private Limited

1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis Apartments (Next to keys hotel),

Marol Maroshi Road, Andheri East, Mumbai-400059

Maharashtra

Tel: +91-22-62638200

Email Id: investor@bigshareonline.com

Website : www.bigshareonline.com

12 OTHER DISCLOSURES

12.1 Materially Significant Related Party Transactions

All the related party transactions are strictly made on arm's length basis. The Company presents a statement of all related party transactions before the Audit Committee on a quarterly basis, specifying the nature, value and terms and conditions of the transactions. Transactions with related parties are entered in a transparent manner in the interest of the Company as utmost priority. There are no significant related party transactions, monetary transactions or relationships between the Company and its Directors, the management, subsidiaries or relatives except as disclosed in the Note No. 39 of financial statements of this report for the year ended 31st March, 2018.

12.2 Instances of Non-compliance & Penalties during the last 3 years

(Amount in ₹)

Regulatory Body	Particulars of Non- Compliances	F.Y. 2017-18	F.Y. 2016-17	F.Y. 2015-16
NSE	Observations on Regular Inspection of Books of Accounts and Documents	-	-	82500
	Adverse findings in Half yearly Internal Audit Report(s)	1500	-	3000
	Various other Penalties	102	12795	5318

(Amount in Rs.)

Regulatory Body	Particulars of Non- Compliances	F.Y. 2017-18	F.Y. 2016-17	F.Y. 2015-16
BSE	Observations on Regular Inspection of Books of Accounts and Documents	15000	15000	-
	Adverse findings in Half yearly Internal Audit Report(s)	1500	-	2500
	Various other Penalties	6444	6300	17133
SEBI	Others	-	-	6
NCLT/RD*	Suo Moto filed compounding application for offence u/s 621A of Companies Act, 1956 / 441 of Companies Act, 2013.	-	-	1,500 ⁽¹⁾

*The penalties imposed by NCLT/Regional Director is/are not pertaining to the matter related to Capital Market.

Note :

1. In respect of each 3 (Three) Petitions filed suo moto under Section 441 of the Companies Act, 2013 (Compounding of Offences), the Regional Director, Ahmedabad has imposed penalty of Rs. 500/- each for all 5 applicants (i.e. Company, Managing Director, two Whole-time Directors and Company Secretary) at hearing held on 29th March, 2016.

12.3 Whistle Blower Policy

The Board has adopted Vigil Mechanism / Whistle Blower Policy, pursuant to the provisions of Section 177(9) of the Companies Act, 2013 and the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 22 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, in order to establish a Vigil Mechanism for the Directors and Employees to report the genuine concerns in such manner as provided in policies. The Company Secretary cum Compliance Officer of the Company is appointed as the Vigilance Officer to hear the grievances of employees and to take necessary steps to resolve the issues, if any, arising during the period under review. In cases of grave nature, the employee can make protected disclosures directly to Mr. Om Prakash Gauba, Chairperson of the Audit Committee of the Company.

Your Company believes in conducting its business and working with all its Stakeholders, including employees, customers, suppliers and Shareholders in an ethical and lawful manner by adopting highest standards of professionalism, honesty, integrity and ethical behaviour.

The policy covers malpractices and events which have taken place/suspected to have taken place, misuse or abuse of authority, fraud or suspected fraud, violation of Company rules, manipulations, negligence causing danger to public health and safety, misappropriation of monies, and other matters or activity on account of which the interest of the Company is affected and formally reported by whistle blowers concerning its employees.

No personnel was denied access to the Audit Committee of the Company.

12.4 Compliance with Mandatory / Non-mandatory requirements

The Company has complied with all the mandatory Corporate Governance requirements under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. Specifically, your Company confirms compliance with Corporate Governance requirements specified in Regulations 17 to 27 and clauses (b) to (i) of sub regulation (2) of Regulation 46 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. The non-mandatory requirements have been adopted to the extent and in the manner as stated at the appropriate positions in this report.

12.5 Subsidiary and Weblink For Material Subsidiary Policy

During the financial year 2017-18, ITSL having two Wholly Owned Subsidiary Companies i.e. Indo Thai Realities Limited and Indo Thai Globe Fin (IFSC) Limited.

Indo Thai Realities Limited was incorporated on 1st March, 2013 as a Wholly Owned Subsidiary of Indo Thai Securities Limited and ITSL has invested Rs. 7,97,87,000/- (Rupees Seven Crores Ninety Seven Lakhs Eighty Seven Thousand only) as subscription to the Memorandum of Association. Mr. Parasmal Doshi, Mr. Om Prakash Gauba, Mr. Mayur Rajendrabhai Parikh and Mr. Saurabh Oswal are holding office as Directors of the Company.

Indo Thai Globe Fin (IFSC) Limited was incorporated on 20th February, 2017 as a Wholly Owned Subsidiary of Indo Thai Securities Limited and ITSL has invested Rs. 1,25,00,000/- (Rupees One Crores Twenty Five Lakhs only) in the Company. Mr. Dhanpal Doshi, Mr. Sarthak Doshi and Mr. Sunil Kumar Soni are holding office as Directors of the Company.

The minutes of the Board Meetings of Unlisted Subsidiary Company/ies of ITSL are periodically placed before the Board and financial results of the subsidiary company/ies are reviewed by the Audit Committee/Board with consolidated financial results of the Company on quarterly basis.

In accordance with the requirements of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has formulated a policy for determining Material Subsidiary and the same has been hosted on the website of the Company at the weblink:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-for-Material-Subsidiary.pdf>

12.6 Commodity Price Risk or Foreign Exchange Risk and Hedging Activities

The Company has not dealt in commodity or hedging commodity activities and therefore, there was no need to take forward cover in respect of its foreign currency exposure for import of raw materials and traded goods during the financial year ended 31st March, 2018.

12.7 Weblink for Policy on Materiality of Related Party Transactions

The Policy on Materiality of Related Party Transactions and Dealing with Related Party Transactions, as approved by the Board, is hosted on the Company's website and can be accessed at:

http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-on-Related-Party-Transactions_06.05.2017.pdf

12.8 Details of Adoption of non - mandatory requirement

The Board of Directors consisting of persons with considerable professional expertise and experience, provides leadership and guidance to the management. Majority of Directors in the Board are Non-Executive Independent Directors to ensure integrity, transparency and proper conduct in the interest of Stakeholder.

12.9 Shareholder Rights

The quarterly / half-yearly / annual results of the Company are published in English and Vernacular newspapers and are also hosted on the Company's website namely www.indothai.co.in and at the official website of the Stock Exchanges, where the shares of the Company are listed / traded, as soon as the results are approved by the Board. These are not sent individually to the Shareholders.

12.10 The Company has Chairperson who is not a Managing Director or CEO.

12.11 Reporting of Internal Auditor

The Internal Auditor has direct access to the Audit Committee and present their Internal Audit observations to the Audit Committee.

12.12 Management Discussion and Analysis Report

The Management Discussion and Analysis Report forms part of this Annual Report.

12.13 CEO and CFO Certification

The Managing Director cum Chief Executive Officer (CEO) and the Chief Financial Officer (CFO) of the Company have certified to the Board pertaining to financial and other matters, in accordance with Regulation 17(8) read with Part B of Schedule II of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, for the financial year ended 31st March, 2018.

12.14 Risk Management

The Company has laid down procedures to inform the Board about the risk assessment and minimization procedures, to ensure that Executive management controls risk through means of properly defined framework.

12.15 Code of Conduct for Prevention of Insider Trading

In compliance with the Securities and Exchange Board of India (Prevention of Insider Trading) Regulations, 2015 as amended till date, the Company has a comprehensive code of conduct and the same is being strictly adhered to by the Directors, Senior Management and other persons covered by this code. The Company regularly follows closure of trading window prior to the publication of price sensitive information. The Company has been informing the Directors, Senior Management and other persons covered by the code about the same and advising them not to trade in Company's Securities, during the closure of trading window period.

12.16 Internal Complaints Committee and Policy against Sexual Harassment of Women at Workplace

In order to provide safe and secure working environment to women in the organisation, the Company constituted the Internal Complaints Committee in the Board Meeting held on 14th May, 2015 and the Board has modified the same in the Board Meeting held on 26th May, 2018, in adherence of the provisions of the Sexual Harassment of Women at Workplace (Protection, Prohibition and Redressal) Act, 2013 and rules made thereunder, consisting of the optimum number of the members including Presiding Officer as Woman. Company has also formulated a Policy against Sexual Harassment of Women at the Workplace, which is available at Company's website:

<http://www.indothai.co.in/wp-content/uploads/2018/06/Policy-Against-Sexual-Harrasment.pdf>

12.17 Audit Qualification

The Statutory Financial Statements of the Company for the financial year 2017-18 are unqualified.

12.18 Listing Fee & Custodian Fee

The Company has paid Listing Fee for the financial year 2018-19 to the Stock Exchanges on which the

equity shares of the Company are listed. Company has also paid Issuer / Custodian Fee for folios maintained by National Securities Depository Limited and Central Depository Services (India) Limited for the financial year 2018-19.

12.19 Electronic Voting

The Company provides facility of electronic voting to Company's Shareholders; tripartite agreement was executed with Company, Depository and Registrar & Transfer Agent to finalize the terms and conditions of voting system.

12.20 Non-compliance of any requirement of Corporate Governance Report

The Company has complied with all requirements of Corporate Governance Report for the financial year 2017-18.

12.21 Disclosures of Compliance

The Company has complied with all the provisions specified in Regulation 17 to 27 and clauses (b) to (i) of sub-regulation (2) of Regulation 46 of Securities and Exchange Board of India (Listing Obligations and Disclosures Requirement) Regulations, 2015 for the financial year 2017-18.

DECLARATION ON ADHERENCE WITH COMPANY'S CODE OF CONDUCT

[Pursuant to Regulation 34(3) and Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

This is to confirm that the Company has adopted Code of Conduct for all the members of Board of Directors, Senior Management, Officers and Employees of the Company as stipulated under Regulation 17(5) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and the members of Board of Directors, Senior Management, Officers and Employees of the Company have affirmed compliance with Code of Conduct for the financial year ended on 31st March, 2018.

For Indo Thai Securities Limited

Date : 23rd July, 2018
Place : INDORE

Dhanpal Doshi
(Managing Director cum CEO)
DIN : 00700492

COMPLIANCE CERTIFICATE FROM CEO & CFO

[Pursuant to Regulation 17(8) and Part B of Schedule II of Securities and Exchange Board of India
(Listing Obligations and Disclosure Requirements) Regulations, 2015]

To,

**The Board of Directors,
Indo Thai Securities Limited**

We, Dhanpal Doshi (Managing Director cum Chief Executive Officer), Parasmal Doshi (Whole Time Director cum Chief Financial Officer) and Deepak Sharma (Chief Financial Officer) of Indo Thai Securities Limited hereby certify that:

- a. We have reviewed financial statements and the cash flow statement for the financial year ended 31st March, 2018 and that to the best of our knowledge and belief :
 - 1) These statements do not contain any materially untrue statement or omit any material fact or c o n t a i n statements that might be misleading;
 - 2) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d. We have indicated to the Auditors and the Audit Committee :
 - 1) significant changes in internal control over financial reporting during the year;
 - 2) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
 - 3) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

However, during the year there were no such changes and instances.

Dhanpal Doshi
(Managing Director cum
Chief Executive Officer)

DIN : 00700492

Parasmal Doshi
(Whole-time Director cum
Chief Financial Officer)

DIN : 00051460

Deepak Sharma
(Chief Financial Officer)

PAN : AUIPS4819F

Date : 23rd July, 2018

Place : INDORE

INDEPENDENT AUDITORS REPORT

To,

The Members of Indo Thai Securities Limited
(CIN No. L67120MP1995PLC008959)

Report on the Standalone Financial Statements

We have audited the accompanying financial statements of **Indo Thai Securities Limited** ("the company"), Registered Address **Capital Tower, 2nd Floor, Plot No. 169A-171, PU4, Scheme No. 54, Indore - 452010** which comprise the Balance Sheet as at **31st March 2018**, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information (herein after referred to as "standalone financial statements").

Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Standalone financial statements, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India,

- In the case Balance Sheet, of the state of affairs of the company as at 31st March, 2018;
- In the case of the statement of Profit and Loss, of the profit for the year ended on that date; and
- In the case of the Cash Flows Statement, of the cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements:

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure B" statement on the matters specified in the paragraph 3 and 4 of the Order, to the extent applicable.
- As required by section 143 (3) of the Act, we report that:
 - We have sought and obtained all the information

and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.

- b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- c) The balance sheet, the statement of profit and loss and the cash flow statement dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) On the basis of the written representations received from the directors as on 31st March 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- f) With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and,

g) With respect to the other matters to be included in the Independent Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

- i. There were no pending litigation as at 31st March 2018 which would impact the standalone financial position of the company.
- ii. The Company has made provision in its financial statements, as required under the applicable law or accounting standards, for material foreseeable losses on long term contracts including derivative contracts.
- iii. There are no amounts which are required to be transferred to the Investor Education and Protection Fund by the company during the year ended 31st March, 2018.
- iv. The disclosures regarding details of specified bank notes held and transacted during 8th November, 2016 to 30th December, 2016 has not been made since the requirement does not pertain to financial year ended 31st March, 2018.

For: SPARK & Associates

Chartered Accountants

FRN : 005313C

Pankaj Kumar Gupta

Partner

Membership Number: 404644

Place : Indore

Date : 26th May, 2018

Annexure A to the Independent Auditors' Report

The annexure referred to the Independent Auditors' Report to the members of the company on the standalone financial statements for the year ended 31st March, 2018, we report that:

- i. (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which fixed assets are verified in a phased manner. In accordance with this programme, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
- (c) According to the information and explanation given to us and on the basis of our examination of the records of the company, the title deeds of immovable properties are held in the name of the company.
- ii. As explained to us the stock of shares during the year was in demat form and management has verified the same from the demat account statement. In our opinion, the frequency of verification is reasonable. The company is maintaining proper records of inventory and no discrepancies were noticed on verification between electronic records and book records.
- iii. According to the information and explanations given to us, the Company has not granted loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act').
- iv. In our opinion and according to the information and explanation given to us, the company has complied with the provision of Section 185 and 186 of the Act, with respect to loans and investment made and guarantees provided by it.
- v. The company has not accepted any deposit from public within the meaning of the directives issued by the Reserve Bank of India, provisions of Section 73 to 76 of the Act, any other relevant provisions of the Act and the relevant rules framed thereunder.
- vi. The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.

vii. According to the records of the Company, examined by us and information and explanations given to us:

- (a) Undisputed statutory dues including provident fund, income tax, sales tax, service tax, duty of customs, value added tax, cess and others as applicable have generally been regularly deposited with the appropriate authorities. Undisputed amounts payable in respect of aforesaid dues outstanding as at 31st March, 2018 for a period of more than six months from the date they became payable are as given below

Name of the Statute	Nature of dues	Amount in Rs.	Period
Service tax (Finance Act, 1994)	Service Tax	86218.45	2017-18

- (b) According to the information and explanations given to us, there are no dues of income tax or sales tax or wealth tax or service tax or duty of customs or duty of excise or value added tax or cess, which have not been deposited on account of any dispute in various offices, of the Company as a whole as on 31st March, 2018.

viii. According to the records of the Company examined by us and the information and explanations given to us, the Company has not defaulted in repayment of loans or borrowing to a financial institution, bank, Government or dues to debenture holders.

- ix. In our opinion and according to the information and explanations given to us, the company has not raise any money by way of initial public offer or further public offer (including debt instrument) and except term loan raised during the year have been applied for the purpose for which they were raised.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have been informed of any such case by the Management.
- xi. According to the information and explanation given to us and based on our examination of the records of the Company, the company has paid/ provided for managerial remuneration in accordance with the requisite approvals by the provisions of section 197 read with Schedule V to the Act.
- xii. In our Opinion and according to the information and

explanation given to us, the Company is not a nidhi company. Accordingly paragraph 3 (xii) of the Order is not applicable to the Company.

xiii. According to our information and explanation given to us and based on our examination of the records of the company, transaction with the related parties are in compliance with section 177 and 188 of the Act where applicable and details of such transaction have been disclosed in the financial statement as required by the applicable accounting standards.

xiv. According to information and explanation given to us and based on our examination of the records of the company, the company has not made any preference

allotment or private allotment of shares or fully or partly convertible debentures during the year.

xv. According to information and explanation given to us and based on our examination of the records, the company has not entered into non-cash transaction with the directors or persons connected with him. Accordingly, paragraph 3 (xv) of the order is not applicable.

xvi. The company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

For: SPARK & Associates

Chartered Accountants

FRN : 005313C

Pankaj Kumar Gupta

Partner

Membership Number: 404644

Place : Indore

Date : 26th May, 2018

Annexure B to the Independent Auditors' Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013

We have audited the internal financial controls over financial reporting of **Indo Thai Securities Limited as at 31st March, 2018** in conjunction with our audit of the standalone financial statements of the company for the year ended on that day.

Management's Responsibility for Internal Financial Controls

The Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required by the Companies Act, 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing ('the Standards'), issued by the ICAI and deemed to be prescribed under section 143(10) of the Company's Act 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that

1. Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
2. Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the company; and
3. Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial

controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For: SPARK & Associates

Chartered Accountants

FRN : 005313C

Pankaj Kumar Gupta

Partner

Membership Number: 404644

Place : Indore

Date : 26th May, 2018

STANDALONE BALANCE SHEET

AS AT 31st MARCH, 2018

(Amount in ₹)

PARTICULARS	Notes	Current Year 31.03.2018	Previous Year 31.03.2017
I EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	2	10,00,00,000	10,00,00,000
(b) Reserves & Surplus	3	43,89,88,002	34,95,49,501
(2) Share Application Money Pending Allotment		-	-
(3) Non - Current Liabilities			
(a) Long Term Borrowings	4	14,96,525	-
(b) Other Long Term Liabilities	5	85,96,772	64,56,152
(4) Current Liabilities			
(a) Short Term Borrowings	6	4,95,58,476	-
(b) Trade Payables	7	11,94,82,557	6,41,52,457
(c) Other Current Liabilities	8	48,38,600	2,26,36,469
(d) Short Term Provisions	9	1,45,23,909	45,64,828
TOTAL		73,74,84,841	54,73,59,407
II ASSETS			
(1) Non- Current Assets			
(a) Fixed Assets	10		
(i) Tangible Assets		3,06,89,314	3,26,21,914
(ii) Intangible Assets		3,22,880	5,98,166
(iii) Capital Work in Progress	-	-	-
(b) Non Current Investments	11	10,36,36,299	10,91,34,513
(c) Deferred Tax Asset	12	20,74,669	19,63,098
(d) Long Term Loans and Advances	13	2,05,65,138	1,55,17,032
(2) Current Assets			
(a) Current Investments	14	5,13,49,115	3,10,56,327
(b) Inventories	15	3,56,13,084	4,07,54,017
(c) Trade Receivables	16	22,00,92,809	12,41,70,691
(d) Cash & Cash Equivalents	17	19,48,70,616	13,81,70,983
(e) Short Term Loans and Advances	18	1,65,97,358	5,24,23,820
(f) Other Current Assets	19	6,16,73,559	9,48,846
TOTAL		73,74,84,841	54,73,59,407

Significant Accounting Policies
Notes on Financial Statements

1
2-42

As per our report of even date attached
For **SPARK & Associates**

Chartered Accountants
Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644

26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

STANDALONE PROFIT & LOSS ACCOUNT

For the year ended 31st March, 2018

(Amount in ₹)

PARTICULARS	Notes	Current Year 31.03.2018	Previous Year 31.03.2017
I Revenue from Operations	20	52,76,56,016	44,12,85,328
II Other Income	21	5,00,09,128	1,09,58,550
III Total Revenue	(I+II)	57,76,65,144	45,22,43,878
IV. Expenses			
Purchases & Operating Expenses	22	39,16,88,297	42,47,52,037
Changes in Inventories	23	51,40,933	(2,23,83,539)
Employee Benefit Expenses	24	1,75,32,672	1,38,98,572
Finance Cost	25	86,43,949	17,49,383
Depreciation and amortization expenses	10	65,32,916	82,79,514
Other Expenses	26	3,25,60,502	4,23,63,279
Total Expenses		46,20,99,269	46,86,59,246
V. Profit before exceptional and extraordinary items and tax	(III-IV)	11,55,65,875	(1,64,15,368)
VI. Exceptional Items		-	-
VII. Profit before extraordinary items and tax	(V-VI)	11,55,65,875	(1,64,15,368)
VIII. Extraordinary Items		-	-
Profit from sale of property		-	4,54,85,500
IX. Profit Before Tax	(VII+VIII)	11,55,65,875	2,90,70,132
X. Tax Expenses			
(1) Current Year Tax	2,62,38,945		45,02,747
Less: MAT credit entitlement	-		(45,02,747)
(2) Deferred Tax	(1,11,571)	2,61,27,374	(9,68,190)
XI. Profit(Loss) from the continuing operations	(IX-X)	8,94,38,501	3,00,38,322
XII. Profit/(Loss) for the period		8,94,38,501	3,00,38,322
XIII. Earning per Equity Share:	27		
(1) Basic		8.94	3.00
(2) Diluted		8.94	3.00

Significant Accounting Policies

1

Notes on Financial Statements

2-42

As per our report of even date attached

For **SPARK & Associates**

Chartered Accountants

Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644

26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

STANDALONE CASH FLOW STATEMENT

For the year ended 31st March, 2018

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before Taxation	11,55,65,875	2,90,70,132
Adjustment for:		
Depreciation / Amortization	65,32,916	82,79,514
(Profit) / Loss on sale of Investments	(2,07,63,352)	3,01,56,020
Interest income	(87,31,440)	(76,77,607)
Interest expenses	86,12,462	17,14,755
Provision for Doubtful Debts	(65,050)	3,20,779
Provision of loss due to diminution in the value of non-current investment	1,585	25,115
Provision of loss on current investment	3,81,302	1,42,212
Provision of CSR Expenses	8,37,950	7,00,267
Dividend income	(14,69,286)	(22,64,732)
(Profit)/ Loss on sale of fixed assets	(43,361)	(4,54,85,500)
Income from Mutual Fund	(5,07,163)	(6,46,373)
Cash generated from operations before working capital changes	10,03,52,438	1,43,34,582
Adjustment for:		
(Increase)/ Decrease in inventories	51,40,933	(2,23,83,539)
(Increase)/ Decrease in trade and other receivables	(12,58,03,425)	(3,33,36,226)
Increase/ (Decrease) in trade and other payables	5,63,14,261	5,89,97,711
Cash generated from/ (used in) operations	3,60,04,207	1,76,12,528
Direct tax paid	(2,24,03,505)	-
Net cash from/ (used in) Operating Activities (A)	1,36,00,702	1,76,12,528
CASH FLOW FROM INVESTING ACTIVITIES		
Payments made/received for purchase/sale of fixed assets/ capital expenditure	(44,05,030)	6,10,84,729
Interest received	87,31,440	76,77,607
(Purchase) / Sale of Investments	(1,47,94,574)	(1,92,81,494)
Profit / (Loss) on sale of Investments	2,07,63,352	(3,01,56,020)
Income from Mutual Fund	5,07,163	6,46,373
Dividend income	14,69,286	22,64,732
Net cash from/ (used in) Investing Activities (B)	1,22,71,637	2,22,35,927
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from borrowings	5,10,55,001	-
Proceeds from sale of fixed assets	1,23,361	-
Interest paid	(86,12,462)	(17,14,755)

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
Dividend paid	(1,00,00,000)	(1,00,00,000)
Dividend Distribution Tax	(20,35,764)	(20,35,529)
Net cash from/ (used in) Financing Activities (C)	3,05,30,136	(1,37,50,284)
Net increase/ (decrease) in Cash and Cash Equivalents (A+B+C)	5,64,02,475	2,60,98,171
Cash and Cash Equivalents at the beginning of the year	13,81,70,983	11,20,72,812
Cash and Cash Equivalents at the end of the year	19,45,73,458	13,81,70,983
Components of Cash and Cash Equivalents at the end of the year		
Cash in hand	42,097	88,554
Balance with scheduled banks		
Current account	3,52,48,441	4,13,94,475
Fixed deposit	15,92,82,920	9,66,87,954
Total Rs.	19,45,73,458	13,81,70,983

As per our report of even date attached

For **SPARK & Associates**

Chartered Accountants

Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644

26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

For the year ended 31st March, 2018

Corporate Information

Indo Thai Securities Limited ("ITSL" or "the Company") carries on the business as stock and share brokers on the National Stock Exchange of India Limited ("NSE") and the BSE Limited ("BSE"); depository participants and other related ancillary services. On September 14, 1995 ITSL received a certificate of registration from the Securities and Exchange Board of India ("SEBI") under sub-section 1 of section 12 of the Securities and Exchange Board of India Act, 1992 to carry on the business as a stock broker. Accordingly, all provisions of the Securities and Exchange Board of India Act, 1992, and Rules and Regulations relating thereto are applicable to the Company. On November 2, 2011 the Equity shares of the Company were listed on the NSE and the BSE.

1. Significant Accounting Policies

a) Basis of Accounting and Preparation of Financial Statements:

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards notified under Section 211(3C) of the Companies Act, 1956 ("the 1956 Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 ("the 2013 Act") in terms of General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs) and the relevant provisions of the 1956 Act/ 2013 Act, as applicable. The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year.

b) Use of Estimates:

The preparation of the financial statements in conformity with Indian GAAP requires Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. Example of such estimates include provision for doubtful debts, future obligation under employee retirement benefits plans, income taxes, and the useful lives of fixed tangible assets and intangible assets.

The Management believes that the estimates used in preparation of the financial statements are prudent and

reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognized in the periods in which the results are known / materialize.

c) Cash Flow Statement:

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

d) Revenue Recognition:

- ▶ Revenue from brokerage activities is accounted for on the exchange settlement date of the transaction.
- ▶ Revenue from interest charged to customers on margin funding is recognized on a daily/monthly basis upto the last day of accounting period.
- ▶ Depository income is accounted on an accrual basis as and when the right to receive the income is established.
- ▶ Revenue from interest on fixed deposits is recognized on an accrual basis.
- ▶ Dividend income on units of mutual funds is recognized when the right to receive the dividend is unconditional as at the Balance Sheet date. Any gains/losses on sale / redemption of units are recognized on the date of sale / redemption.
- ▶ Commission from Mutual Fund Distribution business is recognized on cash basis.

e) Stock-in-trade:

Stock-in-trade comprising of securities held for the purposes of trading is valued at lower of cost and net realizable value. Profit or loss on sale of such securities is determined using First-in-first-out (FIFO) cost method.

f) Fixed Assets:

▶ Tangible Assets:

Tangible fixed assets are stated at cost, net of tax / duty credits availed, if any, less accumulated depreciation/ impairment losses, if any. Cost includes original cost of acquisition, including incidental expenses related to such acquisition and installation.

► **Intangible Assets:**

Intangible assets are stated at cost, net of tax / duty credits availed, if any, less accumulated amortization/ impairment losses, if any. Cost includes original cost of acquisition, including incidental expenses related to such acquisition and installation.

► **Capital Work in Progress:**

Capital work in progress represents expenditure incurred on capital asset that are under construction or are pending for capitalization.

g) Depreciation and Amortization:

Depreciation on tangible fixed assets is provided on a Written Down Method as per the rates prescribed in Schedule II to the Companies Act, 2013. Depreciation on additions to fixed assets is provided on a pro-rata basis from the date the asset is available for use. Depreciation on sale / deduction from fixed assets is provided for up to the date of sale / deduction / scrapping, as the case may be.

Intangible assets are amortized using the straight line method over a period of three years.

h) Impairment of Assets:

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment. If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognized, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cashflows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognized for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognized in the Statement of Profit and Loss, except in case of revalued assets.

i) Investments:

Investments are classified as long-term and current. Long-term investments are carried individually at cost less provision for diminution, other than temporary, in the value of such investments. Current investments are carried individually, at the lower of cost and fair value. Costs of investments include acquisition charges such as brokerage, fees and duties.

j) Leases:

Operating Leases: Rentals are expensed on a straight line

basis with reference to the lease terms and other considerations.

k) Borrowing Costs :

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to the Profit and Loss Statement in the period in which they are incurred.

l) Employees Benefits :

Short Term Employee Benefits

The undiscounted amount of short term employee benefits expected to be paid in exchange for the services rendered by employees are recognized as an expense during the period when the employees render the services. These benefits include performance incentive and compensated absences.

Post-Employment Benefits

Defined Contribution Plans

A defined contribution plan is a post-employment benefit plan under which the Company pays specified contributions to a separate entity. The Company makes specified contributions towards Provident Fund and Pension Scheme. The Company's contribution is recognized as an expense in the Profit and Loss Statement during the period in which the employee renders the related service.

Defined Benefit Plans: Gratuity

The Company provides for Gratuity, a defined benefits retirement plan (The Gratuity Plan) covering eligible employee. The gratuity plan provides a lump-sum payment to vested employees at retirement, death, incapacitation or termination of employment's salary and the tenure of employment with the Company.

Liabilities with regard to the Gratuity Plan determined by actuarial valuation, performed by the independent actuary, at each Balance Sheet date using the projected unit credit method. The contributions are invested in a scheme with Life Insurance Corporation of India as permitted by the law of India. The company recognized the net obligation of the Gratuity Plan in the Balance Sheet as an assets or liabilities, respectively in accordance with Accounting Standard (AS) 15, "Employee Benefits".

Actuarial gains and losses arising from the experience adjustment and changes in actuarial assumption are

recognized in the statement of profit and loss in the period in which they arise.

The liability in respect of defined benefit plans and other post-employment benefits is calculated using the Projected Unit Credit Method and spread over the period during which the benefit is expected to be derived from employees' services.

Actuarial gains and losses in respect of post-employment and other long term benefits are charged to the Profit and Loss Statement.

Leave Encashment

Unutilized leave of staff lapses as at the year end and is not encashable.

m) Equity Index/Stock – Futures :

Equity Index/Stock Futures are marked-to-market on a daily basis. Debit or credit balance disclosed under Loans and advances or Current liabilities, respectively, in the "Mark-to-Market Margin – Equity Index/Stock Futures Account", represents the net amount paid or received on the basis of movement in the prices of Index/Stock Futures till the balance sheet date. As on the Balance Sheet date, the profit/ loss on open position in Index/Stock futures are accounted for as follows:

- ▶ Credit balance in the "Mark-to-Market Margin-Equity Index/Stock Futures Account", being anticipated profit, is ignored and no credit is taken in the profit & loss statement.
- ▶ Debit balance in the "Mark-to-Market Margin-Equity Index/Stock Futures Account", being anticipated loss, is recognized in the profit & loss statement.

On final settlement or squaring up of contracts for equity index/stock futures, the profit or loss is calculated as difference between settlement/squaring up price and contract price. Accordingly, debit or credit balance pertaining to the settlement/squared up contract in "Mark-to-Market Margin Equity Index/Stock Futures Account" is recognized in the profit & loss statement upon expiry of the contracts. "Initial Margin – Equity Index/Stock Futures Account", representing initial margin paid, for entering into contracts for Equity Index/Stock Futures, which are released on final settlement/squaring-up of underlying contracts, is disclosed as under Loans and advances.

n) Taxes on Income:

Current tax is determined as the tax payable in respect of taxable income for the year and is computed in

accordance with the provisions of the Income Tax Act, 1961.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognized as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognized on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognized for all timing differences. Deferred tax assets are recognized for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realized. However, if there is unabsorbed depreciation and carry forward of losses, deferred tax assets are recognized only if there is virtual certainty that there will be sufficient future taxable income available to realize the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their reliability.

o) Provisions and Contingencies:

A provision is recognized when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognized in the financial statements.

p) Earnings per Share:

Earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period.

2. SHARE CAPITAL

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
AUTHORISED CAPITAL :		
1,20,00,000 Equity Shares of Rs. 10 each (Previous Year 1,20,00,000 Equity Shares of Rs. 10 each)	12,00,00,000	12,00,00,000
ISSUED, SUBSCRIBED, PAID UP CAPITAL :		
1,00,00,000 Equity Shares of Rs. 10 each fully paid up. (Previous Year 1,00,00,000 Equity Shares of Rs. 10 each fully paid up)	10,00,00,000	10,00,00,000
Total Rs.	10,00,00,000	10,00,00,000

2.1 The reconciliation of the number of shares outstanding is set out below :

(Amount in ₹)

Particulars	As at 31.03.2018		As at 31.03.2017	
	No. of shares	Amount	No. of shares	Amount
Equity Shares at the beginning of the year	1,00,00,000	10,00,00,000	1,00,00,000	10,00,00,000
Add : Shares issued	-	-	-	-
Less : Shares buy back	-	-	-	-
Equity Shares at the end of the year	1,00,00,000	10,00,00,000	1,00,00,000	10,00,00,000

2.2 Details of Shareholders holding more than 5 % shares:

(Amount in ₹)

Name of Shareholder	As at 31.03.2018		As at 31.03.2017	
	No. of shares	% held	No. of shares	% held
Parasmal Doshi	11,65,900	11.66%	11,65,900	11.66%
Dhanpal Doshi	12,65,000	12.65%	12,65,000	12.65%
Varsha Doshi	14,09,850	14.10%	14,09,850	14.10%
Sadhana Doshi	10,45,000	10.45%	10,45,000	10.45%
Nishit Doshi	5,77,000	5.77%	5,77,000	5.77%

2.3 Terms/rights attached to equity shares:

The company has only one class of equity shares having a par value of Rs. 10 per share. Each holder of equity shares is entitled to one vote per share. The dividend, in case proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
3. RESERVES & SURPLUS		
(a) Security Premium	23,86,15,136	23,86,15,136
Total Rs. (a)	23,86,15,136	23,86,15,136
(b) Surplus		
Opening balance	11,09,34,365	9,29,31,572
(+) Net Profit For the year	8,94,38,501	3,00,38,322
(-) Proposed Dividends	-	(1,00,00,000)
(-) Dividend Distribution Tax.	-	(20,35,529)
Total Rs. (b)	20,03,72,866	11,09,34,365
Total Rs. (a + b)	43,89,88,002	34,95,49,501

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
4. LONG TERM BORROWINGS		
Secured Loan from Bank:		
HDFC Bank Ltd. *	23,48,738	
Less : Current Maturity of long term debt	(8,52,213)	-
Total Rs.	14,96,525	-
* Secured by hypothecation of a vehicle. The loan is repayable in 37 equal monthly installments of Rs. 84127/- commencing from 07-Oct-2017 to 07-Oct-2020. The interest rate is 8.01 % p.a.		
5. OTHER LONG TERM LIABILITIES		
Security Deposits From Branches & Franchisees	85,96,772	64,56,152
Total Rs.	85,96,772	64,56,152
6. SHORT TERM BOROWING		
From Bank:		
HDFC Bank Ltd- STL *	4,95,00,000	-
From Financial Institutions:		
Aditya Birla Finance Limited #	37,043	-
Axis Finance Ltd ^	21,433	-
Total Rs.	4,95,58,476	-
* STL Loan taken against fixed deposit at the rate of interest 7.75%		
# OD Limit taken against shares at the rate of interest 10.00%		
^ OD Limit taken against shares at the rate of interest 8.60%		
7. TRADE PAYABLES		
Micro, Small and Medium Enterprises	-	-
Others	11,94,82,557	6,41,52,457
Total Rs.	11,94,82,557	6,41,52,457

7.1 Details of amounts due to Micro, Small and Medium Enterprise under the head current liabilities, based on the information available with the Company and relied upon by the auditors- Nil (Previous Year – Nil). (Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
8. OTHER CURRENT LIABILITIES		
Current Maturity of long Term Debt	8,52,213	-
Creditors For Expenses	11,05,641	14,46,314
Salary Payable	7,51,721	5,58,001
Other Payables	18,31,867	9,48,731
Dividend Payable	-	1,00,00,000
Indusind Bank -51 A/c 0011-T73250	-	96,13,785
Indusind Bank -50 A/c 0011-T73250	-	69,638
Unpaid Dividend	2,97,158	-
Total Rs.	48,38,600	2,26,36,469
9. SHORT TERM PROVISIONS		
Provision for Gratuity	-	1,93,907
Provision for Income Tax	38,35,440	8,00,967
Provision for Dividend Distribution Tax	-	20,35,765
Provision for CSR Expenses (refer note no. 39)	8,37,950	7,00,267
Other Provisions	98,50,519	8,33,922
Total Rs.	1,45,23,909	45,64,828

10. FIXED ASSETS

(Amount in ₹)

Assets	Gross Block			Depreciation				Net Block	
	As at 01/04/2017	Addition (Deletion)	As at 31/03/2018	As at 01/04/2017	Written Back	For the Period	Total 31/03/2018	As at 31/03/2018	As at 31/03/2017
Tangible Assets :									
Land	74,42,900	-	74,42,900	-	-	-	-	74,42,900	74,42,900
Building	1,18,37,565	-	1,18,37,565	17,02,322	-	9,63,193	26,65,515	91,72,050	1,01,35,243
Furniture & Fixtures	1,90,83,055	-	1,90,83,055	88,14,212	-	26,25,876	1,14,40,088	76,42,967	1,02,68,843
Plant & Machinery	1,65,87,632	4,83,393	1,70,71,025	1,45,09,972	-	8,00,829	1,53,10,801	17,60,224	20,77,660
Office Equipment's	79,74,876	39,600	80,14,476	55,28,814	-	10,75,810	66,04,624	14,09,852	24,46,062
Vehicles	19,05,101	37,70,537	56,75,638	16,53,895	-	7,60,422	24,14,317	32,61,321	2,51,206
Total	6,48,31,129	42,93,530	6,91,24,659	3,22,09,215	-	62,26,130	3,84,35,345	3,06,89,314	3,26,21,914
Intangible Assets :									
Computer Software's	31,00,341	31,500	31,31,841	25,02,175	-	3,06,786	28,08,961	3,22,880	5,98,166
Total	31,00,341	31,500	31,31,841	25,02,175	-	3,06,786	28,08,961	3,22,880	5,98,166
Grand Total	6,79,31,470	43,25,030	7,22,56,500	3,47,11,390	-	65,32,916	4,12,44,306	3,10,12,194	3,32,20,080
Capital Work in Progress	-	-	-	-	-	-	-	-	-
- WORK IN PROGRESS	-	-	-	-	-	-	-	-	-
Previous Year Figure	8,35,30,699	(1,55,99,229)	6,79,31,470	2,64,31,876	-	82,79,514	3,47,11,390	3,32,20,080	5,70,98,823

11. NON CURRENT INVESTMENT

Investment In Equity Instrument :

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year 31.03.2018	Previous Year 31.03.2017
		31.03.2018	31.03.2017		
Associate company (Unquoted & Fully Paidup)					
Indo Thai Commodities Pvt. Ltd	10/-	7,44,100	7,44,100	42,52,000	42,52,000
Wholly owned subsidiary company (Unquoted & Fully Paidup)					
Indo Thai Realities Ltd.	10/-	79,78,700	79,78,700	7,97,87,000	7,97,87,000
Indo Thai Globe Fin (IFSC) Limited	10/-	12,50,000	10,00,000	1,25,00,000	100,00,000
Other companies (Unquoted & Fully Paidup)					
Centron Industrial Alliance	1/-	1,26,407	1,26,407	15,65,730	15,65,730
Dr.Datsons Labs	10/-	91,000	91,000	9,11,981	9,11,981
Aftek Limited	2/-	100	100	341	341
Arvind Remedies	10/-	1,270	1,270	13,082	13,082
Plethico Pharmaceuticals	10/-	1,000	1,000	26,126	26,126
Varun Global Ltd	10/-	50	50	40	40
Varun Resources Ltd	10/-	200	200	158	158
Facor Steel	1/-	40	-	23	-
Resurgere Mines & Minerals	10/-	1,500	-	1,562	-
Orient Electric Ltd.	1/-	1,000	-	-	-
Vedanta Ltd	1/-	50	-	-	-
The Catholic Syrian Bank	10/-	27,000	-	47,69,000	-

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year 31.03.2018	Previous Year 31.03.2017
		31.03.2018	31.03.2017		
Sterlite Power Transmission Limited	NA	55	-	-	-
Other companies (Quoted & Fully Paidup)					
AgriTech (India)	10/-	1,413	-	55,107	-
Biocon Limited	5/-	300	100	43,433	43,433
Castrol India	5/-	200	100	46,426	46,426
Colgate-Palmolive India	1/-	100	100	1,01,952	1,01,952
Facor Steels	1/-	-	40	-	23
Future Consumer	6/-	-	2,30,000	-	56,96,777
Gabriel India	1/-	4,103	4,103	3,87,075	3,87,075
Globus Spirits	10/-	-	88,000	-	61,23,304
IndusInd Bank	10/-	100	100	84,552	84,552
Mahindra Lifespace Developers	10/-	-	1,000	-	4,72,429
Nath Bio	10/-	2,106	-	3,19,198	-
NBCC (India)	2/-	375	375	44,843	44,843
NRB Bearings	2/-	-	5,000	-	5,80,580
Pricol Limited	1/-	-	5,000	-	5,50,767
Rajasthan Gases	10/-	100	100	621	621
Resurgere Mines & Minerals	10/-	-	1,500	-	1,562
SKIL Infrastructure	10/-	-	25,000	-	6,92,220
Subex	10/-	-	20,000	-	2,51,752
Techindia Nirman	10/-	3,906	4,776	13,514	16,827
Winsome Diamonds and Jewellery	10/-	400	400	172	172
Kanpur Plastipack Partly Paid Up	10/-	516	-	19,350	-
Tata Steel Partly Paid Up	2.5/-	50	-	7,700	-
Bharat Heavy Electricals	2/-	4,000	-	-	-
Hindustan Composites	5/-	400	-	-	-
Larsen & Toubro	2/-	1,020	-	-	-
Munjal Auto	2/-	40,000	-	8,35,317	-
DCM Shriram Industries	10/-	1,000	-	3,68,841	-
Non-Convertible Preference Shares					
Vedanta Ltd. # Unsec Ncum Npart Red Ncovn Pref Share		20000	-	-	-
Less: Provision for Diminution in the value of Investment				(25,18,845)	(25,17,260)
Total Rs.				10,36,36,299	10,91,34,513

*Non Current Investments are valued at cost

- Market value of quoted non current investment is Rs. 70,71,688/-

12.DEFERRED TAXASSET

In accordance with the Accounting Standard-22 'Accounting for Taxes on Income' issued by the Institute of Chartered Accountants of India, the Company has provided for the Provision for Deferred Tax during the year, as under –

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
Timing Difference on account of :-		
Depreciation on fixed assets	20,74,669	18,98,992
Other Items	-	64,106
Total Deferred Tax Assets	20,74,669	19,63,098

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
13.LONG TERM LOANS & ADVANCES		
(Unsecured, considered good, unless otherwise stated)		
Security Deposits		
Deposits With Exchange	130,25,000	1,29,25,000
Other Security Deposit	75,40,138	25,92,032
Total Rs.	205,65,138	155,17,032

14. CURRENT INVESTMENT

Investment In Equity Instrument (Quoted & Fully Paidup) :

Investment In Shares *

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year	Previous Year
		31.03.2018	31.03.2017	31.03.2018	31.03.2017
Atlanta Limited	2/-	16,000	-	11,95,200	-
Avantel Limited	10/-	3,500	-	8,35,869	-
BEML Limited	10/-	-	8,000	-	12,52,175
B L Kashyap	1/-	7,000	-	2,85,185	-
Black Rose	1/-	14,000	-	5,70,488	-
Cairn India	10/-	-	5,000	-	9,77,977
Cigniti Technologies	10/-	-	1,000	-	3,84,100
Creative Peripherals & Distribution	10/-	3,200	-	2,40,000	-
Deepak Fertilizers	10/-	1,000	-	2,70,796	-
Eveready Industries	5/-	-	100	-	4,527
Gail India	10/-	1,366	1,366	-	-
Himachal Futuristic	1/-	4,500	-	1,15,131	-
Hindustan Petroleum Corporation	10/-	7,550	15,100	-	-
Indian Hume Pipe	2/-	-	1,000	-	-
Indian Oil Corporation	10/-	-	16,000	-	-
InfoBeans Technologies	10/-	3,74,000	-	2,31,78,801	-
Josts Engineering	10/-	325	-	3,20,216	-
KEC International	2/-	100	-	2,13,600	-
Kothari Petrochemicals	10/-	-	20,000	-	3,86,387
Kwality	1/-	-	5,900	-	8,10,460
LIC Housing Finance	2/-	13,000	-	66,42,616	-
Mahindra & Mahindra	5/-	35,000	-	-	-
Mahindra Holidays & Resorts	10/-	4,400	-	5,08,615	-
Mahindra Lifespace Developers	10/-	1,268	-	5,50,685	-

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year 31.03.2018	Previous Year 31.03.2017
		31.03.2018	31.03.2017		
M.R.F. Limited	10/-	-	15	-	7,95,025
Munjal Auto	2/-	-	2,000	-	2,01,600
Munjal Showa	2/-	-	2,000	-	4,31,200
National Buildings Construction Corporation	2/-	-	16,000	-	-
National Peroxide	10/-	150	-	3,26,284	-
Natraj Proteins	10/-	300	-	8,805	-
ONGC Limited	5/-	-	20,000	-	-
Power Finance Corporation	10/-	-	31,000	-	-
Prakash Woollen & Synthetic Mills	10/-	43,812	-	19,27,732	-
Prataap Snacks	5/-	1,000	-	12,61,978	-
Ramky Infrastructure	10/-	2,000	-	3,47,500	-
Reliance Capital	10/-	-	400	-	1,80,138
Reliance Home Finance	10/-	200	-	-	-
Reliance Industries	10/-	400	-	-	-
Rural Electrification Corp.	10/-	-	90,036	-	-
South India Paper	10/-	1,500	-	1,77,975	-
Tata Steel	10/-	484	-	2,76,388	-
Tinplate Company	10/-	1,000	-	1,39,001	-
VEDAVAAG Systems	10/-	-	3,000	-	2,28,904
Worth Peripherals	10/-	6,000	-	4,31,250	-
Zen Technologies	1/-	-	6,933	-	4,61,391
Investment In Mutual Fund		Units			
Reliance Liquidity Fund-Growth Plan		-	8,191.863	-	2,00,00,000
Axis Long Term Equity Fund - Growth Plan		10,381.35	9,033.30	3,50,000	3,00,000
Frankline India Prima Fund (G)		585.88	348.99	5,00,000	2,75,000
Icici Prudential Value Discovery Fund (G)		3,059.57	1,998.75	4,00,000	2,50,000
UTI Mid Cap Fund		3,075.34	3,075.34	2,75,000	2,75,000
Reliance Small Cap Fund (G)		13,412.07	9,601.10	4,50,000	3,00,000
Axis Treasury Advantage Fund		-	2,401.01	-	42,443
Axis fixed income Opportunity Fund		2,74,492.58	2,74,492.58	35,00,000	35,00,000
Aditya Birla Sun Life Midcap Fund		310.25	-	1,00,000	-
Aditya Birla Sun Life Pure Value Fund		1,224.44	-	80,000	-
Axis Focused 25 Fund		3,880.79	-	1,00,000	-
Kotak Balance Fund		4,102.01	-	1,00,000	-
Reliance Regular Savings Fund- Balanced		1,817.24	-	1,00,000	-
Reliance Regular Savings Fund-Debt		1,04,937.52	-	25,00,000	-
Reliance Small Cap Fund Scgpg		463.38	-	20,000	-
Sundaram Mutual Fund		490.68	-	2,50,000	-
Tata Equity Pe Fund		1,516.92	-	2,00,000	-
Axis Ltef Inf846k01131		2,476.92	-	1,00,000	-
Reliance Cr Risk Fund 204k01a74		1,04,802.47	-	25,00,000	-
Total Rs.				5,13,49,115	3,10,56,327

- Figures in bracket shows previous year's face value

* Current Investments are valued at cost or market price whichever is lower.

** Market Value of quoted Equity Investment as on 31-Mar-2018 is Rs. 7,62,09,348 /- (Previous Year Rs 4,94,23,998 /-)
(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
15. INVENTORY		
Equity Shares' Inventory*	3,56,13,084	4,07,54,017
Total Rs.	3,56,13,084	4,07,54,017
* Inventory's are valued at cost or market price whichever is lower.		
- Market value of inventory	3,68,90,644	4,16,84,048
- Cost of inventory	4,45,37,996	4,40,69,001
16. TRADE RECEIVABLES		
More than 6 months		
Secured	25,41,340	2,23,949
Unsecured considered good	16,04,758	27,41,276
Less: provision for doubtful debt	(4,60,729)	(3,20,779)
Others		
Secured	20,95,60,434	11,78,68,161
Unsecured considered good	68,47,006	36,58,084
Total Rs.	22,00,92,809	12,41,70,691
17.CASH & BANK BALANCES		
Cash In Hand	22,597	69,654
Stamp In Hand	19,500	18,900
Balances With Scheduled Banks :		
- In Current Accounts	3,52,48,441	4,13,94,475
- In Deposits Accounts		
- Maturity with less than 1 year	15,59,82,920	9,66,87,954
- Maturity with more than 1 year	33,00,000	-
Earmarked Balances with Banks :		
- Unpaid Dividend Accounts	2,97,158	-
Total Rs.	19,48,70,616	13,81,70,983

17.1 During the year, the Company had specified bank notes or other denomination note and the details of Specified Bank Notes (SBN) held and transacted during the period from 8th November 2016, to 30th December 2016, is given below:

(Amount in ₹)

Particulars	SBNs	Other denomination notes	Total
Closing cash in hand as on 8-11-2016	-	2,54,648	2,54,648
(+) Permitted receipts	-	1,00,000	1,00,000
(-) Permitted payments	-	(1,54,123)	(1,54,123)
(-) Amount deposited in Banks	-	-	-
Closing cash in hand as on 30-12-2016	-	2,00,525	2,00,525

For the purposes of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated the 8th November, 2016.

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
18.SHORT TERM LOANS & ADVANCES		
(Unsecured, considered good, unless otherwise stated)		
Misc. Receivables	6,70,304	1,94,79,621
Income Tax Refund Due (Earlier Years)	9,99,221	9,99,221
Prepaid Expenses	17,73,640	18,97,366
Advances to suppliers against expenses	6,54,193	11,47,612
Temporary Advances to Exchanges	1,25,00,000	2,89,00,000
Total Rs.	1,65,97,358	5,24,23,820
19. OTHER CURRENT ASSETS		
Accrued Interest	13,50,576	8,40,892
Receivables from stock exchange against Daily Obligation	4,14,55,712	-
Excess Fair Value of Gratuity (Short Term)	2,01,730	-
MAT Credit Entitlement	1,86,65,541	-
Others	-	1,07,954
Total Rs.	6,16,73,559	9,48,846
20.REVENUE FROM OPERATIONS		
Brokerage & Commission	6,50,02,893	4,10,20,683
Income From Depository Operation	18,04,060	16,26,687
Sale of Shares	38,49,96,810	40,06,07,084
Other Operating Income	95,34,043	69,74,193
Profit on Pro Trading (Net of Obligation)	6,63,18,210	(89,43,319)
Total Rs.	52,76,56,016	44,12,85,328
21.OTHER INCOME		
Dividend Received	14,69,286	22,64,732
Interest on FDR's	87,31,440	76,77,607
Miscellaneous Income	1,90,959	71,965
Recovery of Bad Debts	4,191	-
Income From Mutual Fund Investment	5,07,163	6,46,373
Profit from sale of assets	43,361	-
Long term Capital Gain	3,90,62,728	2,97,873
Total Rs.	5,00,09,128	1,09,58,550
22.PURCHASE & OPERATING EXPENSES		
Purchase		
Purchase of Shares	38,10,82,084	41,81,36,184
Operating Expenses		
Membership & Subscription fee	3,18,938	2,03,962
Commission to Branches & AP's	56,36,452	31,09,413
Depository Expenses	12,24,174	10,31,719
Annual Maintenance Expenses	18,24,833	13,11,834
VSAT & Internet Charges	9,65,358	8,55,515
Other Operating Expenses	6,36,458	1,03,410
Total Rs.	39,16,88,297	42,47,52,037

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
23.CHANGE IN INVENTORY		
Opening Inventory	4,07,54,017	1,83,70,478
Less : Closing Inventory	(3,56,13,084)	4,07,54,017
Total Rs.	51,40,933	(2,23,83,539)
24.EMPLOYEES REMUNERATION & BENEFITS		
Salary and Wages	1,59,67,264	1,26,55,827
Contribution to Provident & Other Funds	5,07,609	4,08,071
Staff Welfare	9,33,628	6,94,593
Other Expenses	1,24,171	1,40,081
Total Rs.	1,75,32,672	1,38,98,572
24.1 Details of Director's Remuneration:		
Managing Director		
- Salary	6,93,160	4,92,000
- Contribution to provident fund	59,040	59,040
- Perquisites	96,000	1,94,400
Whole Time Directors		
- Salary	16,50,000	15,84,000
- Contribution to provident fund	51,840	51,840
Total Rs.	25,50,040	23,81,280

24.2 As per Accounting Standard 15 "Employee benefits", the disclosures as defined in the Accounting Standard are given below :

Defined Benefit Plans :

Contribution to Defined Contribution Plans, recognized as expense for the year is as under :

Particulars	2017-18	2016-17
Employer's Contribution to Provident Fund	2,72,086	2,57,764
Employer's Contribution to ESIC	1,04,504	67,873

Defined Benefit Plans :

Company has made an arrangement with Life Insurance Corporation for Gratuity Benefits. Now the company makes annual contributions to the Employees' Group Gratuity-cum-Life Assurance Scheme of the Life Insurance Corporation of India, a funded defined benefit plan for eligible employees. The present value of the defined benefit obligation and the related current service cost were measured using the Projected Unit Credit Method, with actuarial valuations.

Reconciliation of opening and closing balances of Defined Benefit Obligation

Defined Benefit Obligation at beginning of the year	16,82,671	13,33,168
Interest Cost	1,34,614	1,06,653
Current Service Cost	3,28,703	3,23,801
Benefits Paid	(21,288)	(1,70,567)
Actuarial (Gain) / Loss	(3,63,486)	89,616
Present value of obligations as at end of year	17,61,214	16,82,671

Actuarial Assumptions :

(Amount in ₹)

Particulars	2017-18	2016-17
Withdrawal Rate	1% to 3% depending on age	1% to 3% depending on age
Discount rate	8 % P. A.	8 % P. A.
Salary Escalation	7%	7%

(Amount in ₹)

Particulars	Current Year 31.03.2018	Previous Year 31.03.2017
25. FINANCE COST		
Bank Charges	31,487	34,628
Bank Guarantee Commission	10,32,025	7,13,291
Bank Interest	20,26,074	3,33,897
Interest to NBFC	55,54,363	6,67,567
Total Rs.	86,43,949	17,49,383
26. OTHER EXPENSES		
Electricity Expenses	8,90,829	8,69,617
Insurance Charges	1,72,866	2,06,356
Rent Expenses	26,98,439	33,31,720
Telephone & Postage Expenses	5,36,264	5,77,143
Repairs & Maintenance Expenses	3,16,807	3,40,593
Printing & Stationery Expenses	2,05,772	1,39,099
Legal & Professional Expenses	14,35,050	7,58,283
Advertisement & Business Promotion Expenses	8,06,255	7,60,295
Traveling Expenses	13,10,932	7,62,037
Swacha Bharat Cess	20,924	64,430
Loss due to diminution in the value of Investment	1,585	25,115
CSR Expenses	8,37,950	7,00,441
Provision for loss on current Investment	3,81,302	1,42,212
General Expenses	46,46,151	32,32,045
Short Term Capital Loss	1,82,99,376	3,04,53,893
Total Rs.	3,25,60,502	4,23,63,279
26.1 Details of Auditor's Remuneration (excluding service tax)		
Statutory Audit Fee	75,000	75,000
Tax Audit Fee	25,000	25,000
Certification fee	20,000	-
Total Rs.	1,20,000	1,00,000

(Amount in ₹)

Particulars	2017-18	2016-17
27.EARNINGS PER SHARE (EPS)		
i) Net Profit after tax as per Statement of Profit and Loss attributable to Equity Shareholders (Rs.)	8,94,38,501	3,00,38,322
ii) Weighted Average number of equity shares used as denominator for calculating EPS	1,00,00,000	1,00,00,000
iii) Basic and Diluted Earnings per share (Face value Rs. 10/- per equity share)	8.94	3.00
28. CONTINGENT LIABILITIES		
Counter guarantees in respect of guarantees given by banks to the Stock Exchanges towards base capital, margin deposits etc.	7,35,00,000	8,75,00,000
Pledged of fixed deposits (including Interest) with the bank against the above bank guarantees	4,00,61,165	4,61,72,275

29. Securities are normally held by the Company in its own name except securities pledged with exchange. Securities, which are not registered in the name of the Company, are held by the company with valid transfer documents.

30. Securities received from clients as collateral for margins are held by the Company in its own name in a fiduciary capacity.

31. The company's operations predominantly consist of "Broking of shares/securities & other related activities". As per the definition of Business Segment and Geographical Segment contained in Accounting Standard 17 "Segment Reporting", the management is of the opinion that the Company's operation comprise of operating in Primary and Secondary market and incidental activities thereto, there is neither more than one reportable business segment nor more than one reportable geographical segment, and, therefore, segment information as per Accounting Standard 17 is not required to be disclosed.

32. The Company has taken office premises on operating lease at various locations. Lease rents in respect of the same have been charged to Profit and Loss account. The agreements are executed for a period ranging from one to five years with a renewable clause. Some agreements have a clause for a minimum lock-in period. The agreements also have a clause for termination by either party giving a prior notice period between 30 to 90 days. The minimum future Lease rentals outstanding as at March 31, 2018, are as under :

(Amount in ₹)

Minimum Lease Rentals	2017-18	2016-17
Due for :		
- Up to one year	18,98,080	17,76,480
- One to five years	7,33,650	24,25,730
- Over five years	-	-
Total Rs.	26,31,730	42,02,210

33. The company has Two wholly owned subsidiary company i.e. Indo Thai Realities Ltd and Indo Thai Globe Fin (IFSC) Ltd.

34. The Board has been recommended a dividend @ 10% i.e. Rs. 1/- per equity share of Rs. 10/-each for the financial year ended March 31, 2018, subject to the approval of shareholders in the ensuing Annual General Meeting. According to revised AS 4 - 'Contingencies and events occurring after the balance sheet date' as notified, the company has not accounted proposed dividend (including tax) as a liability for the year ended March 31, 2018. Due to said changes in accounting policy the Reserve & Surplus is overstated and provisions are understated to that extend.

35. Additional information pursuant to provisions of paragraph 5 of schedule III of the Companies Act, 2013.

Expenditure incurred in foreign currency during the year	Nil
CIF Value of Imports of Capital Goods	Nil

36. Fixed deposits with Scheduled Banks under the lien of :

(Amount in ₹)

Bank Name	As on 31st March 2018		As on 31st March 2017	
	FD Amount (In Lakhs)	Lien	FD Amount (In Lakhs)	Lien
Bank of India	0.00	against Bank Guarantee to Exchange	104.87	against Bank Guarantee to Exchange
Bank of India	0.00	With Exchange	19.46	With Exchange
Indusind Bank	400.61	against Bank Guarantee to Exchange	356.85	against Bank Guarantee to Exchange
Indusind Bank	60.16	With Exchange	350.64	With Exchange
Indusind Bank	141.14	Against Overdraft	134.19	Against Overdraft
HDFC Bank	990.00	With Clearing Member	0.00	
Total	1591.91		966.01	

37. Previous year's figures have been reclassified regrouped and rearranged wherever found necessary to make them comparable with current year

38. In the opinion of the management, all current assets, loans and advances would be realizable at least an amount equal to the amount at which they are stated in the Balance Sheet. Also there is no impairment of fixed assets.

39. Corporate Social Responsibility (CSR Activity) : In pursuance to section 135 of the Companies Act, 2013

Section 135 of the Companies Act, 2013 and Rules made under it prescribed that every company having a net worth of Rs. 500 crore or more, or turnover of Rs. 1000 crore or more or a net profit of Rs. 5 crore or more during any financial year shall ensure that the company spends, in every financial year, at least 2% of the average net profit made during the three immediately preceding financial year, in pursuance of its Corporate Social Responsibility (CSR) Policy. The provision to CSR as prescribed under the Companies Act, 2013 are applicable to Indo Thai Securities Limited.

As per the Companies Act, 2013, the Company is required to spend Rs. 8,37,950/- (Previous year Rs. 7,00,267/-) towards CSR Activity. Company has made provision of this amount.

Amount Spent during the period : Rs. 7,00,267/- (Previous year : Rs. 2,48,000/-)

40. Disclosure of loans/advances in its subsidiaries and associates etc. As required under regulation 34 (3) of SEBI (LODR) regulation 2015.

(Amount in ₹)

Loans and Advances in the nature of Loans	Amount Outstanding As at 31.03.2018	Amount Outstanding As at 31.03.2017
a. To Subsidiaries	Nil	Nil
b. To Associates	Nil	Nil
c. Where there is	Nil	Nil
(i) No repayment schedule	Nil	Nil
(ii) Repayment beyond seven years	Nil	Nil
(iii) No interest	Nil	Nil
(iv) Interest below the rate as specified in section 372A of the Companies Act, 1956/Section 186 of Companies Act 2013 as applicable	Nil	Nil
d. To Firms/Companies in which Directors are Interested (other than (A) and (B) above)	Nil	Nil
e. Investments by the loanee in the shares of Parent Company and Subsidiary Company when the company has made a loan or advance in the nature of loan	Nil	Nil

41. Company has following open position in derivatives as on 31st March 2018:

(Amount in ₹)

Instrument Name	Expiry Date	Strike Price	Qty	Closing price	Exposure
FUTURE					
ADANIENT	28-03-2018	-	60000	156.40	93,84,000
ADANIENT	26-04-2018	-	40000	157.40	62,96,000
AXISBANK	26-04-2018	-	-1200	511.30	(6,13,560)
BAJFINANCE	28-03-2018	-	-500	1767.55	(8,83,775)
BALKRISIND	28-03-2018	-	-76800	1068.65	(8,20,72,320)
BANKBARODA	28-03-2018	-	20000	142.30	28,46,000
BANKBARODA	26-04-2018	-	4000	142.65	5,70,600
BHARTIARTL	28-03-2018	-	-3400	398.70	(13,55,580)
CANBK	28-03-2018	-	-3200	263.90	(8,44,480)
CAPF	26-04-2018	-	800	620.35	4,96,280
CASTROLIND	28-03-2018	-	14000	204.90	28,68,600
DISHTV	28-03-2018	-	-14000	71.25	(9,97,500)
EXIDEIND	28-03-2018	-	408000	222.85	9,09,22,800
FEDERALBNK	28-03-2018	-	-27500	89.20	(24,53,000)
FORTIS	28-03-2018	-	-3500	123.35	(4,31,725)
IGL	28-03-2018	-	2750	279.45	7,68,488
INDUSINDBK	28-03-2018	-	-900	1796.75	(16,17,075)
IRB	28-03-2018	-	500000	223.00	11,15,00,000
JUBLFOOD	28-03-2018	-	-500	2325.85	(11,62,925)
KAJARIACER	28-03-2018	-	-3200	572.55	(18,32,160)
KTKBANK	28-03-2018	-	-7600	114.90	(8,73,240)
MANAPPURAM	28-03-2018	-	-6000	109.05	(6,54,300)
MARUTI	26-04-2018	-	-225	8905.20	(20,03,670)
MCX	26-04-2018	-	500	672.05	3,36,025
MINDTREE	28-03-2018	-	8400	771.95	64,84,380
NMDC	26-04-2018	-	12000	119.25	14,31,000
SBIN	28-03-2018	-	-3000	249.90	(7,49,700)
SBIN	26-04-2018	-	3000	251.20	7,53,600
SUNPHARMA	28-03-2018	-	1100	495.10	5,44,610
TATACHEM	28-03-2018	-	174000	677.15	11,78,24,100
TATAMOTORS	26-04-2018	-	4500	328.20	14,76,900
TATAMTRDVR	28-03-2018	-	42500	183.30	77,90,250
TITAN	26-04-2018	-	-4500	942.95	(42,43,275)
TORNTPHARM	28-03-2018	-	-2000	1249.75	(24,99,500)
TVSMOTOR	28-03-2018	-	-25000	619.30	(1,54,82,500)
OPTIONS					
GMRINFRA	28-03-2018	20.00	-45000	16.85	(7,58,250)
LICHSGFIN	26-04-2018	560.00	-5500	534.40	(29,39,200)
LICHSGFIN	26-04-2018	570.00	-4400	534.40	(23,51,360)
LICHSGFIN	26-04-2018	580.00	-3300	534.40	(17,63,520)
M&M	26-04-2018	760.00	-10000	738.90	(73,89,000)
PNB	28-03-2018	120.00	24000	95.30	22,87,200
Total Exposure					22,86,09,218
Previous Year Exposure					10,64,84,350

* CE = Call, PE = Put

42. RELATED PARTY (As per Accounting Standard 18 - "Related Party Disclosures")

(i) List of related parties where control exists and related parties with whom transactions have taken place and relationships:

Nature of relationship	Name of the related party
Key Management Personnel (KMP)	Parasmal Doshi (Whole Time Director & CFO) Dhanpal Doshi (Managing Director & CEO) Rajendra Bandi (Whole Time Director) Deepak Sharma (Chief Financial officer) Anurag Saxena (Company Secretary upto 31-Aug-16) Udayan Shukla (Company Secretary from 20-Jan-17)
Relatives of Key Management Personnel	Dhanpal Doshi (HUF) Nivya Doshi Jaya Bandi Nishit Doshi Palak Bandi Paras Doshi (HUF) Praveen Bandi Rajendra Bandi (HUF) Sadhana Doshi Sarthak Doshi Sunita Bandi Vijaya Jain Rajmati Hingad Varsha Doshi
Enterprises where Key Management Personnel Exercise significant influence	M/s Dinesh Enterprises (Upto Dec 2017) M/s Sun Décor World M/s Balmukund Ramkishan Bang Citadel Real Estates Private Ltd. Future Infraestates Private Ltd. 3M Consultants Private Limited Surana Estate And Commodity Trading Pvt. Ltd. Geetanjali Buildcon Pvt. Ltd. Vistar Villas Pvt. Ltd Prosperity Residency Pvt. Ltd. Sand and Stone Residency Pvt. Ltd (Upto 26-Oct-16) Rising Infraeal Pvt. Ltd Provident Real Estate Pvt. Ltd Red Carpet Residency Pvt. Ltd Suresh Chandra Shantilal & Co. Sujanmal & Sons Indo Thai Wealth Management Pvt. Ltd. (Formerly known as Indo Thai Real Estate Pvt. Ltd.)
Wholly Owned Subsidiaries	Indo Thai Realties Ltd. Indo Thai Globe Fin (IFSC) Ltd (Incorporated on 20-Feb-17)
Associate Company	Indo Thai Commodities Pvt. Ltd

(ii) Disclosure in Respect of Related Party Transactions during the year :

(Amount in ₹)

PARTICULARS	RELATIONSHIP	FY 17-18	FY 16-17
Brokerage Received			
Citadel Real Estates Pvt Ltd	KMP significant influence	-	8,969
Dhanpal Doshi	KMP	1,824	3,611
Dhanpal Doshi HUF	HUF of KMP	9,843	28
Dinesh Enterprises	KMP significant influence	96,984	-
Future Infraestates Pvt Ltd	KMP significant	-	8,822
Indo Thai Commodities Pvt. Ltd.	Associate Company	20,213	7,552
3M Consultants Pvt. Ltd.	KMP significant	-	478
Jaya Bandi	Relative of KMP	15,663	11,743
Nishit Doshi	Relative of KMP	44,834	1,97,795
Paras Doshi HUF	HUF of KMP	1,09,145	-
Parasmal Doshi	KMP	1,11,747	38,786
Praveen Bandi	Relative of KMP	8,754	2,417
Rajendra Bandi	KMP	39,332	1,386
Sadhana Doshi	Relative of KMP	8,39,543	86,487
Sarthak Doshi	Relative of KMP	71,203	73,980
Sunita Bandi	Relative of KMP	80,074	1,345
Palak Bandi	Relative of KMP	925	1,622
Varsha Doshi	Relative of KMP	49,065	1,29,036
Deepak Sharma	KMP	163	122
Anurag Kumar Saxena	KMP	-	135
Rajmati Hingad	Relative of KMP	5,280	-
Vijaya Jain	Relative of KMP	2,581	-
Nivya Doshi	Relative of KMP	42,485	-
Indo thai Realties Ltd.	Subsidiary	133	-
Udayan Abhilash Shukla	KMP	285	98
	Total	15,50,076	5,74,412
Remuneration Paid			
Dhanpal Doshi	KMP	8,48,200	7,45,440
Paras Doshi	KMP	14,26,840	13,71,840
Sarthak Doshi	Relative of KMP	12,00,000	6,26,667
Praveen Bandi	Relative of KMP	2,58,000	2,42,000
Rajendra Bandi	KMP	2,75,000	2,64,000
Palak Bandi	Relative of KMP	4,22,589	2,22,582
Deepak Sharma	KMP	3,36,758	2,79,718
Anurag Kumar Saxena	KMP	-	1,79,863
Udayan Abhilash Shukla	KMP	3,30,442	71,613
	Total	50,97,829	40,03,723

(Amount in ₹)

PARTICULARS	RELATIONSHIP	FY 17-18	FY 16-17
Rent Paid			
M/s Balmukund Ramkishan Bang	KMP significant influence	13,29,049	13,02,592
Paras Doshi HUF	HUF of KMP	1,62,000	1,62,000
Dhanpal Doshi HUF	HUF of KMP	1,14,000	1,14,000
Praveen Bandi	Relative of KMP	1,20,000	1,20,000
M/s Sun Decor World	KMP significant influence	6,64,525	6,51,296
	Total	23,89,574	23,49,888
Receivables			
Indo Thai Globe Fin (IFSC) Ltd	Subsidiary	-	4,50,390
	Total	-	4,50,390
Payables			
Parasmal Doshi	KMP	-	54,243
Parasmal Doshi HUF	HUF of KMP	2,78,628	-
Varsha Doshi	Relative of KMP	1,36,555	21,106
Sarthak Doshi	Relative of KMP	-	40,313
Sadhana Doshi	Relative of KMP	-	5,179
Nishit Doshi	Relative of KMP	-	5,428
Rajendra Bandi	KMP	3,07,817	2,448
Jaya Bandi	Relative of KMP	1,423	24,079
Praveen Bandi	Relative of KMP	3,53,262	-
3M Consultants Pvt. Ltd.	KMP significant influence	1,775	-
	Total	10,79,460	1,52,796
Investment Balance			
Indo Thai Commodities Pvt. Ltd.	Associate Company	42,52,000	42,52,000
Indo Thai Globe Fin (IFSC) Ltd	Wholly Owned Subsidiary	1,25,00,000	1,00,00,000
Indo Thai Realities Ltd	Wholly Owned Subsidiary	7,97,87,000	7,97,87,000
	Total	9,65,39,000	9,40,39,000

As per our report of even date attached
For **SPARK & Associates**
Chartered Accountants
Firm Reg. No. 005313 C
Pankaj Gupta
Partner
Membership No. 404644
26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi
Managing Director & CEO

Deepak Sharma
Chief Financial Officer

Parasmal Doshi
Whole Time Director & CFO

Udayan Abhilash Shukla
Company Secretary cum Compliance Officer

INDEPENDENT AUDITORS REPORT

For the year ended 31st March, 2018

To,

The Members of

Indo Thai Securities Limited

(CIN No.L67120MP1995PLC008959)

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of **Indo Thai Securities Limited** ("the Holding Company") and its subsidiaries and associate (collectively referred to as 'the Company' or 'the Group'), comprising the consolidated balance sheet as at 31st March, 2018, the consolidated statement of profit and loss, the consolidated cash flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information (hereinafter referred to as 'the consolidated financial statements').

Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the consolidated financial position, financial performance and consolidated cash flows of the company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company as aforesaid.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group as at March 31, 2018 and consolidated Profit and and its consolidated Cash Flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements:

1. As required by section 143 (3) of the Act, we report, to the extent applicable, that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- b) In our opinion proper books of account as required by law have been kept by the company so far as it appears from our examination of those books;
- c) The consolidated balance sheet, the consolidated statement of profit and loss and the consolidated cash flow statement dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) On the basis of the written representations received from the directors of company as on 31st March, 2018 taken on records of the Board of Directors, none of the directors is disqualified as on 31st March, 2018 from being appointed as a director in terms of Section 164 (2) of the Act;
- f) With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in "Annexure A"; and,
- g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. There were no pending litigation as at 31st March 2018 which would impact the consolidated financial position of the company.
 - ii. The Group has made provisions in its consolidated financial statements, as required under the applicable law or accounting standards, for material foreseeable losses on long term contracts including derivative contracts.
 - iii. There are no amounts which are required to be transferred to the Investor Education and Protection Fund by the company during the year ended 31st March 2018.
 - iv. The disclosures regarding details of specified bank notes held and transacted during 8th November 2016 to 30th December 2016 has not been made since the requirement does not pertain to financial year ended 31st March 2018

For: SPARK & Associates

Chartered Accountants

FRN : 005313C

Pankaj Kumar Gupta

Partner

Membership Number: 404644

Place : Indore

Date : 26th May, 2018

ANNEXURE "A" TO THE AUDITORS' REPORT

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013

We have audited the internal financial controls over financial reporting of **Indo Thai Securities Limited** as at 31st March, 2018 in conjunction with our audit of the consolidated financial statements of the company for the year ended on that day..

Management's Responsibility for Internal Financial Controls

The Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required by the Companies Act, 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing ('the Standards'), issued by the ICAI and deemed to be prescribed under section 143(10) of the Companies Act 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting were established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Companies; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Companies are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility

of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Companies has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For: SPARK & Associates

Chartered Accountants

FRN : 005313C

Pankaj Kumar Gupta

Partner

Membership Number: 404644

Place : Indore

Date : 26th May, 2018

CONSOLIDATED BALANCE SHEET

AS AT 31st MARCH, 2018

(Amount in ₹)

PARTICULARS	Notes	Current Year 31.03.2018	Previous Year 31.03.2017
I EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	2	10,00,00,000	10,00,00,000
(b) Reserves & Surplus	3	45,57,09,121	36,84,47,655
(2) Share Application Money Pending Allotment		-	-
(3) Non - Current Liabilities			
(a) Long Term Borrowings	4	14,96,525	-
(b) Other Long Term Liabilities	5	85,96,772	64,56,152
(4) Current Liabilities			
(a) Short Term Borrowings	6	4,95,58,476	-
(b) Trade Payables	7	11,94,82,557	6,41,52,457
(c) Other Current Liabilities	8	48,38,600	2,34,44,182
(d) Short Term Provisions	9	1,49,12,931	48,65,381
TOTAL		75,45,94,982	56,73,65,827
II ASSETS			
(1) Non- Current Assets			
(a) Fixed Assets	10		
(i) Tangible Assets		306,89,314	3,26,21,914
(ii) Intangible Assets		3,22,880	5,98,166
(iii) Capital Work in Progress	-	-	
(b) Non Current Investments	11	8,37,70,587	3,08,74,317
(c) Deferred Tax Asset	12	21,67,449	20,74,434
(d) Long Term Loans and Advances	13	2,05,65,138	1,55,17,032
(2) Current Assets			
(a) Current Investments	14	5,31,39,225	3,70,11,894
(b) Inventories	15	3,88,08,084	10,78,27,582
(c) Trade Receivables	16	22,00,92,809	12,41,70,691
(d) Cash & Cash Equivalents	17	20,76,69,456	14,81,82,864
(e) Short Term Loans and Advances	18	3,53,94,800	5,24,23,820
(f) Other Current Assets	19	6,19,75,240	1,60,63,113
TOTAL		75,45,94,982	56,73,65,827

Significant Accounting Policies
Notes on Financial Statements

1
2-41

As per our report of even date attached
For **SPARK & Associates**

Chartered Accountants
Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644
26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

CONSOLIDATED PROFIT & LOSS ACCOUNT

For the year ended 31st March, 2018

(Amount in ₹)

PARTICULARS	Notes	Current Year 31.03.2018	Previous Year 31.03.2017
I Revenue from Operations	20	53,06,56,016	44,12,85,328
II Other Income	21	5,12,66,056	1,48,53,511
III Total Revenue (I+II)	(I+II)	58,19,22,072	45,61,38,839
IV Expenses			
Purchases & Operating Expenses	22	39,16,88,297	44,70,01,102
Changes in Inventories	23	71,28,933	(4,46,32,604)
Employee Benefit Expenses	24	1,78,56,103	1,43,40,349
Finance Cost	25	86,43,949	17,49,383
Depreciation and amortization expenses	10	65,32,916	82,79,514
Other Expenses	26	3,62,48,436	4,30,49,298
Total Expenses		46,80,98,634	46,97,87,042
V. Profit before exceptional and extraordinary items and tax	(III-IV)	11,38,23,438	(1,36,48,203)
VI. Exceptional Items		-	-
VII Profit before extraordinary items and tax	(V-VI)	11,38,23,438	(1,36,48,203)
VIII Extraordinary Items			
Profit from sale of property		-	4,54,85,500
IX. Profit Before Tax	(VII+VIII)	11,38,23,438	3,18,37,297
X. Tax Expenses			
(1) Current Year Tax	2,66,54,987		47,91,800
Less: MAT credit entitlement		-	(47,91,800)
(2) Earlier Year Tax		-	(58,230)
(3) Deferred Tax	(93,015)	2,65,61,972	(10,34,790)
XI. Profit(Loss) from the continuing operations	(IX-X)	8,72,61,466	3,29,30,317
XII. Profit/(Loss) for the period		8,72,61,466	3,29,30,317
XIII. Earning per Equity Share:	27		
(1) Basic		8.73	3.29
(2) Diluted		8.73	3.29

Significant Accounting Policies

1

Notes on Financial Statements

2-41

As per our report of even date attached

For **SPARK & Associates**

Chartered Accountants

Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644

26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

CONSOLIDATED CASH FLOW STATEMENT

For the year ended 31st March, 2018

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before Taxation	11,38,23,438	3,18,37,297
Adjustment for:		
Depreciation / Amortization	65,32,916	82,79,514
(Profit) / Loss on sale of Investments	(2,07,69,773)	3,01,56,020
Interest income	(91,19,636)	(76,77,607)
Interest expenses	86,12,462	17,14,755
Provision for Doubtful Debts	(65,050)	3,20,779
Provision of loss due to diminution in the value of non-current investment	1,585	25,115
Provision of loss on current investment	3,81,302	1,42,212
Provision of CSR Expenses	8,37,950	7,00,267
Dividend income	(14,69,286)	(22,64,732)
(Profit)/ Loss on sale of fixed assets	(43,361)	(4,54,85,500)
Income from Mutual Fund	(13,20,484)	(28,45,767)
Provision for Share of loss in Investment	33,41,081	(16,72,125)
Cash generated from operations before working capital changes	10,07,43,144	1,32,30,228
Adjustment for:		
(Increase)/ Decrease in inventories	6,90,19,498	(4,46,32,604)
(Increase)/ Decrease in trade and other receivables	(12,97,88,281)	(2,54,07,577)
Increase/ (Decrease) in trade and other payables	5,55,68,856	6,00,41,864
Cash generated from/ (used in) operations	9,55,43,217	32,31,911
Direct tax paid	(2,27,93,386)	-
Net cash from/ (used in) Operating Activities (A)	7,27,49,831	32,31,911
CASH FLOW FROM INVESTING ACTIVITIES		
Payments made/for purchase/sale of fixed assets/ capital expenditure	(44,05,030)	6,10,84,729
Interest received	91,19,636	76,77,607
(Purchase) / Sale of Investments	(7,48,64,682)	12,14,262
Profit / (Loss) on sale of Investments	2,07,69,773	(2,84,83,895)
Income from Mutual Fund	13,20,484	28,45,767
Dividend income	14,69,286	22,64,732
Net cash from/ (used in) Investing Activities (B)	(4,65,90,533)	4,66,03,202
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds of share capital	25,00,000	-
Proceeds from borrowings	5,10,55,001	-
Proceeds from sale of fixed assets	1,23,361	-

(Amount in ₹)		
PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
Interest paid	(86,12,462)	(17,14,755)
Dividend paid	(1,00,00,000)	(1,00,00,000)
Dividend Distribution Tax	(20,35,764)	(20,35,529)
Net cash from/ (used in) Financing Activities (C)	3,30,30,136	(1,37,50,284)
Net increase/ (decrease) in Cash and Cash Equivalents (A+B+C)	5,91,89,434	3,60,84,829
Cash and Cash Equivalents at the beginning of the year	14,81,82,864	11,20,98,035
Cash and Cash Equivalents at the end of the year	20,73,72,298	14,81,82,864
Components of Cash and Cash Equivalents at the end of the year		
Cash in hand	42,512	88,969
Balance with scheduled banks		
Current account	4,80,46,866	5,14,05,941
Fixed deposit	15,92,82,920	9,66,87,954
Total Rs.	20,73,72,298	14,81,82,864

As per our report of even date attached

For **SPARK & Associates**

Chartered Accountants

Firm Reg. No. 005313 C

Pankaj Gupta

Partner

Membership No. 404644

26th May, 2018, Indore

For and on behalf of Board of Directors of Indo Thai Securities Ltd.

Dhanpal Doshi

Managing Director & CEO

Deepak Sharma

Chief Financial Officer

Parasmal Doshi

Whole Time Director & CFO

Udayan Abhilash Shukla

Company Secretary cum Compliance Officer

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

For the year ended 31st March, 2018

Corporate Information

Indo Thai Securities Limited ("ITSL" or "the Company") and its subsidiaries and associates (collectively referred to as "the Group") carries on the business as stock and share brokers on the National Stock Exchange of India Limited ("NSE") and the BSE Limited ("BSE"); depository participants, Realities and other related ancillary services. On September 14, 1995 ITSL received a certificate of registration from the Securities and Exchange Board of India ("SEBI") under sub-section 1 of section 12 of the Securities and Exchange Board of India Act, 1992 to carry on the business as a stock broker. Accordingly, all provisions of the Securities and Exchange Board of India Act, 1992, and Rules and Regulations relating thereto are applicable to the Company. On November 2, 2011 the Equity shares of the Company were listed on the NSE and the BSE.

1. Significant Accounting Policies

a) Basis of Accounting and Preparation of Financial Statements:

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards notified under Section 211(3C) of the Companies Act, 1956 ("the 1956 Act") (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 ("the 2013 Act") in terms of General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs) and the relevant provisions of the 1956 Act/ 2013 Act, as applicable.

The consolidated financial statements related to Indo Thai Securities Limited (the Company) and its wholly owned subsidiaries and associates. The consolidated financial statements have been prepared on the following basis:

The consolidated financial statements of the company and its subsidiaries are based on the respective financial statements duly certified by the Auditors/Management estimates of the respective companies. Line by line like items of assets, liabilities, income and expenses of the respective financial statements has been added to consolidated financial statements. Intra-group balances, intra-group transactions if any have been eliminated. Associate companies are consolidated on the basis of under the equity method as per Accounting Standard – 23. (i.e.

Accounting for Investments in Associates in Consolidated Financial Statements)

The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented to the extent possible.

b) Use of Estimates:

The preparation of the financial statements in conformity with Indian GAAP requires Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. Example of such estimates include provision for doubtful debts, future obligation under employee retirement benefits plans, income taxes, and the useful lives of fixed tangible assets and intangible assets.

The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognized in the periods in which the results are known / materialize.

c) Consolidated Cash Flow Statement:

Consolidated cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The consolidated cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

d) Revenue Recognition:

- ▶ Revenue from brokerage activities is accounted for on the exchange settlement date of the transaction.
- ▶ Revenue from interest charged to customers on margin funding is recognized on a daily/monthly basis upto the last day of accounting period.
- ▶ Depository income is accounted on an accrual basis as and when the right to receive the income is established.
- ▶ Revenue from interest on fixed deposits is recognized on an accrual basis.
- ▶ Dividend income on Equity shares is recognized

when the right to receive the income is established.

- ▶ Revenue from interest on fixed deposit is recognised on accrual basis.
- ▶ Dividend income on Equity shares is recognized when the right to receive the dividend is unconditional.
- ▶ Dividend income on units of mutual funds is recognized when the right to receive the dividend is unconditional as at the Balance Sheet date. Any gains/losses on sale / redemption of units are recognized on the date of sale / redemption.
- ▶ Commission from Mutual Fund Distribution business is recognized on cash basis

e) **Stock-in-trade:**

Stock-in-trade comprising of securities held for the purposes of trading is valued at lower of cost and net realizable value. Profit or loss on sale of such securities is determined using First-in-first-out (FIFO) cost method.

f) **Fixed Assets:**

▶ **Tangible Assets:**

Tangible fixed assets are stated at cost, net of tax / duty credits availed, if any, less accumulated depreciation/ impairment losses, if any. Cost includes original cost of acquisition, including incidental expenses related to such acquisition and installation.

▶ **Intangible Assets:**

Intangible assets are stated at cost, net of tax / duty credits availed, if any, less accumulated amortization/ impairment losses, if any. Cost includes original cost of acquisition, including incidental expenses related to such acquisition and installation.

g) **Depreciation and Amortization:**

Depreciation on tangible fixed assets is provided on a Written Down Method as per the rates prescribed in Schedule II to the Companies Act, 2013. Depreciation on additions to fixed assets is provided on a pro-rata basis from the date the asset is available for use. Depreciation on sale / deduction from fixed assets is provided for up to the date of sale / deduction / scrapping, as the case may be.

Intangible assets are amortized using the straight line method over a period of three years.

h) **Impairment of Assets:**

The carrying values of assets / cash generating units at each balance sheet date are reviewed for impairment.

If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognized, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cashflows to their present value based on an appropriate discount factor. When there is indication that an impairment loss recognized for an asset in earlier accounting periods no longer exists or may have decreased, such reversal of impairment loss is recognized in the Statement of Profit and Loss, except in case of revalued assets.

i) **Investments:**

Investments are classified as long-term and current. Long-term investments are carried individually at cost less provision for diminution, other than temporary, in the value of such investments. Current investments are carried individually, at the lower of cost and fair value. Costs of investments include acquisition charges such as brokerage, fees and duties.

j) **Leases:**

Operating Leases: Rentals are expensed on a straight line basis with reference to the lease terms and other considerations.

k) **Borrowing Costs**

Borrowing costs that are attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to the Profit and Loss Statement in the period in which they are incurred.

l) **Employees Benefits**

Short Term Employee Benefits

The undiscounted amount of short term employee benefits expected to be paid in exchange for the services rendered by employees are recognized as an expense during the period when the employees render the services. These benefits include performance incentive and compensated absences.

Post-Employment Benefits

Defined Contribution Plans

A defined contribution plan is a post-employment benefit plan under which the Company pays specified contributions to a separate entity. The Company makes specified contributions towards Provident Fund and

Pension Scheme. The Company's contribution is recognized as an expense in the Profit and Loss Statement during the period in which the employee renders the related service.

Defined Benefit Plans: Gratuity

The Company provides for Gratuity, a defined benefits retirement plan (The Gratuity Plan) covering eligible employee. The gratuity plan provides a lump-sum payment to vested employees at retirement, death, incapacitation or termination of employment's salary and the tenure of employment with the Company.

Liabilities with regard to the Gratuity Plan determined by actuarial valuation, performed by the independent actuary, at each Balance Sheet date using the projected unit credit method. The contributions are invested in a scheme with Life Insurance Corporation of India as permitted by the law of India. The company recognized the net obligation of the Gratuity Plan in the Balance Sheet as an assets or liabilities, respectively in accordance with Accounting Standard (AS) 15, "Employee Benefits".

Actuarial gains and losses arising from the experience adjustment and changes in actuarial assumption are recognized in the statement of profit and loss in the period in which they arise.

The liability in respect of defined benefit plans and other post-employment benefits is calculated using the Projected Unit Credit Method and spread over the period during which the benefit is expected to be derived from employees' services.

Actuarial gains and losses in respect of post-employment and other long term benefits are charged to the Profit and Loss Statement.

Leave Encashment

Unutilized leave of staff lapses as at the year end and is not encashable.

m) Equity Index/Stock – Futures :

Equity Index/Stock Futures are marked-to-market on a daily basis. Debit or credit balance disclosed under Loans and advances or Current liabilities, respectively, in the "Mark-to-Market Margin – Equity Index/Stock Futures Account", represents the net amount paid or received on the basis of movement in the prices of Index/Stock Futures till the balance sheet date. As on the Balance Sheet date, the profit/ loss on open position in Index/Stock futures are accounted for as follows:

- ▶ Credit balance in the "Mark-to-Market Margin-

Equity Index/Stock Futures Account", being anticipated profit, is ignored and no credit is taken in the profit & loss statement.

- ▶ Debit balance in the "Mark-to-Market Margin-Equity Index/Stock Futures Account", being anticipated loss, is recognized in the profit & loss statement.

On final settlement or squaring up of contracts for equity index/stock futures, the profit or loss is calculated as difference between settlement/squaring up price and contract price. Accordingly, debit or credit balance pertaining to the settlement/squared up contract in "Mark-to-Market Margin Equity Index/Stock Futures Account" is recognized in the profit & loss statement upon expiry of the contracts. "Initial Margin – Equity Index/Stock Futures Account", representing initial margin paid, for entering into contracts for Equity Index/Stock Futures, which are released on final settlement/squaring-up of underlying contracts, is disclosed as under Loans and advances.

n) Taxes on Income:

Current tax is determined as the tax payable in respect of taxable income for the year and is computed in accordance with the provisions of the Income Tax Act, 1961.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognized as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognized on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognized for all timing differences. Deferred tax assets are recognized for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realized. However, if there

is unabsorbed depreciation and carry forward of losses, deferred tax assets are recognized only if there is virtual certainty that there will be sufficient future taxable income available to realize the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their reliability.

o) Provisions and Contingencies:

A provision is recognized when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required

to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognized in the financial statements.

p) Earnings per Share:

Earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period.

2. SHARE CAPITAL

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
AUTHORISED CAPITAL :		
1,20,00,000 Equity Shares of Rs. 10 each (Previous Year 1,20,00,000 Equity Shares of Rs. 10 each)	12,00,00,000	12,00,00,000
ISSUED, SUBSCRIBED, PAID UP CAPITAL :		
1,00,00,000 Equity Shares of Rs. 10 each fully paid up. (Previous Year 1,00,00,000 Equity Shares of Rs. 10 each fully paid up)	10,00,00,000	10,00,00,000
Total Rs.	10,00,00,000	10,00,00,000

2.1 The reconciliation of the number of shares outstanding is set out below :

(Amount in ₹)

PARTICULARS	As at 31.03.2018		As at 31.03.2017	
	No. of shares	Amount	No. of shares	Amount
Equity Shares at the beginning of the year	1,00,00,000	10,00,00,000	1,00,00,000	10,00,00,000
Add : Shares issued through allotment Bonus	-	-	-	-
Less : Shares buy back of during the year	-	-	-	-
Equity Shares at the end of the year	1,00,00,000	10,00,00,000	1,00,00,000	10,00,00,000

2.2 Details of Shareholders holding more than 5 % shares:

(Amount in ₹)

Name of Shareholder	As at 31.03.2018		As at 31.03.2017	
	No. of shares	% held	No. of shares	% held
Parasmal Doshi	11,65,900	11.66%	11,65,900	11.66%
Dhanpal Doshi	12,65,000	12.65%	12,65,000	12.65%
Varsha Doshi	14,09,850	14.10%	14,09,850	14.10%
Sadhana Doshi	10,45,000	10.45%	10,45,000	10.45%
Nishit Doshi	5,77,000	5.77%	5,77,000	5.77%

2.3 Terms/rights attached to equity shares:

The company has only one class of equity shares having a par value of Rs. 10 per share. Each holder of equity shares is entitled to one vote per share. The dividend, in case proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
3. RESERVES & SURPLUS		
(a) Security Premium	23,86,15,136	23,86,15,136
Total Rs. (a)	23,86,15,136	23,86,15,136
(b) Surplus		
Opening balance	12,98,32,519	10,89,37,731
(+) Net Profit For the year	8,72,61,466	3,29,30,317
(-) Proposed Dividends	-	(1,00,00,000)
(-) Dividend Distribution Tax.	-	(20,35,529)
Total Rs. (b)	21,70,93,985	12,98,32,519
Total Rs. (a + b)	45,57,09,121	36,84,47,655

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
4 LONG TERM BORROWINGS		
Secured Loan from Bank:		
HDFC Bank Ltd. *	23,48,738	
Less : Current Maturity of long term debt	(8,52,213)	-
Total Rs.	14,96,525	-
* Secured by hypothecation of a vehicle. The loan is repayable in 37 equal monthly installments of Rs. 84127/- commencing from 07-Oct-2017 to 07-Oct-2020. The interest rate is 8.01 % p.a.		
5 OTHER LONG TERM LIABILITIES		
Security Deposits From Branches & Franchisees	85,96,772	64,56,152
Total Rs.	85,96,772	64,56,152
6 SHORT TERM BOROWING		
From Bank:		
HDFC Bank Ltd- STL *	4,95,00,000	-
From Financial Institutions:		
Aditya Birla Finance Limited #	37,043	-
Axis Finance Ltd ^	21,433	-
Total Rs.	4,95,58,476	-
* STL Loan taken against fixed deposit at the rate of interest 7.75%		
# OD Limit taken against shares at the rate of interest 10.00%		
^ OD Limit taken against shares at the rate of interest 8.60%		
7 TRADE PAYABLES		
Micro, Small and Medium Enterprises	-	-
Others	11,94,82,557	6,41,52,457
Total Rs.	11,94,82,557	6,41,52,457

7.1 Details of amounts due to Micro, Small and Medium Enterprise under the head current liabilities, based on the information available with the Company and relied upon by the auditors- Nil (Previous Year – Nil). (Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
8 OTHER CURRENT LIABILITIES		
Current Maturity of long Term Debt	8,52,213	-
Creditors For Expenses	11,05,641	14,46,314
Salary Payable	7,51,721	5,58,001
Other Payables	18,31,867	17,56,444
Dividend Payable	-	1,00,00,000
Indusind Bank -51 A/c 0011-T73250	-	96,13,785
Indusind Bank -50 A/c 0011-T73250	-	69,638
Unpaid Dividend	2,97,158	-
Total Rs.	48,38,600	2,34,44,182
9 SHORT TERM PROVISIONS		
Provision for Gratuity	-	1,93,907
Provision for Income Tax	42,12,662	10,90,020
Provision for Dividend Distribution Tax	-	20,35,765
Provision for CSR Expenses (refer note no. 37)	8,37,950	7,00,267
Other Provisions	98,62,319	8,45,422
Total Rs.	1,49,12,931	48,65,381

10. FIXED ASSETS

(Amount in ₹)

Assets	Gross Block			Depreciation				Net Block	
	As at 01/04/2017	Addition (Deletion)	As at 31/03/2018	As at 01/04/2017	Written Back	For the Period	Total 31/03/2018	As at 31/03/2018	As at 31/03/2017
Tangible Assets :									
Land	74,42,900	-	74,42,900	-	-	-	-	74,42,900	74,42,900
Building	1,18,37,565	-	1,18,37,565	17,02,322	-	9,63,193	26,65,515	91,72,050	1,01,35,243
Furniture & Fixtures	1,90,83,055	-	1,90,83,055	88,14,212	-	26,25,876	1,14,40,088	76,42,967	1,02,68,843
Plant & Machinery	1,65,87,632	4,83,393	1,70,71,025	1,45,09,972	-	8,00,829	1,53,10,801	17,60,224	20,77,660
Office Equipment's	79,74,876	39,600	80,14,476	55,28,814	-	10,75,810	66,04,624	14,09,852	24,46,062
Vehicles	19,05,101	37,70,537	56,75,638	16,53,895	-	7,60,422	24,14,317	32,61,321	2,51,206
Total	6,48,31,129	42,93,530	6,91,24,659	3,22,09,215	-	62,26,130	3,84,35,345	3,06,89,314	3,26,21,914
Intangible Assets :									
Computer Software's	31,00,341	31,500	31,31,841	25,02,175	-	3,06,786	28,08,961	3,22,880	5,98,166
Total	31,00,341	31,500	31,31,841	25,02,175	-	3,06,786	28,08,961	3,22,880	5,98,166
Grand Total	6,79,31,470	43,25,030	7,22,56,500	3,47,11,390	-	65,32,916	4,12,44,306	3,10,12,194	3,32,20,080
Capital Work in Progress									
- WORK IN PROGRESS	-	-	-	-	-	-	-	-	-
Previous Year Figure	8,35,30,699	(1,55,99,229)	6,79,31,470	2,64,31,876	-	82,79,514	3,47,11,390	3,32,20,080	5,70,98,823

11. NON CURRENT INVESTMENT

Investment In Equity Instrument (Unquoted) :

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year 31.03.2018	Previous Year 31.03.2017
		31.03.2018	31.03.2017		
Investment in Properties*					
Land at Hasanji Nagar, Proposed Scheme No.165, Rau, District Indore (M.P.)				4,48,24,500	-
Agriculture land at Village Hatunia,Tehsil Sanwer, District Ujjain (M.P.)				1,70,66,065	-
Land at Village Paslod, Tehsil Nagda, District Ujjain				23,45,000	-
Associate Company (Unquoted & Fully Paidup)					
Indo Thai Commodities Pvt. Ltd	10/-	7,44,100	7,44,100	42,52,000	42,52,000
Add: Share of Accumulated Profit in Associate Company				81,85,723	115,26,804
Other companys (Unquoted & Fully Paidup)					
Centron Industrial Alliance	1/-	1,26,407	1,26,407	15,65,730	15,65,730
Dr.Datsons Labs	10/-	91,000	91,000	9,11,981	9,11,981
Aftek Limited	2/-	100	100	341	341
Arvind Remedies	10/-	1,270	1,270	13,082	13,082
Plethico Pharmaceuticals	10/-	1,000	1,000	26,126	26,126
Varun Global Ltd	10/-	50	50	40	40
Varun Resources Ltd	10/-	200	200	158	158
Facor Steel	1/-	40	-	23	-
Resurgere Mines & Minarals	10/-	1,500	-	1,562	-
Orient Electric Ltd.	1/-	1,000	-	-	-
Vedanta Ltd	1/-	50	-	-	-

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year	Previous Year
		31.03.2018	31.03.2017	31.03.2018	31.03.2017
The Catholic Syrian Bank	10/-	27,000		47,69,000	
Sterilite Power Transmission Limited	NA	55	-	-	-
Other companies (Quoted & Fully Paidup)					
Agrotech (India)	10/-	1,413	-	55,107	-
Biocon Limited	5/-	300	100	43,433	43,433
Castrol India	5/-	200	100	46,426	46,426
Colgate-Palmolive India	1/-	100	100	1,01,952	1,01,952
Facor Steels	1/-	-	40	-	23
Future Consumer	6/-	-	2,30,000	-	56,96,777
Gabriel India	1/-	4,103	4,103	3,87,075	3,87,075
Globus Spirits	10/-	-	88,000	-	61,23,304
IndusInd Bank	10/-	100	100	84,552	84,552
Mahindra Lifespace Developers	10/-	-	1,000	-	4,72,429
Nath Bio	10/-	2,106	-	3,19,198	-
NBCC (India)	2/-	375	375	44,843	44,843
NRB Bearings	2/-	-	5,000	-	5,80,580
Pricol Limited	1/-	-	5,000	-	5,50,767
Rajasthan Gases	10/-	100	100	621	621
Resurgere Mines & Minerals	10/-	-	1,500	-	1,562
SKIL Infrastructure	10/-	-	25,000	-	6,92,220
Subex	10/-	-	20,000	-	2,51,752
Techindia Nirman	10/-	3,906	4,776	13,514	16,827
Winsome Diamonds and Jewellery	10/-	400	400	172	172
Kanpur Plastipack Partly Paid Up	10/-	516	-	19,350	-
Tata Steel Partly Paid Up	2.5/-	50	-	7,700	-
Bharat Heavy Electricals	2/-	4,000	-	-	-
Hindustan Composites	5/-	400	-	-	-
Larsen & Toubro	2/-	1,020	-	-	-
Munjal Auto	2/-	40,000	-	8,35,317	-
DCM Shriram Industries	10/-	1,000	-	3,68,842	-
Non-Convertible Preference Shares					
Vedanta Ltd. # Unsec Ncum Npart Red Ncovn Pref Sh		20,000		-	
Less: Provision for Diminution in the value of Investment				(25,18,845)	(25,17,260)
Total Rs.				8,37,70,587	308,74,317

*Non Current Investments are valued at cost

- Market value of quoted non current investment is Rs. 70,71,688/-

- Market value of property investment is Rs. 6,40,38,400/-

12.DEFERRED TAXASSET

In accordance with the Accounting Standard-22 'Accounting for Taxes on Income' issued by the Institute of Chartered Accountants of India, the Company has provided for the Provision for Deferred Tax during the year, as under –

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
Timing Difference on account of :-		
Depreciation on fixed assets	20,74,669	18,98,992
Other Items	92,780	1,75,442
Total Deferred Tax Assets	21,67,449	20,74,434

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
13.LONG TERM LOANS & ADVANCES		
(Unsecured, considered good, unless otherwise stated)		
Security Deposits		
Deposits With Exchange	1,30,25,000	1,29,25,000
Other Security Deposit	75,40,138	25,92,032
Total Rs.	2,05,65,138	1,55,17,032

14. CURRENT INVESTMENT

Investment In Equity Instrument (Quoted & Fully Paidup) :

Investment In Shares *

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year 31.03.2018	Previous Year 31.03.2017
		31.03.2018	31.03.2017		
Atlanta Limited	2/-	16,000	-	11,95,200	-
Avantel Limited	10/-	3,500	-	8,35,869	-
BEML Limited	10/-	-	8,000	-	12,52,175
B L Kashyap	1/-	7,000	-	2,85,185	-
Black Rose	1/-	14,000	-	5,70,488	-
Cairn India	10/-	-	5,000	-	9,77,977
Cigniti Technologies	10/-	-	1,000	-	3,84,100
Creative Peripherals & Distribution	10/-	3,200	-	2,40,000	-
Deepak Fertilizers	10/-	1,000	-	2,70,796	-
Eveready Industries	5/-	-	100	-	4,527
Gail India	10/-	1,366	1,366	-	-
Himachal Futuristic	1/-	4,500	-	1,15,131	-
Hindustan Petroleum Corporation	10/-	7,550	15,100	-	-
Indian Hume Pipe	2/-	-	1,000	-	-
Indian Oil Corporation	10/-	-	16,000	-	-
InfoBeans Technologies	10/-	3,74,000	-	231,78,801	-
Josts Engineering	10/-	325	-	3,20,216	-
KEC International	2/-	100	-	2,13,600	-
Kothari Petrochemicals	10/-	-	20,000	-	3,86,387
Kwality	1/-	-	5,900	-	8,10,460
LIC Housing Finance	2/-	13,000	-	66,42,616	-

(Amount in ₹)

Shares Name	Face Value (Rs.)	No. of Shares		Current Year 31.03.2018	Previous Year 31.03.2017
		31.03.2018	31.03.2017		
Mahindra & Mahindra	5/-	35,000	-	-	-
Mahindra Holidays & Resorts	10/-	4,400	-	5,08,615	-
Mahindra Lifespace Developers	10/-	1,268	-	5,50,685	-
M.R.F. Limited	10/-	-	15	-	7,95,025
Munjal Auto	2/-	-	2,000	-	2,01,600
Munjal Showa	2/-	-	2,000	-	4,31,200
National Buildings Construction Corporation	2/-	-	16,000	-	-
National Peroxide	10/-	150	-	3,26,284	-
Natraj Proteins	10/-	300	-	8,805	-
ONGC Limited	5/-	-	20,000	-	-
Power Finance Corporation	10/-	-	31,000	-	-
Prakash Woollen & Synthetic Mills	10/-	43,812	-	19,27,732	-
Prataap Snacks	5/-	1,000	-	12,61,978	-
Ramky Infrastructure	10/-	2,000	-	3,47,500	-
Reliance Capital	10/-	-	400	-	1,80,138
Reliance Home Finance	10/-	200	-	-	-
Reliance Industries	10/-	400	-	-	-
Rural Electrification Corp.	10/-	-	90,036	-	-
South India Paper	10/-	1,500	-	1,77,975	-
Tata Steel	10/-	484	-	2,76,388	-
Tinplate Company	10/-	1,000	-	1,39,001	-
VEDAVAAG Systems	10/-	-	3,000	-	2,28,904
Worth Peripherals	10/-	6,000	-	4,31,250	-
Zen Technologies	1/-	-	6,933	-	4,61,391
Ice Make Refrigeration	10/-	2,000	-	1,14,000	-
Infobeans Technologies	10/-	2,000	-	1,16,000	-
The Lakshmi Vilas Bank	10/-	5	-	610	-
Investment In Mutual Fund		No. of Units			
Reliance Liquidity Fund-Growth Plan			8,191.863		2,00,00,000
Axis Long Term Equity Fund - Growth Plan		10,381.35	9,033.30	3,50,000	3,00,000
Frankline India Prima Fund (G)		585.88	348.99	5,00,000	2,75,000
Icici Prudential Value Discovery Fund (G)		3,059.57	1,998.75	4,00,000	2,50,000
UTI Mid Cap Fund		3,075.34	3,075.34	2,75,000	2,75,000
Reliance Small Cap Fund (G)		13,412.07	9,601.10	4,50,000	3,00,000
Axis Treasury Advantage Fund		-	2,401.01	-	42,443
Axis fixed income Opportunity Fund		2,74,492.58	2,74,492.58	35,00,000	35,00,000
Aditya Birla Sun Life Midcap Fund		310.25	-	1,00,000	-
Aditya Birla Sun Life Pure Value Fund		1,224.44	-	80,000	-
Axis Focused 25 Fund		3,880.79	-	1,00,000	-
Kotak Balance Fund		4,102.01	-	1,00,000	-
Reliance Regular Savings Fund- Balanced		1,817.24	-	1,00,000	-
Reliance Regular Savings Fund-Debt		1,04,937.52	-	25,00,000	-

(Amount in ₹)

Shares Name	No. of Shares		Current Year	Previous Year
	31.03.2018	31.03.2017	31.03.2018	31.03.2017
Investment In Mutual Fund	No. of Units			
Reliance Small Cap Fund Scgpg	463.38	-	20,000	-
Sundaram Mutual Fund	490.68	-	2,50,000	-
Tata Equity Pe Fund	1,516.92	-	2,00,000	-
Axis Ltef Inf846k01131	2,476.92	-	1,00,000	-
Reliance Cr Risk Fund 204k01a74	1,04,802.47	-	25,00,000	-
Principal Debt Opportunities Fund	-	1,145.54	-	25,00,010
Reliance Liquid Fund	-	468.08	-	18,96,057
SGB-2.75%	500	500.00	15,59,500	15,59,500
Total Rs.			5,31,39,225	3,70,11,894

* Current Investments are valued at cost or market price which ever is lower.

* Market Value of quoted Equity Investment as on 31-Mar-2018 is Rs. 7,65,36,558 /- (Previous Year Rs 4,94,23,998 /-)

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
15. INVENTORY		
Equity Shares' Inventory*	3,56,13,084	4,07,54,017
Property -		
Agriculture land at Rau (MP) # Size: 1.15 Hectare	-	4,48,24,500
Agriculture land at Hatunia (MP) # Size: 3.31 Hectare	-	1,70,66,065
Flats at Indore Size: 2195 Sq ft	31,95,000	51,83,000
Total Rs.	3,88,08,084	10,78,27,582
* Inventory's are valued at cost or market price whichever is lower.		
- Market value of inventory	3,68,90,644	4,16,84,048
- Cost of inventory	4,45,37,996	4,40,69,001
- Market value of Properties Flats	33,16,300	6,84,82,675

Note: During the year subsidiary company's board of directors has been decided to convert its inventory of Rs. 6,18,90,565/- into non-current investment treated accordingly.

16. TRADE RECEIVABLES		
More than 6 months		
Secured	25,41,340	2,23,949
Unsecured considered good 16,04,758		27,41,276
Less: provision for doubtful debt (4,60,729)	11,44,029	(3,20,779)
Others		
Secured	20,95,60,434	11,78,68,161
Unsecured considered good	68,47,006	36,58,084
Total Rs.	22,00,92,809	12,41,70,691

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
17.CASH & BANK BALANCES		
Cash In Hand	23,012	70,069
Stamp In Hand	19,500	18,900
Balances With Scheduled Banks :		
- In Current Accounts	4,80,46,866	5,14,05,941
- In Deposits Accounts		
- Maturity with less than 1 year	15,59,82,920	9,66,87,954
- Maturity with more than 1 year	33,00,000	-
Earmarked Balances with Banks :		
- Unpaid Dividend Accounts	2,97,158	-
Total Rs.	20,76,69,456	14,81,82,864

17.1 During the year, the Company had specified bank notes or other denomination note and the details of Specified Bank Notes (SBN) held and transacted during the period from 8 November 2016 to 30 December 2016 is given below:

(Amount in ₹)

PARTICULARS	SBNs	Other denomination notes	Total
Closing cash in hand as on 8-11-2016	-	2,54,648	2,54,648
(+) Permitted receipts	-	1,00,000	1,00,000
(-) Permitted payments	-	(1,54,123)	(1,54,123)
(-) Amount deposited in Banks	-	-	-
Closing cash in hand as on 30-12-2016	-	2,00,525	2,00,525

For the purposes of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O. 3407(E), dated the 8th November, 2016.

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
18.SHORT TERM LOANS & ADVANCES		
(Unsecured, considered good, unless otherwise stated)		
Misc. Receivables	6,70,304	1,94,79,621
Income Tax Refund Due (Earlier Years)	10,26,417	9,99,221
Prepaid Expenses	17,73,640	18,97,366
Advance against property	1,87,42,646	1,48,25,214
Advances to suppliers against expenses	6,54,193	11,47,612
Rent Deposits	27,600	-
Temporary Advances to Exchanges	1,25,00,000	2,89,00,000
Total Rs.	3,53,94,800	6,72,49,034
19. OTHER CURRENT ASSETS		
Accrued Interest	13,56,680	8,40,892
Receivables from stock exchange against Daily Obligation	4,14,55,712	-
Excess Fair Value of Gratuity (Short Term)	2,01,730	-
MAT Credit Entitlement	1,89,61,118	2,89,053
Other current assets	-	1,07,954
Total Rs.	6,19,75,240	12,37,899

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
20. REVENUE FROM OPERATIONS		
Brokerage & Commission	6,50,02,893	4,10,20,683
Income From Depository Operation	18,04,060	16,26,687
Sale of Shares	38,49,96,810	40,06,07,084
Other Operating Income	95,34,043	69,74,193
Profit / (Loss) on pro trading	6,63,18,210	(89,43,319)
Total Rs.	52,76,56,016	44,12,85,328
21. OTHER INCOME		
Dividend Received	14,69,286	22,64,732
Interest on FDR's	91,19,636	76,77,607
Miscellaneous Income	1,90,959	71,965
Recovery of Bad Debts	4,191	-
Income From Mutual Fund Investment	13,20,484	28,45,767
Profit from sale of assets	43,361	-
Short term Capital Gain	6,421	-
Long term Capital Gain	3,90,62,728	2,97,873
Other Income	48,990	23,442
Share of profit in Associate Company	-	16,72,125
Total Rs.	5,12,66,056	1,48,53,511
22. PURCHASE & OPERATING EXPENSES		
Purchase		
Purchase of Shares	38,10,82,084	41,81,36,184
Purchase of Land & Flats	-	2,22,49,065
Operating Expenses		
Membership & Subscription Fee	3,18,938	2,03,962
Commission to Branches & AP's	56,36,452	31,09,413
Depository Expenses	12,24,174	10,31,719
Annual Maintenance Expenses	18,24,833	13,11,834
VSAT & Internet Charges	9,65,358	8,55,515
Other Operating Expenses	6,36,458	1,03,410
Total Rs.	39,16,88,297	44,70,01,102
23. CHANGE IN INVENTORY		
Opening Inventory	10,78,27,582	6,31,94,978
Less : Converted into non current Investment	(6,18,90,565)	-
Less : Closing Inventory	(3,88,08,084)	(10,78,27,582)
Total Rs.	71,28,933	(4,46,32,604)
24. EMPLOYEES REMUNERATION & BENEFITS		
Salary and Wages	1,62,90,695	1,30,97,604
Contribution to Provident & Other Funds	5,07,609	4,08,071
Staff Welfare	9,33,628	6,94,593
Other Expenses	1,24,171	1,40,081
Total Rs.	1,78,56,103	1,43,40,349

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
24.1 Details of Director's Remuneration:		
Managing Director		
- Salary	6,93,160	4,92,000
- Contribution to provident fund	59,040	59,040
- Perquisites	96,000	1,94,400
Whole Time Directors		
- Salary	16,50,000	15,84,000
- Contribution to provident fund	51,840	51,840
Total Rs.	25,50,040	23,81,280

24.2 As per Accounting Standard 15 "Employee benefits", the disclosures as defined in the Accounting Standard are given below :

Defined Benefit Plans :

Contribution to Defined Contribution Plans, recognized as expense for the year is as under :

Particulars	2017-18	2016-17
Employer's Contribution to Provident Fund	2,72,086	2,57,764
Employer's Contribution to ESIC	1,04,504	67,874

Defined Benefit Plans :

During the previous year Company has made an arrangement with Life Insurance Corporation for Gratuity Benefits. Now the company makes annual contributions to the Employees' Group Gratuity-cum-Life Assurance Scheme of the Life Insurance Corporation of India, a funded defined benefit plan for eligible employees. The present value of the defined benefit obligation and the related current service cost were measured using the Projected Unit Credit Method, with actuarial valuations.

Reconciliation of opening and closing balances of Defined Benefit Obligation

(Amount in ₹)

PARTICULARS	2017-18	2016-17
Defined Benefit Obligation at beginning of the year	16,82,671	13,33,168
Current Service Cost	1,34,614	1,06,653
Actuarial (Gain) / Loss	3,28,703	3,23,801
Benefits Paid	(21,288)	(1,70,567)
Defined Benefit Obligation at year end	(3,63,486)	89,616
Present value of obligations as at end of year	17,61,214	16,82,671

Actuarial Assumptions :

(Amount in ₹)

PARTICULARS	2017-18	2016-17
Withdrawal Rate	1% to 3% depending on age	1% to 3% depending on age
Discount rate	8 % P.A.	8 % P.A.
Salary Escalation	7%	7%

(Amount in ₹)

PARTICULARS	Current Year 31.03.2018	Previous Year 31.03.2017
25. FINANCE COST		
Bank Charges	31,487	34,628
Bank Guarantee Commission	10,32,025	7,13,291
Bank Interest	20,26,074	3,33,897
Other Interest	55,54,363	6,67,567
Total Rs.	86,43,949	17,49,383
26. OTHER EXPENSES		
Electricity Expenses	8,90,829	8,69,617
Insurance Charges	1,72,866	2,06,356
Rent Expenses	26,98,439	33,31,720
Telephone & Postage Expenses	5,36,264	5,77,143
Repairs & Maintenance Expenses	4,48,307	3,40,593
Printing & Stationery Expenses	2,05,772	1,39,099
Legal & Professional Expenses	15,89,732	9,68,066
Advertisement & Business Promotion Expenses	8,06,255	7,60,295
Traveling Expenses	13,10,932	7,62,037
Swacha Bharat Cess	20,924	64,430
Loss due to diminution in the value of Investment	1,585	25,115
CSR Expenses	8,37,950	7,00,441
Provision for loss on current Investment	3,81,302	1,42,212
General Expenses	47,06,822	32,57,891
Preliminary & Preoperative Expenses	-	4,50,390
Short Term Capital Loss	1,82,99,376	3,04,53,893
Share of loss in Associate Company	33,41,081	-
Total Rs.	3,62,48,436	4,30,49,298
26.1 Details of Auditor's Remuneration (Excluding Service Tax)		
Statutory Audit Fee	81,000	81,000
Tax Audit Fee	29,000	29,000
Certification fee	20,000	-
Total Rs.	1,30,000	1,10,000

(Amount in ₹)

PARTICULARS	2017-18	2016-17
27.EARNINGS PER SHARE (EPS)		
i) Net Profit after tax as per Statement of Profit and Loss attributable to Equity Shareholders (Rs.)	8,72,61,466	3,29,30,317
ii) Weighted Average number of equity shares used as denominator for calculating EPS	1,00,00,000	1,00,00,000
iii) Basic and Diluted Earnings per share (Face value Rs. 10/- per equity share)	8.73	3.29

(Amount in ₹)

PARTICULARS	2017-18	2016-17
28. CONTINGENT LIABILITIES		
Counter guarantees in respect of guarantees given by banks to the Stock Exchanges towards base capital, margin deposits etc.	7,35,00,000	8,75,00,000
Pledged of fixed deposits (including Interest) with the bank against the above bank guarantees	4,00,61,165	4,61,72,275

29. Securities are normally held by the Company in its own name except securities pledged with exchange. Securities, which are not registered in the name of the Company, are held by the company with valid transfer documents.

30. Securities received from clients as collateral for margins are held by the Company in its own name in a fiduciary capacity.

31. The Company has taken office premises on operating lease at various locations. Lease rents in respect of the same have been charged to Profit and Loss account. The agreements are executed for a period ranging from one to five years with a renewable clause. Some agreements have a clause for a minimum lock-in period. The agreements also have a clause for termination by either party giving a prior notice period between 30 to 90 days. The minimum future Lease rentals outstanding as at March 31, 2018, are as under:

(Amount in ₹)

Minimum Lease Rentals	2017-18	2016-17
Due for :		
- Up to one year	18,98,080	17,76,480
- One to five years	7,33,650	24,25,730
- Over five years	-	-
Total Rs.	26,31,730	42,02,210

32. The Board of Holding Company has been recommended a dividend @ 10% i.e. Rs. 1/- per equity share of Rs. 10/- each for the financial year ended March 31, 2018, subject to the approval of shareholders in the ensuing Annual General Meeting. According to revised AS 4 - 'Contingencies and events occurring after the balance sheet date' as notified, the company has not accounted proposed dividend (including tax) as a liability for the year ended March 31, 2018. Due to said changes in accounting policy the Reserve & Surplus is overstated and provisions are understated to that extend.

33. Fixed deposits with Scheduled Banks under the lien of :

(Amount in ₹)

Bank Name	As on 31st March 2018		As on 31st March 2017	
	FD Amount (In Lakhs)	Lien	FD Amount (In Lacs)	Lien
Bank of India	0.00	against Bank Guarantee to Exchange	104.87	against Bank Guarantee to Exchange
Bank of India	0.00	With Exchange	19.46	With Exchange
Indusind Bank	400.61	against Bank Guarantee to Exchange	356.85	against Bank Guarantee to Exchange
Indusind Bank	60.16	With Exchange	350.64	With Exchange
Indusind Bank	141.14	Against Overdraft	134.19	Against Overdraft
HDFC Bank	990.00	With Clearing Member	0.00	
Total	1591.91		966.01	

34. Additional information pursuant to provisions of paragraph 5 of schedule III of the Companies Act, 2013.

Expenditure incurred in foreign currency during the year	Nil
CIF Value of Imports of Capital Goods	Nil

35. Previous year's figures have been reclassified regrouped and rearranged wherever found necessary to make them comparable with current year.

36. In the opinion of the management, all current assets, loans and advances would be realizable at least an amount equal to the amount at which they are stated in the Balance Sheet. Also there is no impairment of fixed assets.

37. Corporate Social Responsibility (CSR Activity) : In pursuance to section 135 of the Companies act 2013

Section 135 of the Companies Act, 2013 and Rules made under it prescribed that every company having a net worth of Rs. 500 crore or more, or turnover of Rs. 1000 crore or more or a net profit of Rs. 5 crore or more during any financial year shall ensure that the company spends, in every financial year, at least 2% of the average net profit made during the three immediately preceding financial year, in pursuance of its Corporate Social Responsibility (CSR) Policy. The provision to CSR as prescribed under the Companies Act, 2013 are applicable to Indo Thai Securities Limited.

As per the Companies Act, 2013, the Company is required to spend Rs. 8,37,950/- (Previous year Rs. 7,00,267/-) towards CSR Activity. Company has made provision of this amount.

Amount Spent during the period : Rs. 7,00,267/- (Previous year : Rs. 2,48,000/-)

38. Company has following open position in derivatives as on 31st March 2018:

(Amount in ₹)

Instrument Name	Expiry Date	Strike Price	Qty	Closing price	Exposure
FUTURE					
ADANIENT	28-03-2018	-	60000	156.40	93,84,000
ADANIENT	26-04-2018	-	40000	157.40	62,96,000
AXISBANK	26-04-2018	-	-1200	511.30	(6,13,560)
BAJFINANCE	28-03-2018	-	-500	1767.55	(8,83,775)
BALKRISIND	28-03-2018	-	-76800	1068.65	(8,20,72,320)
BANKBARODA	28-03-2018	-	20000	142.30	28,46,000
BANKBARODA	26-04-2018	-	4000	142.65	5,70,600
BHARTIARTL	28-03-2018	-	-3400	398.70	(13,55,580)
CANBK	28-03-2018	-	-3200	263.90	(8,44,480)
CAPF	26-04-2018	-	800	620.35	4,96,280
CASTROLIND	28-03-2018	-	14000	204.90	28,68,600
DISHTV	28-03-2018	-	-14000	71.25	(9,97,500)
EXIDEIND	28-03-2018	-	408000	222.85	9,09,22,800
FEDERALBNK	28-03-2018	-	-27500	89.20	(24,53,000)
FORTIS	28-03-2018	-	-3500	123.35	(4,31,725)
IGL	28-03-2018	-	2750	279.45	7,68,488
INDUSINDBK	28-03-2018	-	-900	1796.75	(16,17,075)
IRB	28-03-2018	-	500000	223.00	11,15,00,000
JUBLFOOD	28-03-2018	-	-500	2325.85	(11,62,925)
KAJARIACER	28-03-2018	-	-3200	572.55	(18,32,160)
KTKBANK	28-03-2018	-	-7600	114.90	(8,73,240)
MANAPPURAM	28-03-2018	-	-6000	109.05	(6,54,300)
MARUTI	26-04-2018	-	-225	8905.20	(20,03,670)
MCX	26-04-2018	-	500	672.05	3,36,025
MINDTREE	28-03-2018	-	8400	771.95	64,84,380
NMDC	26-04-2018	-	12000	119.25	14,31,000
SBIN	28-03-2018	-	-3000	249.90	(7,49,700)
SBIN	26-04-2018	-	3000	251.20	7,53,600
SUNPHARMA	28-03-2018	-	1100	495.10	5,44,610
TATACHEM	28-03-2018	-	174000	677.15	11,78,24,100
TATAMOTORS	26-04-2018	-	4500	328.20	14,76,900
TATAMTRDVR	28-03-2018	-	42500	183.30	77,90,250

(Amount in ₹)

Instrument Name	Expiry Date	Strike Price	Qty	Closing price	Exposure
TITAN	26-04-2018	-	-4500	942.95	(42,43,275)
TORNTPHARM	28-03-2018	-	-2000	1249.75	(24,99,500)
TVSMOTOR	28-03-2018	-	-25000	619.30	(1,54,82,500)
OPTIONS					
GMRINFRA	28-03-2018	20.00	-45000	16.85	(7,58,250)
LICHSGFIN	26-04-2018	560.00	-5500	534.40	(29,39,200)
LICHSGFIN	26-04-2018	570.00	-4400	534.40	(23,51,360)
LICHSGFIN	26-04-2018	580.00	-3300	534.40	(17,63,520)
M&M	26-04-2018	760.00	-10000	738.90	(73,89,000)
PNB	28-03-2018	120.00	24000	95.30	22,87,200
Total Exposure					22,86,09,218

* CE = Call, PE = Put

Previous Year Exposure 10,64,84,350

39. SEGMENT REPORTING

Segment information for the year ended 31st March, 2018. Primary segment information (by Business segment)

	Particulars	Equities, Brokerage & Related	Realties	Total
a. Segment Revenue				
	External	57,45,40,624	40,40,367	57,85,80,991
		45,22,43,878	22,22,836	45,44,66,714
	Inter-Segment	-	-	-
		-	-	-
	Total Revenue	57,45,40,624	40,40,367	57,85,80,991
		45,22,43,878	22,22,836	45,44,66,714
b. Segment Result				
	Profit before Interest & Taxes	12,44,14,078	13,94,390	13,94,390
		(1,51,22,125)	15,51,180	(1,35,70,945)
	Interest Expenses	86,43,949	-	86,43,949
		17,49,383	-	17,49,383
	Extraordinary Item	-	-	-
		4,54,85,500	-	4,54,85,500
	Profit before Tax	11,57,70,129	13,94,390	11,71,64,519
		2,86,13,992	15,51,180	3,01,65,172
	Net Profit after Tax	8,95,76,382	10,26,165	9,06,02,547
		2,96,93,518	15,64,674	3,12,58,192
c. Segment Assets		65,41,81,898	8,88,86,280	74,30,68,178
		55,74,70,743	8,81,55,280	64,56,26,023
d. Segment Liabilities		19,85,28,900	3,56,961	19,88,85,861
		9,82,66,046	6,52,126	9,89,18,172
e. Capital Expenditure		43,25,030	-	43,25,030
		(1,55,99,229)	-	(1,55,99,229)
f. Depreciation		65,32,916	-	65,32,916
		82,79,514	-	82,79,514

Note : Figures in italic shows previous year figures

40. Additional Information, as required under Schedule III to the Companies Act, 2013, of enterprises consolidated as Subsidiary/Associates :

Name of the Enterprises	Net Assets i.e. total assets minus total liabilities		Share in profit & loss	
	As % of consolidated net assets	Amount	As % of consolidate profit & loss	Amount
Holding				
Indo Thai Securities Ltd.	96.93%	52,74,61,199	102.49%	894,38,501
Subsidiary				
Indo Thai Realities Ltd	1.61%	87,42,318	1.18%	10,26,165
Indo Thai Globe Fin (IFSC) Ltd.	-0.04%	(2,06,923)	0.16%	1,37,881
Associate				
Indo Thai Commodities Pvt Ltd	1.50%	81,85,722	-3.83%	(33,41,081)

Statement relating to subsidiary companies (Part A):

(Amount in ₹)

PARTICULARS	For the year ended 31 March, 2018	For the year ended 31 March, 2017	For the year ended 31 March, 2018	For the year ended 31 March, 2017
	Indo Thai Realities Ltd.		Indo Thai Globe Fin (IFSC) Ltd.	
Shares held in company %	100%	100%	100%	100%
Capital	7,97,87,000	7,97,87,000	1,25,00,000	1,00,00,000
Reserve & Surplus	87,42,318	77,16,154	(2,06,923)	(3,44,804)
Total Assets	888,86,280	8,81,55,280	1,23,25,138	1,01,11,336
Total Liabilities	3,56,961	6,52,126	32,061	4,56,140
Total Income	40,40,367	22,22,836	2,16,561	-
Total Expenditure	26,45,977	6,71,656	12,307	4,56,140
Profit/(loss) before Taxation	13,94,390	15,51,180	2,04,254	(4,56,140)
Provision for Taxation	3,68,225	(13,494)	66,373	(1,11,336)
Profit/(loss) after Taxation	10,26,164	15,64,674	1,37,881	(3,44,804)
Proposed Dividend and Tax	-	-	-	-

Note : Subsidiary has common year end of March 31, 2018 and common accounting policies, hence no additional information under Section 129(3) read with rule 5 has been disclosed.

Statement relating to associate company (Part B):

(Amount in ₹)

Particulars/Name of Associate		Indo Thai Commodities Pvt Ltd	
1. Latest audited Balance Sheet Date		31-Mar-18	31-Mar-17
2. Shares of Associate by the company on the year end	Number of shares held	7,44,100	7,44,100
	Amount of Investment	42,52,000	42,52,000
	Extend of Holding %	40.05%	40.05%
3. Description of how there is significant influence		There is significant influence due to percentage(%) of Capital	
4. Networth attributable to Shareholding as per latest audited Balance Sheet		Rs. 1,24,37,723 /-	Rs. 1,57,78,804/-
5. Profit / (Loss) for the year			
i) Considered in Consolidation		Rs. -33,41,081 /-	Rs. 16,72,125/-
ii) Not Considered in Consolidation		Rs. 50,01,194 /-	Rs. 25,02,967/-

39. RELATED PARTY (As per Accounting Standard 18 - "Related Party Disclosures")

(I) List of related parties where control exists and related parties with whom transactions have taken place and relationships:

Nature of relationship	Name of the related party
Key Management Personnel (KMP)	<p>Parasmal Doshi (Whole Time Director & Chief Financial officer)</p> <p>Dhanpal Doshi (Managing Director & Chief Executive Officer)</p> <p>Rajendra Bandi (Whole Time Director)</p> <p>Deepak Sharma (Chief Financial officer)</p> <p>Anurag Saxena (Company Secretary upto 31-Aug-16)</p> <p>Udayan Shukla (Company Secretary from 20-Jan-17)</p> <p>Ms. Mayuri Jain (Company Secretary)</p>
Relatives of Key Management Personnel	<p>Dhanpal Doshi (HUF)</p> <p>Nivya Doshi</p> <p>Jaya Bandi</p> <p>Nishit Doshi</p> <p>Palak Bandi</p> <p>Paras Doshi (HUF)</p> <p>Praveen Bandi</p> <p>Rajendra Bandi (HUF)</p> <p>Sadhana Doshi</p> <p>Sarthak Doshi</p> <p>Sunita Bandi</p> <p>Vijaya Jain</p> <p>Rajmati Hingad</p> <p>Varsha Doshi</p>
Enterprises where key management personnel exercise significant influence	<p>M/s Dinesh Enterprises (Upto Dec 2017)</p> <p>M/s Sun Décor World</p> <p>M/s Balmukund Ramkishan Bang</p> <p>Citadel Real Estates Private Ltd.</p> <p>Future Infraestates Private Ltd.</p> <p>3M Consultants Private Limited</p> <p>Surana Estate and Commodity Trading Pvt. Ltd.</p> <p>Geetanjali Buildcon Pvt. Ltd.</p> <p>Vistar Villas Pvt. Ltd</p> <p>Prosperity Residency Pvt. Ltd.</p> <p>Sand and Stone Residency Pvt. Ltd (Upto 26 Oct, 2016)</p> <p>Rising Infrareal Pvt. Ltd</p> <p>Provident Real Estate Pvt. Ltd</p> <p>Red Carpet Residency Pvt. Ltd</p> <p>Suresh Chandra Shantila & Co.</p> <p>Sujanmal & Sons</p> <p>Indo Thai Wealth Management Pvt. Ltd.</p> <p>(Formerly known as Indo Thai Real Estate Pvt. Ltd.)</p>
Wholly owned subsidiaries	<p>Indo Thai Realities Ltd.</p> <p>Indo Thai Globe Fin (IFSC) Ltd (Incorporated on 20-Feb-17)</p>
Associate Company	Indo Thai Commodities Pvt. Ltd

(ii) Disclosure in Respect of Related Party Transactions during the year :

PARTICULARS	RELATIONSHIP	F.Y. 2017-18	F.Y. 2016-17
Brokerage Received			
Citadel Real Estates Pvt Ltd	KMP significant influence	-	8,969
Dhanpal Doshi	KMP	1,824	3,611
Dhanpal Doshi HUF	HUF of KMP	9,843	28
Dinesh Enterprises	KMP significant influence	96,984	-
Future Infraestates Pvt Ltd	KMP significant influence	-	8,822
Indo Thai Commodities Pvt. Ltd.	Associate Company	20,213	7,552
3M Consultants Pvt. Ltd.	KMP significant influence	-	478
Jaya Bandi	Relative of KMP	15,663	11,743
Nishit Doshi	Relative of KMP	44,834	1,97,795
Paras Doshi HUF	HUF of KMP	1,09,145	-
Parasmal Doshi	KMP	1,11,747	38,786
Praveen Bandi	Relative of KMP	8,754	2,417
Rajendra Bandi	KMP	39,332	1,386
Sadhana Doshi	Relative of KMP	8,39,543	86,487
Sarthak Doshi	Relative of KMP	71,203	73,980
Sunita Bandi	Relative of KMP	80,074	1,345
Palak Bandi	Relative of KMP	925	1,622
Varsha Doshi	Relative of KMP	49,065	1,29,036
Deepak Sharma	KMP	163	122
Anurag Kumar Saxena	KMP	-	135
Rajmati Hingad	Relative of KMP	5,280	-
Vijaya Jain	Relative of KMP	2,581	-
Nivya Doshi	Relative of KMP	42,485	-
Indo thai Realities Ltd.	Subsidiary	133	-
Udayan Abhilash Shukla	KMP	285	98
	Total	15,50,076	5,74,412
Remuneration Paid			
Dhanpal Doshi	KMP	8,48,200	7,45,440
Paras Doshi	KMP	14,26,840	13,71,840
Sarthak Doshi	Relative of KMP	12,00,000	6,26,667
Praveen Bandi	Relative of KMP	2,58,000	2,42,000
Rajendra Bandi	KMP	2,75,000	2,64,000
Palak Bandi	Relative of KMP	4,22,589	2,22,582
Deepak Sharma	KMP	3,36,758	2,79,718
Anurag Kumar Saxena	KMP	-	1,79,863
Udayan Abhilash Shukla	KMP	3,30,442	71,613
Ms. Mayuri Jain	KMP	2,08,750	1,84,216
	Total	53,06,579	40,03,723

(Amount in ₹)

PARTICULARS	RELATIONSHIP	F.Y. 2017-18	F.Y. 2016-17
Rent Paid			
M/s Balmukund Ramkishan Bang	KMP Significant Influence	13,29,049	13,02,592
Paras Doshi HUF	HUF of KMP	1,62,000	1,62,000
Dhanpal Doshi HUF	HUF of KMP	1,14,000	1,14,000
Praveen Bandi	Relative of KMP	1,20,000	1,20,000
M/s Sun Decor World	KMP Significant Influence	6,64,525	6,51,296
	Total	23,89,574	23,49,888
Receivables			
Indo Thai Globe Fin (IFSC) Ltd	Subsidiary	-	4,50,390
	Total	-	4,50,390
Payables			
Parasmal Doshi	KMP	-	54,243
Paras Doshi HUF	HUF of KMP	2,78,628	
Varsha Doshi	Relative of KMP	1,36,555	21,106
Sarthak Doshi	Relative of KMP	-	40,313
Sadhana Doshi	Relative of KMP	-	5,179
Nishit Doshi	Relative of KMP	-	5,428
Rajendra Bandi	KMP	3,07,817	2,448
Jaya Bandi	Relative of KMP	1,423	24,079
Praveen Bandi	Relative of KMP	3,53,262	-
3M Consultants Pvt. Ltd.	KMP Significant Influence	1,775	-
	Total	10,79,460	1,52,796
Investment Balance			
Indo Thai Commodities Pvt. Ltd.	Associate Company	42,52,000	42,52,000
Indo Thai Globe Fin (IFSC) Ltd	Wholly Owned Subsidiary	1,25,00,000	1,00,00,000
Indo Thai Realities Ltd.	Wholly Owned Subsidiary	7,97,87,000	7,97,87,000
	Total	9,65,39,000	9,40,39,000

As per our report of even date attached
For **SPARK & Associates**
Chartered Accountants
Firm Reg No. 005313 C

Pankaj Kumar Gupta
Partner
Membership No. 404644
26th May 2018, Indore

For and on behalf of board of directors of Indo Thai Securities Ltd

Dhanpal Doshi
Managing Director &
Chief Executive Officer

Deepak Sharma
Chief Financial Officer

Parasmal Doshi
Whole Time Director &
Chief Financial Officer

Udayan Abhilash Shukla
Company Secretary &
Compliance Officer

NOTICE OF THE 24TH ANNUAL GENERAL MEETING

Notice is hereby given that the 24th Annual General Meeting ("AGM" or "Meeting") of the Members of INDO THAI SECURITIES LIMITED (the "Company") will be held on Saturday, 29th September, 2018 at 12:00 P.M. at Brilliant Convention Centre, Plot No. 5, Scheme No. 78 - II, Vijay Nagar, Indore, Madhya Pradesh, 452010, to transact the following businesses:

ORDINARY BUSINESS:

Item No. 1-Adoption of Financial Statements :

To consider and adopt the Audited Financial Statements (including the Audited Consolidated Financial Statements) of the Company for the financial year ended

31st March, 2018 together with the Reports of the Board of Directors (the "Board") and Auditors thereon.

Item No. 2 -Declaration of Dividend :

To declare a final dividend of Re. 1/- per equity share of Rs. 10/- each (i.e. at the rate of 10% on the face value) for the financial year ended 31st March, 2018.

Item No. 3 - Appointment of Mr. Rajendra Bandi, as a Director, Liable to Retire by Rotation :

To appoint a Director in place of Mr. Rajendra Bandi (DIN: 00051441), who retires by rotation and being eligible, seeks re-appointment.

By order of the Board of Directors
Indo Thai Securities Limited

Date : 23rd July, 2018
Place : Indore

Registered Office:

"Capital Tower", 2nd Floor, Plot Nos. 169A-171,
PU-4, Scheme No.-54, Indore - 452010, Madhya Pradesh
CIN: L67120MP1995PLC008959
Tel.: 0731-4255800
Website: www.indothai.co.in; Email: compliance@indothai.co.in

Dhanpal Doshi
(Managing Director cum CEO)
(DIN : 00700492)

NOTES:

1. **A Member entitled to attend and vote at the Annual General Meeting ("AGM") is entitled to appoint a proxy to attend and vote on a poll instead of himself/herself and the proxy need not be a Member of the Company. The instrument appointing the proxy, to be effective, should, however be deposited at the Registered Office of the Company, duly completed, signed and stamped, not less than forty-eight hours before the commencement of the Meeting.**
2. **A person can act as proxy on behalf of Members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. Further, a Member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or Member. When a Member appoints a proxy and both the Member and proxy attend the Meeting, the proxy stands automatically revoked. The holder of proxy shall prove his identity at the time of attending the Meeting.**
3. Attendance Slip, Proxy Form and a Route Map showing directions to reach the venue of the AGM is given at the end of the Notice as per the requirements of "Secretarial Standard – 2" on General Meetings.
4. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
5. Corporate Members intending to send their authorised representatives to attend the AGM, pursuant to Section 113 of the Companies Act, 2013, are requested to send to the Company, a certified copy of relevant Board Resolution together with the respective specimen signatures of those representative(s) authorised under the said resolution to attend and vote on their behalf at the Meeting.
6. Members, Proxies and Authorized Representatives are requested to bring their copies of Annual Report to the Meeting. Members who hold shares in dematerialized form are requested to bring their depository account number for easier identification and recording of the attendance at the Meeting. Members are requested to kindly handover the enclosed Attendance Slip, duly signed in accordance with their specimen signature(s) registered with the Company for admission to the Meeting hall where the AGM is proposed to be held. Members are requested to quote Registered Folio/Client Id and DP Id in all their correspondence.
7. During the period beginning 24 hours before the time fixed for the commencement of the Meeting and ending with the conclusion of the Meeting, a Member would be entitled to inspect the proxies lodged, at any time during the business hours of the Company, provided that not less than three days' notice in writing is given to the Company.
8. Relevant documents referred to in the accompanying Notice and the Statements are open for inspection by the Members at the Registered Office of the Company on all working days, except Saturdays and public holidays, during business hours up to the date of the Meeting.
9. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Companies Act, 2013 and the Register of Contracts or Arrangements in which Directors are interested, maintained under Section 189 of the Companies Act, 2013, will be available for inspection by the Members at the AGM.
10. The business set out in the Notice may be transacted through electronic voting system ("e-voting") and the Company is providing facility for the same. A facility for voting by poll will also be made available to the Members attending the Meeting. Instructions and other information relating to e-voting and ballot paper voting are given in this Notice under Note No. 24.
11. The requirement to place the matter relating to appointment of Auditors for ratification by Members at every Annual General Meeting is done away with vide notification dated 7th May, 2018 issued by the Ministry of Corporate Affairs, New Delhi. Accordingly, no resolution is proposed for ratification of appointment of Auditors, M/S SPARK & Associates, who were appointed in the 22nd AGM, held on Saturday, 24th September, 2016.
12. Securities and Exchange Board of India ("SEBI") & Ministry of Corporate Affairs encourage paperless communication as a contribution to greener environment. The Companies Act, 2013 (the "Act") and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 permit Companies to send soft copies of the Annual Report to all those Shareholders who have registered their e-mail addresses with the Company's Registrar and Share Transfer Agent/Depository Participant(s). To support this green initiative, the Annual Report for 2017-18, Notice for Annual General Meeting, Attendance Slip, Proxy Form, etc. are being sent in electronic mode to Members whose e-mail addresses are registered with the Company's Registrar and Share Transfer

Agent/Depository Participant(s) for communication purpose, unless any Member has requested for physical copy of the same.

This will help us in prompt sending of Notices, Annual Reports and other Shareholder communications in electronic form. For Members whose email addresses are not available with the Company's Registrar and Share Transfer Agent/Depository Participant(s), physical copy of the Annual Report for the financial year 2017-18, the Notice of 24th AGM, etc. are being sent in the permitted mode.

13. Please note that the Annual Report 2017-18 and the Notice of 24th Annual General Meeting are also hosted on the Company's website www.indothai.co.in for download.
14. SEBI vide circular no. SEBI/LAD-NRO/GN/2018/24 dated 8th June, 2018 has mandated that except in case of transmission or transposition of securities, requests for effecting transfer of securities shall not be processed unless the securities are held in the dematerialized form with a depository. Therefore, all the Members holding shares in physical form are requested to kindly get their shares dematerialized before 5th December, 2018.
15. S E B I vide circular no. SEBI/HO/MIRSD/DOP1/CIR/P/2018/73 dated 20th April, 2018 has mandated the submission of Permanent Account Number ("PAN") and bank account details of all securities holders holding securities in physical form to the Company/Bigshare Services Pvt. Ltd. (Registrar and Share Transfer Agent). Members holding shares in electronic form are also requested to submit/update their PAN and bank account details to their Depository Participants with whom they are maintaining their Demat accounts.
16. Members holding shares in electronic form are requested to intimate immediately any change in their address, e-mail address, contact details to their Depository Participants with whom they are maintaining their Demat Accounts. Members holding shares in physical form are also requested to direct any change in their address, e-mail address, and contact details immediately to the Company/ Bigshare Services Pvt. Ltd.
17. As per the provisions of Section 72 of the Companies Act, 2013 and Rule 19 of the Companies (Share Capital and Debentures) Rules, 2014, facility for making nominations is available to individuals holding shares in the Company. Members holding shares in physical form desiring to avail this facility may send their nomination

in the prescribed Form No. SH-13 duly filed to Bigshare Services Private Limited. Members holding shares in electronic form may contact their respective Depository Participant(s) for availing this facility.

18. The relevant details as required under Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and "Secretarial Standard – 2" on General Meetings issued by the Institute of Company Secretaries of India, of the Director seeking re-appointment, are annexed hereto.
19. The Register of Members and Share Transfer Books of the Company shall remain closed from Sunday, 23rd September, 2018 to Saturday, 29th September, 2018 (both days inclusive) and the dividend as may be declared shall be payable to Members of the Company whose names appear:
 - a) As Beneficial Owners as at the end of business hours on Saturday, 22nd September, 2018 as per the download to be furnished by National Securities Depository Ltd. and Central Depository Services (India) Ltd., in respect of the shares held in electronic form; and
 - b) As Members in the Register of Members of the Company as on Saturday, 22nd September, 2018 in respect of the shares held in physical form.

Subject to the provisions of the Act, dividend on equity shares, as recommended by Board, if declared at the Meeting, will be credited/dispatched on or after Saturday, 29th September, 2018.
20. The Securities and Exchange Board of India and Reserve Bank of India ("RBI") have advised all listed companies to mandatorily use the National Electronic Clearing Services (NECS) facility wherever possible for dividend payment to the Shareholders. Members holding shares in electronic form may note that bank particulars registered against their respective depository accounts will be used by the Company for payment of dividend. The Company or its Registrars and Share Transfer Agents, Bigshare Services Private Limited, cannot act on any request received directly from the Members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant of the Members. For the shares held in physical form, the Bank particulars may be sent to Bigshare Services Private Limited, the Registrar and Share Transfer Agent of the Company. For electronic shares, the Members are requested to direct change in relevant information to the

concerned Depository Participant with whom the demat account is operational. In the absence of electronic credit facility, the bank account details, if available, will be printed on the Dividend Warrants/Demand Drafts. Members holding shares in dematerialized form must give instructions, regarding bank accounts in which they wish to receive dividend, to their respective Depository Participant.

21. In terms of provisions of Sections 124 and 125 of the Act, read with the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, read with relevant circulars and amendments thereto ('IEPF Rules'), the amount of dividend remaining unpaid or unclaimed for a period of seven years from the date of transfer to the 'Unpaid Dividend Account' of the Company shall be transferred to the Investor Education and Protection Fund (IEPF) set up by the Government of India.

However, there was no such amount required to be transferred into Investor Education and Protection Fund (IEPF) during the year 2017-18. Please be informed that the due months for transferring the unclaimed final dividend for the financial year ended 31st March, 2015, 31st March, 2016 and 31st March, 2017 to Investor Education and Protection Fund is September, 2022, September, 2023 and September, 2024 respectively. The Shareholders who have not yet encashed their final dividend for the financial years 2014-15, 2015-16 and 2016-17 are requested to make their claim to Company's Registrar and Share Transfer Agent.

The Company will upload the details of unpaid and unclaimed dividend amounts lying with the Company for the financial year 2014-15, 2015-16 and 2016-17 as on 29th September, 2018 (date of ensuing Annual General Meeting) on the website of the Company (www.indothai.co.in).

22. Members are requested to send queries, if any, related to accounts, to the Company at least 10 (ten) days before the date of Annual General Meeting so that the answers may be made readily available at the Meeting. Members seeking any information or clarification on Annual Report 2017-18 are requested to send their queries to the Company not less than 7 (seven) days before the AGM to enable the Company to compile the information and provide replies at the Meeting.
23. Non-Resident Indian Members are requested to inform Bigshare Services Private Limited immediately of:
- Change in their residential status on return to India for permanent settlement;

- Particulars of their bank account maintained in India with complete name, branch, account type, account number and address of the bank with PIN code number, if not furnished earlier.

24. Instructions for e-voting and ballot paper voting:

- In compliance with the provisions of Section 108 of the Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time, and Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to offer the facility of voting through electronic means and the business set forth in the Notice of the 24th Annual General Meeting, scheduled to be held on Saturday, 29th September, 2018 at 12.00 P.M., may be transacted through such electronic voting ("remote e-voting"). The facility of voting through electronic means is provided through the e-voting platform of Central Depository Services (India) Limited ("CDSL").
- Members whose names are recorded in the Register of Members maintained by the Depositories as on the Cut-off date i.e. Saturday, 22nd September, 2018, shall be entitled to avail the facility of remote e-voting or voting through Ballot Form or Poll at the AGM. Any recipient of the Notice who is not a Member as on the Cut-off date shall treat this Notice as intimation only.
- A person, who has acquired the shares and has become a Member of the Company after the dispatch of the Notice of the AGM and prior to the Cut-off date shall be entitled to exercise his/ her vote either electronically i.e. remote e-voting or voting through Ballot Form or Poll at the AGM by following the procedure mentioned in this part.
- The remote e-voting will commence on Tuesday, 25th September, 2018 at 9.00 A.M. and will end on Friday, 28th September, 2018 at 5.00 P.M. During this period, the Members of the Company holding shares either in physical form or in demat form as on the Cut-off date i.e. Saturday, 22nd September, 2018, may cast their vote electronically. The Members will not be able to cast their vote electronically beyond the date and time mentioned above and the remote e-voting module shall be disabled for voting by CDSL thereafter.
- Once the vote on a resolution is cast by the Member, he/she shall not be allowed to change it subsequently or cast the vote again.

- f) For the benefit of Members who do not have access to remote e-voting facility, a Ballot Form is annexed hereto to enable them to send their assent or dissent by post. Members may send the duly completed Ballot Papers so as to reach the Scrutinizer appointed by the Board of Directors of the Company.

Any Person who becomes a Member after dispatch of the Notice of the Meeting and holding shares as on the cut-off date i.e. Saturday, 22nd September, 2018 have the option to request for copy of the Ballot Form by sending an email to compliance@indothai.co.in or investor@bigshareonline.com by mentioning their Folio No./ DP Id and Client Id No. Ballot form received after 28th September, 2018 (5.00 P.M.) will be treated as invalid.

The facility for voting through Polling Paper shall also be made available at the AGM and the Members attending the Meeting who have not already cast their votes by remote e-voting or by Ballot Form shall be able to exercise their right at the Meeting through Poll Paper. The Members who have already cast their vote by remote e-voting or Ballot Form prior to the Meeting may also attend the Meeting, but shall not be entitled to cast their vote again.

A Member can opt only one mode of voting i.e. either through remote e-voting or by Ballot. If a Member casts vote by both modes, then voting done through e-voting shall prevail and the Ballot Form shall be treated as invalid.

- g) The voting rights of the Members shall be in proportion to their share in the paid up equity share capital of the Company as on the cut-off date i.e. Saturday, 22nd September, 2018.
- h) The Company has appointed M/s Kaushal Ameta & Co., Practicing Company Secretaries, Indore (holding Fellow Membership No. 8144 and Certificate of Practice No. 9103) to act as the Scrutinizer for conducting the remote e-voting process, voting through Ballot Form & voting through Poll Paper at the AGM, in a fair and transparent manner and consent to be appointed as the same has been communicated to the Company.
- i) **The instructions for Members for voting electronically are as under :-**
- (i) The voting period begins on Tuesday, 25th

September, 2018 at 9.00 A.M. and ends on Friday, 28th September, 2018 at 5.00 P.M. During this period, Shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of Saturday, 22nd September, 2018 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.

- (ii) Log on to the e-voting website www.evotingindia.com.
- (iii) Click on Shareholders / Members.
- (iv) Now enter your User ID
 - a. For CDSL: 16 digits beneficiary ID,
 - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user, follow the steps given below :

For Members holding shares in demat form and physical form

PAN	<p>Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</p> <ul style="list-style-type: none"> ▶ Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number (refer serial no. printed on the name and address sticker/Postal Ballot Form/mail) in the PAN field. ▶ In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. E.g. If your name is Ramesh Kumar with serial number 1 then enter RA00000001 in the PAN field.
-----	---

Dividend Bank Details OR Date of Birth (DOB)	<p>Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.</p> <p>► If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).</p>
---	---

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then reach directly the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant <INDO THAI SECURITIES LIMITED> on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take out print of the voting done by

you by clicking on "Click here to print" option on the Voting page.

- (xvii) If Demat account holder has forgotten the changed password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
 - (xviii) **Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.**
 - (xix) **Note for Non – Individual Shareholders and Custodians.**
 - Non-Individual Shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
 - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be e mailed to helpdesk.evoting@cdslindia.com.
 - After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
 - The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
 - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the Scrutinizer to verify the same.
 - (xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.
- In case of Members receiving the physical copy:**
- (A) Please follow all steps from sl. no. (i) to sl. no. (xix) above to cast vote.

- (B) The voting period begins on Tuesday, 25th September, 2018 at 9.00 A.M. and ends on Friday, 28th September, 2018 at 5.00 P.M. During this period, Shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of Saturday, 22nd September, 2018, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (C) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com.
25. The Scrutinizer, after scrutinizing the votes cast at the Meeting (poll), postal ballot (in lieu of e-voting) & through remote e-voting along with votes cast through Ballot Form will, in the presence of at least 2 (two) witnesses not in the employment of the Company and not later than 3 (three) days of

conclusion of the Meeting, make a consolidated Scrutinizer's Report and submit the same to the Chairman. The Results on the resolutions will be declared not later than forty eight hours of conclusion of the AGM.

26. The results declared along with the Scrutinizer's Report shall be placed on the Company's website www.indothai.co.in and on the website of CDSL www.cdslindia.com immediately after the result are declared by the Chairman or any other person authorized by the Chairman and shall also be communicated to BSE Limited and National Stock Exchange of India Limited.
27. Subject to receipt of the requisite number of votes in favour, the resolution will be deemed to be passed on the date of the Annual General Meeting i.e. Saturday, 29th September, 2018.

By order of the Board of Directors
Indo Thai Securities Limited

Date : 23rd July, 2018

Place : Indore

Registered Office:

"Capital Tower", 2nd Floor, Plot Nos. 169A-171,
PU-4, Scheme No.-54, Indore - 452010, Madhya Pradesh
CIN: L67120MP1995PLC008959
Tel.: 0731-4255800
Website: www.indothai.co.in; Email: compliance@indothai.co.in

Dhanpal Doshi
(Managing Director cum CEO)
(DIN : 00700492)

E-VOTING PARTICULARS

EVSN (Electronic Voting Sequence Number)	USER ID	Password/PIN
EVSN of Indo Thai Securities Limited	<ul style="list-style-type: none"> - For Members holding shares in DP of CDSL : 16 digits Beneficiary ID - For Members holding shares in DP of NSDL: 8 Character DP ID followed by 8 Digits Client ID - For Members holding shares in Physical Form: Folio Number registered with the Company 	PAN and DOB (date of birth) or Bank Details as recorded in demat account or in the company records.

Note: For further details please refer '**Instructions for E-Voting**' given under Note No. 24 to Notice to ensuing AGM.

ANNEXURE TO NOTICE OF AGM

Brief Profile of Directors seeking Re-Appointment:

In terms of provisions of Section 152 of Companies Act, 2013, Mr. Rajendra Bandi, being longest in the office, will retire by rotation and would be eligible for re-appointment in the ensuing Annual General Meeting. In conformity to Regulation 36 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the details of Directors retiring by rotation/seeking re-appointment at the ensuing Annual General Meeting are as under:

Mr. Rajendra Bandi:

Name of Director	Mr. Rajendra Bandi
Director Identification Number	00051441
Nationality	Indian
Date of birth	1 st March, 1961 (57 Years)
Date of first appointment on the Board	19 th January, 1995
Qualifications	Bachelor of Science and NISM Certifications in Currency and Derivatives module
Nature of expertise in specific functional areas	Real Estate Business
Directorship held in other listed companies (excluding foreign Companies and Section 8 Companies) *	Nil
Memberships/ Chairmanships of Committees of other listed companies *	Nil
Shareholding in the Company	3000 equity shares
Inter-se relationships between Directors	Not related to any Director/KMP

**Status as on 31st March, 2018*



Indo Thai Securities Limited

Registered Office : "Capital Tower", 2nd Floor, Plot Nos. 169A-171,
PU-4, Scheme No. 54, Indore-452010, (M.P.)

CIN : L67120MP1995PLC008959; **Ph :** 0731-4255800

Website : www.indothai.co.in; **Email :** indothaigroup@indothai.co.in

ATTENDANCE SLIP

DP ID									Regd. Folio No.	
Client ID									No. of Shares held	

Name of Shareholder	
Registered Address	

I/We hereby record my/our presence at the **24th Annual General Meeting** of the Company to be held on Saturday, 29th September, 2018 at 12:00 P.M. at Brilliant Convention Centre, Plot No. 5, Scheme No. 78 - II, Vijay Nagar, Indore, Madhya Pradesh, 452010.

Name of Member / Representative / Proxy : _____

Signature of Member / Representative / Proxy : _____

Note: ❖ Please fill and sign this Attendance Slip and hand it over at the entrance of the meeting hall.
❖ Only the Member/Proxy holder can attend the meeting.



Indo Thai Securities Limited

Registered Office : "Capital Tower", 2nd Floor, Plot Nos. 169A-171,
PU-4, Scheme No. 54, Indore-452010, (M.P.)

CIN : L67120MP1995PLC008959; **Ph :** 0731-4255800

Website : www.indothai.co.in; **Email :** indothaigroup@indothai.co.in

PROXY FORM

Form No. MGT-11

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

Name of the Member(s)	
Registered Address	

DP ID									Regd. Folio No.	
Client ID									Email ID	

I/We, being the Member(s) of.....Shares of Indo Thai Securities Limited, hereby appoint :

- 1) _____ of _____ having e-mail Id _____ Signature _____, or failing him
- 2) _____ of _____ having e-mail Id _____ Signature _____, or failing him
- 3) _____ of _____ having e-mail Id _____ Signature _____,

as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the **24th Annual General Meeting** of the Company, to be held on Saturday, 29th September, 2018 at Brilliant Convention Centre, Plot No. 5, Scheme No. 78 - II, Vijay Nagar, Indore, Madhya Pradesh, 452010 and at any adjournment thereof in respect of resolutions as are indicated below:

ROUTE MAP TO THE VENUE OF THE ANNUAL GENERAL MEETING



S.No.	Resolutions	Optional*	
		For	Against
1.	Adoption of Financial Statements		
2.	Declaration of Dividend		
3.	Appointment of Mr. Rajendra Bandi as a Director		

Signed this _____ day of _____ 2018

Signature of Member

Signature of First Proxy holder

Signature of Second Proxy holder

Signature of Third Proxy holder

Affix
Revenue
Stamp

NOTE:

- ▶ This form of proxy, in order to be effective, should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
- ▶ A Proxy need not to be Member of the Company.
- ▶ A person can act as a proxy on behalf of Members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
- ▶ *This is only optional. Please put a 'X' in the appropriate column against the resolutions indicated in the box. If you leave the 'For' or 'Against' column blank against any or all the resolutions, your proxy will be entitled to vote in the manner as he/she thinks appropriate.
- ▶ In the case of joint holders, the signature of any one holder will be sufficient, but names of all the joint holders should be stated.



Indo Thai Securities Limited

Registered Office : "Capital Tower", 2nd Floor, Plot Nos. 169A-171,

PU-4, Scheme No.54, Indore-10, (M.P.),

CIN : L67120MP1995PLC008959; **Ph :** 0731-4255800

Website : www.indothai.co.in; **Email :** indothaigroup@indothai.co.in

BALLOT FORM

(In lieu of Remote E-voting)

Serial No* : Member's Registered Folio No./DP ID & Client ID

1. Name(s) of the Member(s) including joint Holder(s) if any (IN BLOCK LETTERS) : _____
2. Postal Address of the Member : _____
3. Registered Folio No. /DP ID & Client ID* : _____
(*Applicable to Members Holding Shares in demat form)
4. Number of share(s) held : _____

I/ We hereby exercise my/our vote in respect of the resolutions set out in the Notice of the 24th Annual General Meeting of the Company by sending my/our assent or dissent to the said resolution(s) by placing the tick (✓) mark at the appropriate box below:

Item No	Description	Type of Resolution	No. of Shares	I/We assent to Resolution (FOR)	I/We dissent to Resolution (AGAINST)
1.	Adoption of Financial Statements	Ordinary			
2.	Declaration of Dividend	Ordinary			
3.	Appointment of Mr. Rajendra Bandi as a Director	Ordinary			

Place :

(Signature of the Member)

Date :

*Member's Registered Folio No./DP ID/Client ID shall be considered as Serial No. of Ballot Form for respective Member.

Note:

Please read the instructions printed overleaf carefully before exercising your vote.



PROCESS, MANNER AND INSTRUCTIONS FOR MEMBERS OPTING TO VOTE BY USING THE BALLOT FORM



1. This Ballot form is provided for the benefit of Members who do not have access to remote e-voting facility and the Members can opt for only one mode i.e. either through remote e-voting or by ballot. If a Member casts vote by both modes, then voting done through remote e-voting shall prevail and ballot shall be treated as invalid.
2. For detailed instructions on remote e-voting, please refer to the point no. 24 '**Instruction for E-voting**' given under Notice of Annual General Meeting.
3. The Scrutinizer will collate the votes downloaded from the remote e-voting system and votes received through ballot to declare the final result for each of the Resolutions forming part of the Notice convening the Annual General Meeting of the Company.
4. Voting rights are reckoned on the basis of the shares registered in the name of the Members/Beneficial Owner as on Saturday, 22nd September, 2018.
5. Please complete and sign the Ballot Form and return the form in the self-addressed Business Reply Envelope so as to reach the Scrutinizer appointed by the Board of Directors of the Company on or before 28th September, 2018 (5.00 P.M.).
6. The form should be signed by the Member as per the specimen signature registered with the Depositories/Registrar & Share Transfer Agent. In case of joint holding, the form should be completed and signed by the first named Member and in his/her absence, by the next named joint holder.
7. In case the shares are held by companies, trusts, societies, etc., the duly completed Ballot Form should be accompanied by a certified true copy of the relevant Board Resolution together with their specimen signatures authorizing their representative.
8. Unsigned, incomplete, improperly or incorrectly tick marked Ballot forms will be rejected. The form will also be rejected, if it is received torn, defaced or mutilated to an extent which makes it difficult for the Scrutinizer to identify either the Member or as to whether the votes are in favour or against or if the signature cannot be verified. Valid Ballot Forms received by the Scrutinizer shall only be considered.
9. The results declared along with Scrutinizer's Report shall be placed on the Company's website www.indothai.co.in and on the website of the Central Depository Services (India) Limited <https://www.evotingindia.com> within 3 (three) days of the passing of the Resolutions at the Annual General Meeting of the Company and will be communicated to the Stock Exchanges where the shares of the Company are listed.
10. For any queries related to Ballot Form or for request of Duplicate Form, you can send an email to compliance@indothai.co.in, further provided that the duplicate Ballot Forms shall reach the Scrutinizer on or before 28th September, 2018 (5.00 P.M.).





Indo Thai Securities Limited

Registered Office : "Capital Tower", 2nd Floor, Plot Nos. 169A-171,
PU-4, Scheme No.54, Indore-10, (M.P.),

CIN : L67120MP1995PLC008959; **Ph :** 0731-4255800

Website : www.indothai.co.in; **Email :** indothaigroup@indothai.co.in

Date: 23rd July, 2018

Dear Member,

Re: Green Initiative in Corporate Governance : Go Paperless

The Ministry of Corporate Affairs ("Ministry"), Government of India, has taken a "Green Initiative in Corporate Governance" by allowing paperless compliances by companies through electronic mode. In accordance with the Circular No.17/2011 dated 21.04.2011 and 18/2011 dated 29.04.2011 issued by the Ministry, companies can now send various notices/ documents (including notice calling Annual General Meeting, Audited Financial Statements, Director's Report, Auditor's Report etc.) to their shareholders through electronic mode, to the registered email addresses of the shareholders.

It is a welcome move for the society at large, as this will reduce paper consumption to a great extent and allow public at large to contribute towards a greener environment.

This is also a golden opportunity for every shareholder of the Indo Thai Securities Limited to contribute to Green Initiative of the Ministry of Corporate Affairs. All you need to do is to register your e-mail address in the format given below.

1. If you are holding shares in demat form, register your e-mail with the Depository Participant (DP) with whom you are maintaining your demat account.
2. If you are holding shares in physical form, you are requested to provide e-mail address by completing the '**E-communication Registration Form**' attached hereto and return the same to:

Bigshare Services Pvt. Ltd.,

1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis Apartments (Next to Keys Hotel),
Marol Maroshi Road, Andheri East, Mumbai-400059

We shall treat the e-mail ID as your registered e-mail ID and use it for sending documents/ notices electronically.

Also you can change your registered e-mail ID, from time to time, as explained above.

Please note that as a Member, you are always entitled to receive on request, a copy of the said documents, free of cost, in accordance with the provisions of the Companies Act, 2013.

Best regards,

For **Indo Thai Securities Limited**

Dhanpal Doshi

(Managing Director cum CEO)

DIN : 00700492



E-COMMUNICATION REGISTRATION FORM

Dear Sir,

Sub : **Registration of my e-mail address – Green Initiative in Corporate Governance**

I agree to receive the documents as referred in letter dated 23rd July, 2018, in electronic mode. Please register my e-mail address in your records, being my consent towards the same.

Folio No. : _____

E-mail : _____

Name of First/ Sole Holder : _____

Signature of the First & Joint Holder(s) : _____
(as per specimen Registered)





**"Goodness is the only investment
that never fails"**

**A secure app for trading beyond
ordinary experience**

Open an account now !



WINSTOCK
Trade with Speed



**Stay in control of your investments when
you are on the move**

Start investing today !



WINVEST
Mastering
Mutual Funds



ENJOY
THE LOWEST BROKERAGE PLAN!
WITH INDO THAI



Trade at a brokerage as low as
Rs. 5 per trade*

PAY LESS | EARN MORE

*Conditions Apply

ENJOY
THE BEST DEMAT SERVICES!
WITH INDO THAI

**Enjoy FREE demat
account for LIFE**



PAY ONE TIME | USE LIFE TIME

AT JUST RS. 2000 / *

*Conditions Apply



WHAT IS YOUR FINANCIAL GOAL? IN HOW MANY YEARS YOU WISH TO ACHIEVE IT ?



Education



Home



Wedding



Car

SIP is a smart and hassle free mode for investing small sums of money over a period of time instead of a heavy one time investment in mutual funds

BENEFITS OF INVESTING SYSTEMATICALLY: POWER OF COMPOUNDING

Systematic Investment Plan Returns	Investment Scenario - A	Investment Scenario - B	Investment Scenario - C
Number of Years	5 years	10 years	15 years
Monthly Investment	5000	5000	5000
Total Investment	3,00,000	6,00,000	9,00,000
Assumed Annualized Return	18%	18%	18%
Final Corpus	4.93 lac	16.86 lac	46.01 lac

So what are you waiting for?
Connect today with our SIP experts and start gaining !

Disclaimer: The above is for illustration purpose only. The SIP amount, tenure of SIP and expected rate of return are assumed figures for the purpose of explaining the concept of advantages of SIP investments. The actual result may vary from depicted results depending on scheme selected. Mutual fund investments are subjected to market risks. Please read the offer document carefully before investing.

EQUITY | DEPOSITORY | CURRENCY | COMMODITY | MUTUAL FUND | IPO



+91 - 9111-801-801



www.indothai.co.in



helpdesk@indothai.co.in

Registered Post/Book Post/Courier



IndoThai
trade with confidence

If undelivered, please return to :

INDO THAI SECURITIES LTD.

“Capital Tower”, 2nd Floor, Plot Nos. 169A-171, PU-4, Scheme No-54, Indore - 452010, Madhya Pradesh

Phone : (0731) 4255800 | Email: compliance@indothai.co.in | Website: www.indothai.co.in

CIN: L67120MP1995PLC008959